

LOD

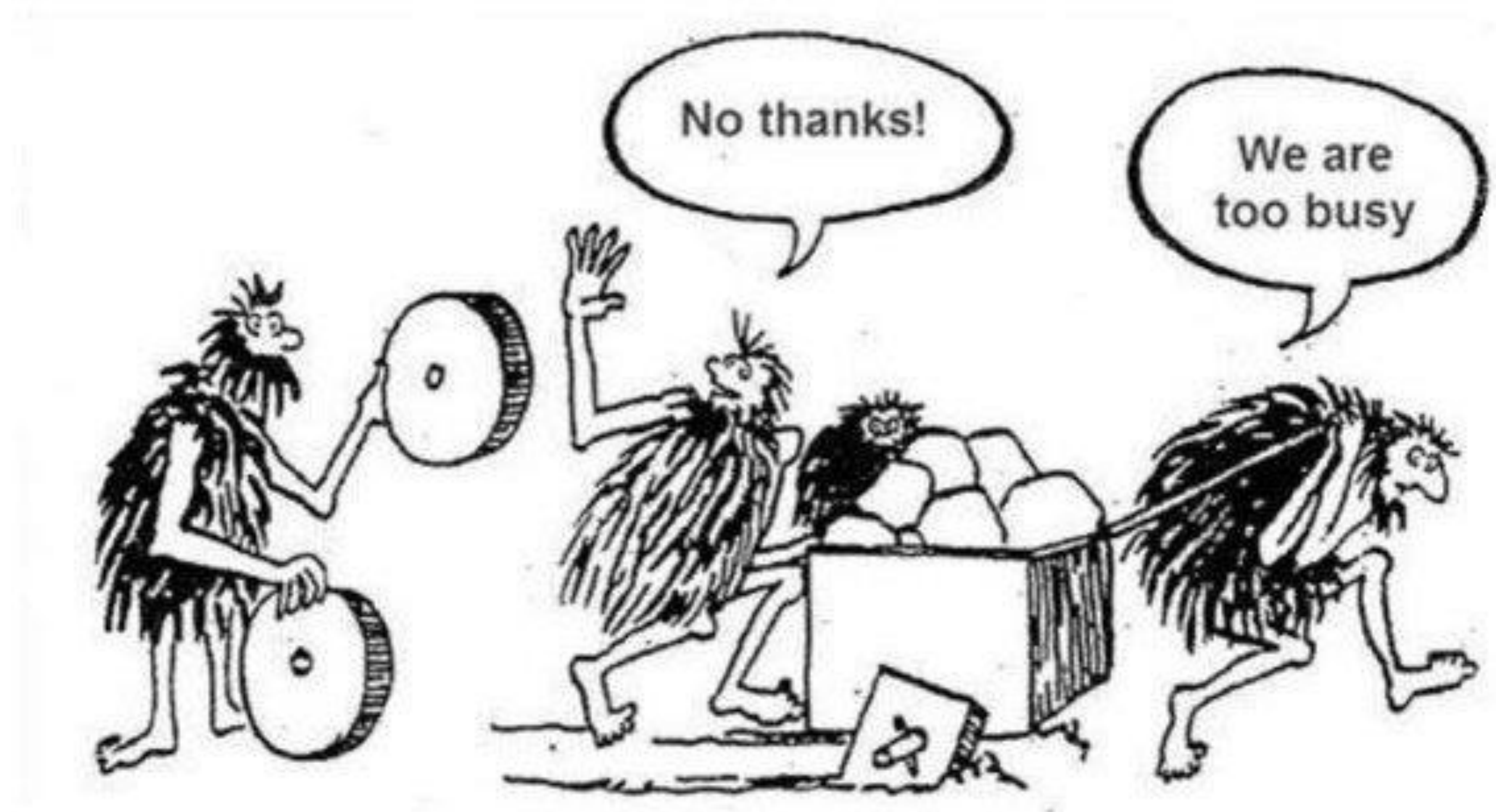
the new name for

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We help in-house lawyers succeed™

Secondments | Innovate | Risk and Compliance | Law Firm

Why should you care?



