



Association of Corporate Counsel  
Central Pennsylvania Chapter

# Association of Corporate Counsel Central Pennsylvania Chapter

The in-house bar association.<sup>sm</sup>  
[WWW.ACC.COM/CHAPTERS/CENTPA/](http://WWW.ACC.COM/CHAPTERS/CENTPA/)

**President**

Mary Jane Forbes  
Highmark Inc.  
717. 302.4209  
[maryjane.forbes@highmark.com](mailto:maryjane.forbes@highmark.com)

**Vice President and President Elect**

Lisa C. Katterman  
Penn National Insurance  
717.255.6336  
[lkatterman@pnat.com](mailto:lkatterman@pnat.com)

**Secretary**

Tina Orndorff  
PMSLIC Insurance Company  
800.445.1212 x 5612  
[torndorff@pmslic.com](mailto:torndorff@pmslic.com)

**Treasurer**

Kimberley F rank  
Pennsylvania State Employees Credit  
Union  
717.777.2150  
[kfrank@psecu.com](mailto:kfrank@psecu.com)

**Immediate Past President**

Tracey Rice  
Armstrong World Industries Inc.  
717.396.3595  
[tpoisal1@comcast.net](mailto:tpoisal1@comcast.net)

**Membership Chair**

Lisa C. Katterman  
Penn National Insurance  
717.255.6336  
[lkatterman@pnat.com](mailto:lkatterman@pnat.com)

**Programs Co-Chairs**

Albert Peters  
PA Turnpike Commission  
717.920.7315  
[apeters@paturndpike.com](mailto:apeters@paturndpike.com)

Christine Stickler  
Tyco Electronics Corporation  
717.986.5432  
[cstickler@tycoelectronics.com](mailto:cstickler@tycoelectronics.com)

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Ken Buggy

**Chapter Administrator**

Julie B. Young  
Central Pennsylvania Chapter  
717.777.2153  
[jyoung@psecu.com](mailto:jyoung@psecu.com)

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**RE: Upcoming CLE Events and Networking Opportunities in Central PA**

Dear In-House Colleague:

Whether in Harrisburg, Chambersburg, York, Lancaster, State College, Carlisle or elsewhere in the mid-state, in your unique position—at the intersection of business and the law—you face very different challenges than your colleagues in firms or public practice. There is no such luxury as a narrow specialization. As a jack-of-all trades, you may not have easy access to all the resources you need, and you're often the only one who fully understands the legal issues impacting corporate actions. With that in mind, I am writing to urge you to consider membership among those in the Central Pennsylvania Chapter of the Association of Corporate Counsel (CPACC), and among over 20,000 of your professional peers nationally. Central PA members include representatives of organizations such as **Hershey Resorts & Entertainment, HARSCO, Dentsply, Armstrong, Tyco, The Hershey Company, Giant Foods, Highmark, Penn National Insurance, Gannett Fleming, PSECU** and many others.

Corporate legal practice is one of the most dynamic, important and fast-growing areas of practice today. As in-house counsel, we need the best tools, techniques, and networks to help us enhance our effectiveness in our positions. CPACC offers a strong local presence in the mid-state, with the affiliation and support of a national resource. CPACC is a leading source of information and networking opportunities for in-house counsel unparalleled in the Central Pennsylvania area.

In fact, this is a great opportunity to let you in on a few of our upcoming events.

- July 24th, 2010 – York Revolution vs. Lancaster Barnstormer Family Fun Night in the Skybox. Dinner included, game time 7PM. See attached flyer
- September (early) – 1 hr CLE and Networking Event – Software Licenses and their variants: Cloud Computing, Open Source Code, etc.
- October 14th– Chapter Annual Meeting and 6 credit CLE event
- December - Holiday party and 2 credit CLE event

Other networking events are held throughout the year in a variety of venues throughout Central PA. Whether at the networking events or at our successful ACC all-day CLE events, you will have the opportunity to meet with your contemporaries on a regular basis in a collegial atmosphere. We welcome you to attend one or any of these events, so that you can witness for yourself the many benefits of CPACC membership.

I have personally utilized ACC's member directory, as well as joined several practice area listservs that have helped me do my job better and more efficiently. ACC's various resources have helped me solve specific employment matters, undertake specific policy projects, and put me on the cutting edge of issues that I may have not otherwise considered. Bottom line, ACC has helped me grow as an attorney and help my company solve complex problems while minimizing outside counsel expense.

Nationally, ACC specializes in creating targeted, high-quality information resources that zero in on your in-house needs. For over 25 years, thousands of in-house practitioners have turned to ACC for timely, results-oriented information, practice resources, and networking opportunities. Here are some samples of other resources ACC offers:

- **ACC Online**<sup>SM</sup>: With the power of one click, ACC's website ([www.acc.com](http://www.acc.com)) puts on your desktop **Infopaks** chock full of sample forms, policies, cases, legal articles and decisions on practice areas vital to the in-house-practitioner.
- **ACC Newsstand** ACC members receive a daily newsfeed with updates on a range of legal topics. It's completely customizable. You choose which topics and jurisdictions your newsfeed will cover. If you have questions, email us at [legalresources@acc.com](mailto:legalresources@acc.com).
- **Networking**: With more than 25,000 members worldwide, ACC is the largest network of corporate counsel. These networks offer participation at the local level (Chapters) and around substantive and managerial practice areas (National Committees). Best of all, there is no additional fee to belong to a chapter or national committees of your choice.
- **Advocacy**: ACC speaks our language, and forcefully, too! As in-house practitioners, you must be on alert to protect our rights to practice law as corporate counsel. ACC is uniquely positioned to do that--and more--for those who represent a client from inside the organization. Here are just a few of the issues on which ACCA speaks out for the in-house bar: attorney-client privilege, admission to practice, reimbursement of attorneys' fees, civil justice reform.
- **ACC Alliance**<sup>SM</sup>: ACC works with leading legal vendors to provide you with tailored products and services designed to help you better manage your time, workload, and money.

Join now for only \$260/year and gain these benefits plus many, many more! You may visit us at ACC Online and join today at ([www.acc.com](http://www.acc.com)) and select "About ACC/membership", or contact me or any of the Board Members listed in the left margin directly for more local Chapter Membership information.

If I haven't convinced you yet about the value of membership, please come to one of the CLEs or other events so that you can meet us, get to know us and see first hand all the benefits ACC membership has to offer.

Regards,

Lisa C. Katterman  
President Elect & Board of Directors

P.S. With over 2.5 million hits per month, find out why your peers are visiting ACC Online at [www.acc.com](http://www.acc.com). It will be the best investment you make today!!