Why should you care?



The rise of Legal Operations

In-house legal operations revolution arrives in Australia

Lawyers Weekly

Legal operations

CORPORATE COUNSEL | 19 JULY 2018
By: Emma Ryan

A growing number of legal departments are hiring legal operations professionals

Speaking to Lawyers Weekly recently, for one of the big trends set to play out in the legal industry. “In Australia over the last 12 months we have seen a growing number of legal departments dedicated legal operations professionals. Legal operations is described as a “multifunctional government entity by focusing on following 12 competencies are listed as: litigation and governance and records management; compliance; alignment; technology and process support and management; communication and

Lawyers Weekly

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In-house only firm to help bolster legal operations education

CORPORATE COUNSEL | 13 NOVEMBER 2018
By: Grace Ormsby — 1 minute read

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A firm that hires in-house lawyers exclusively has signed a partnership agreement that will clarify understanding of legal operations.

Lexvoco has announced a new partnership with the Association of Corporate Counsel Australia (ACC), as the organisation’s official legal operations partner.

As an in-house-only firm, lexvoco hopes to use the partnership as a platform “to educate the industry”, and minimise instances where clients are “being drawn down a rabbit hole to buy a tech product because it’s got ‘legal operations’ attached to its name or tagline.”

It also has plans to educate ACC members “that you don’t need a big tech budget to improve your legal operations.”

CEO of lexvoco Anthony Wright said the partnership “cements our position as the industry leader in legal operations and supports our purpose to help in-house lawyers in Australasia succeed.”

For the firm’s head of legal operations, Jason Ryan, the partnership offers an opportunity to improve understanding around legal operations and negate “legal operations” from being used as “a buzz phrase that is getting thrown around left, right and centre, particularly by legal tech providers.”

“The whole premise of legal operations is problem led,” Mr Ryan said, “to discover the root causes of inefficiencies and

al) Australian conference,

growing (in-house) legal conference were 500 in iasism about changing the

e international speakers sence and enthusiasm of

old. Share what

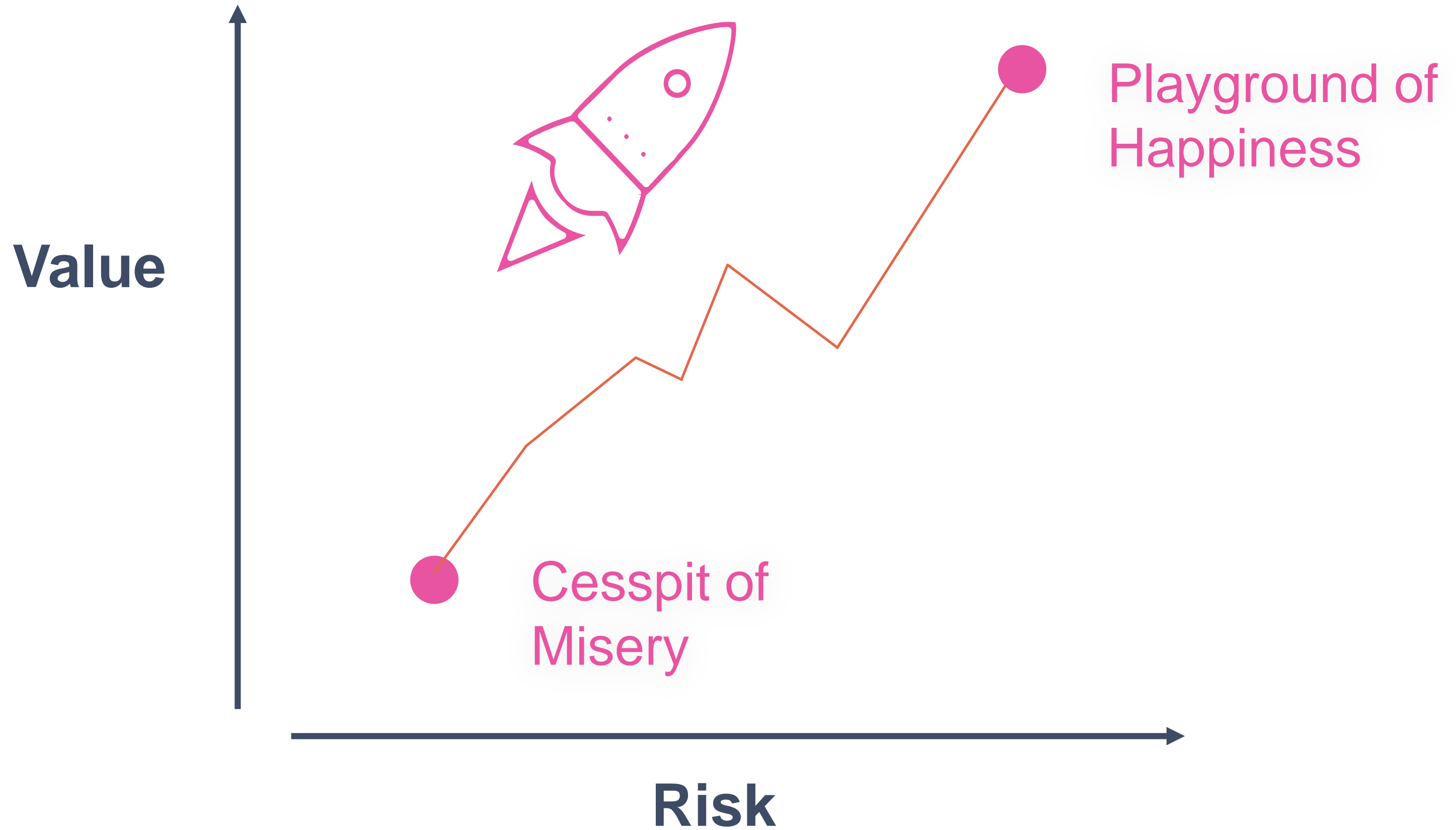


What do you want to change?

- Directly align work to organisational strategy
- Prioritise “important” work
- Spend more time creating value & less time protecting it
- Perform it efficiently and effectively
- Empower clients to take predictable, sophisticated risks



The Right Kind of Work

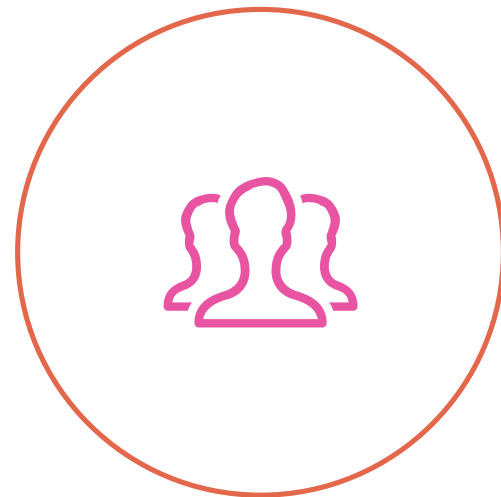


So, how do you get started?



“TIM WOOD”

Identifying waste



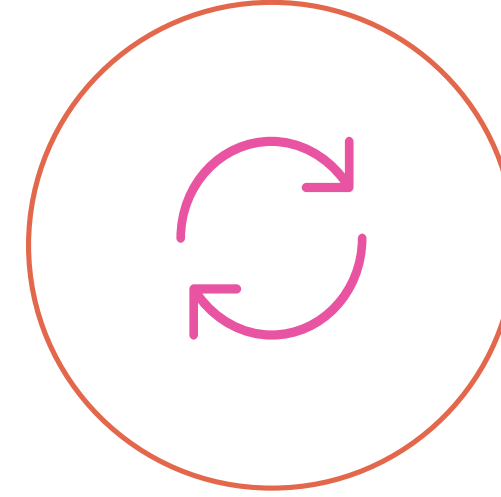
Talent

Wrong person for the task



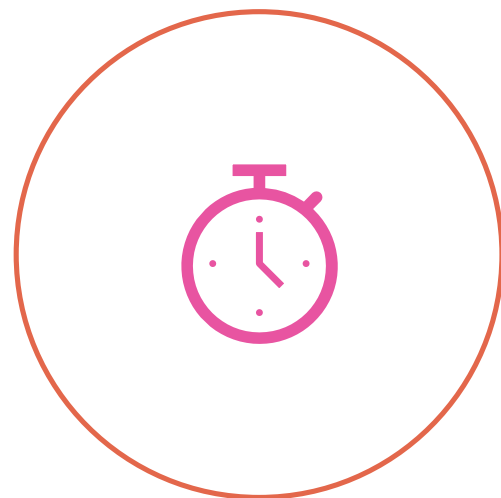
Inventory (WIP/info)

Incomplete, undelivered work



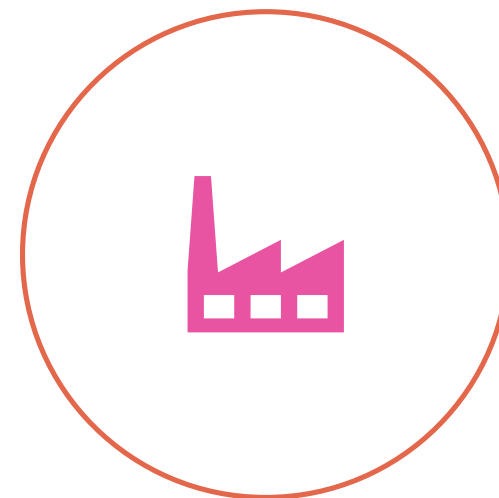
Motion

Wasted movement of stuff



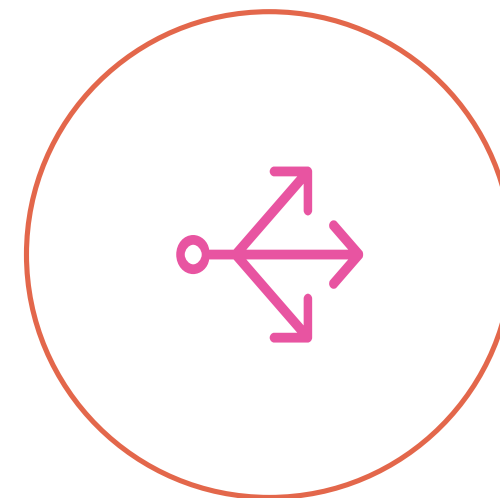
Waiting

... on info, people etc



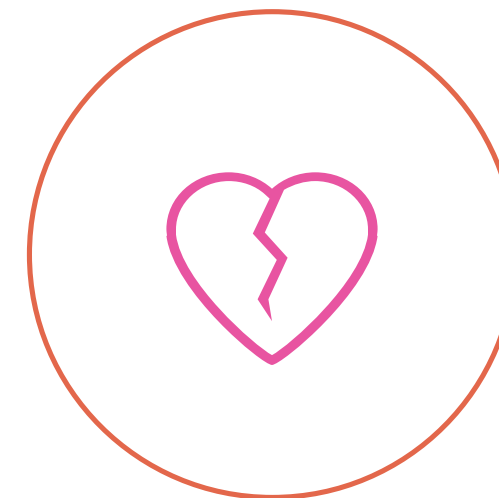
Over-production

Doing more than is needed at the required time



Over-processing

Effort that doesn't add value



Defects

Errors, mistakes, re-work



Key elements to address

- Organisational priorities
- Legal strategic plan
- Understand the organisational risk profile
- Empower your clients



01

Personal habits of efficiency

Quick wins ...

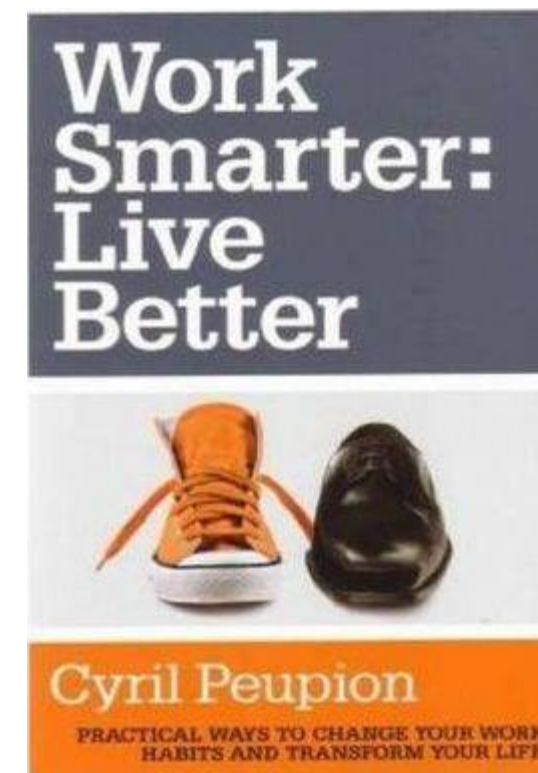
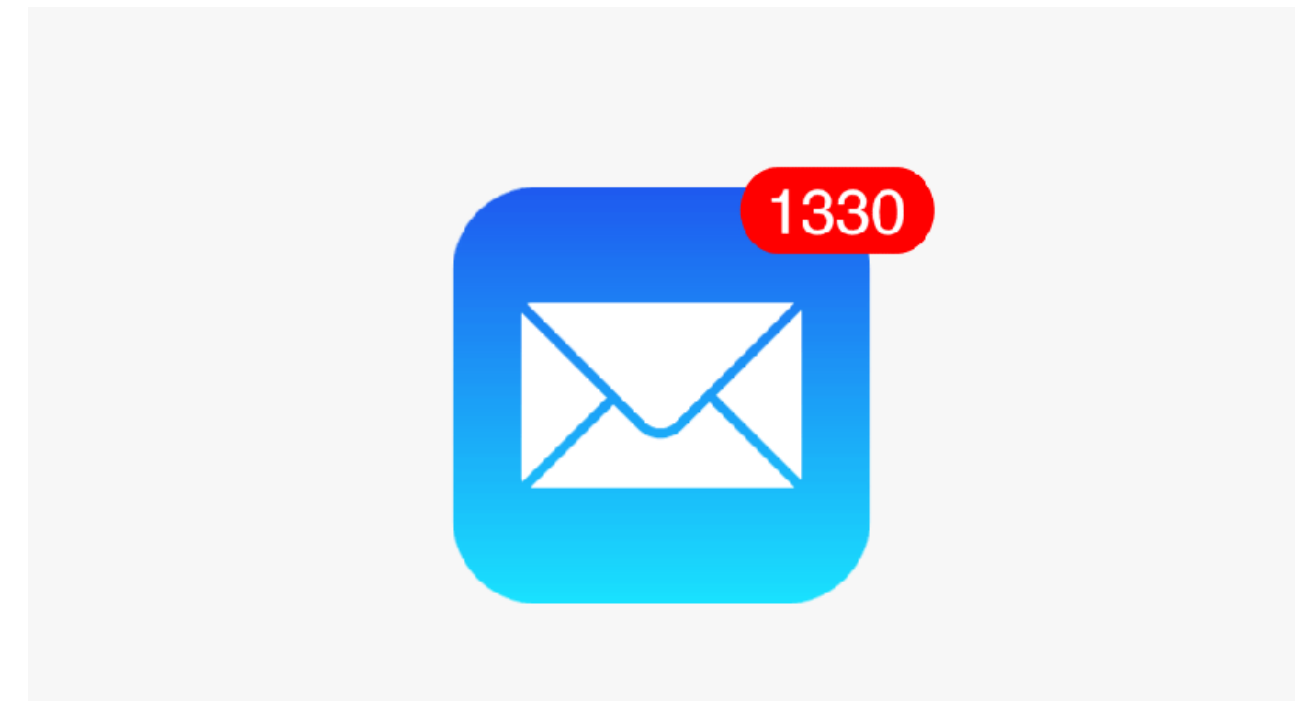
what you can get started on now (and for free)

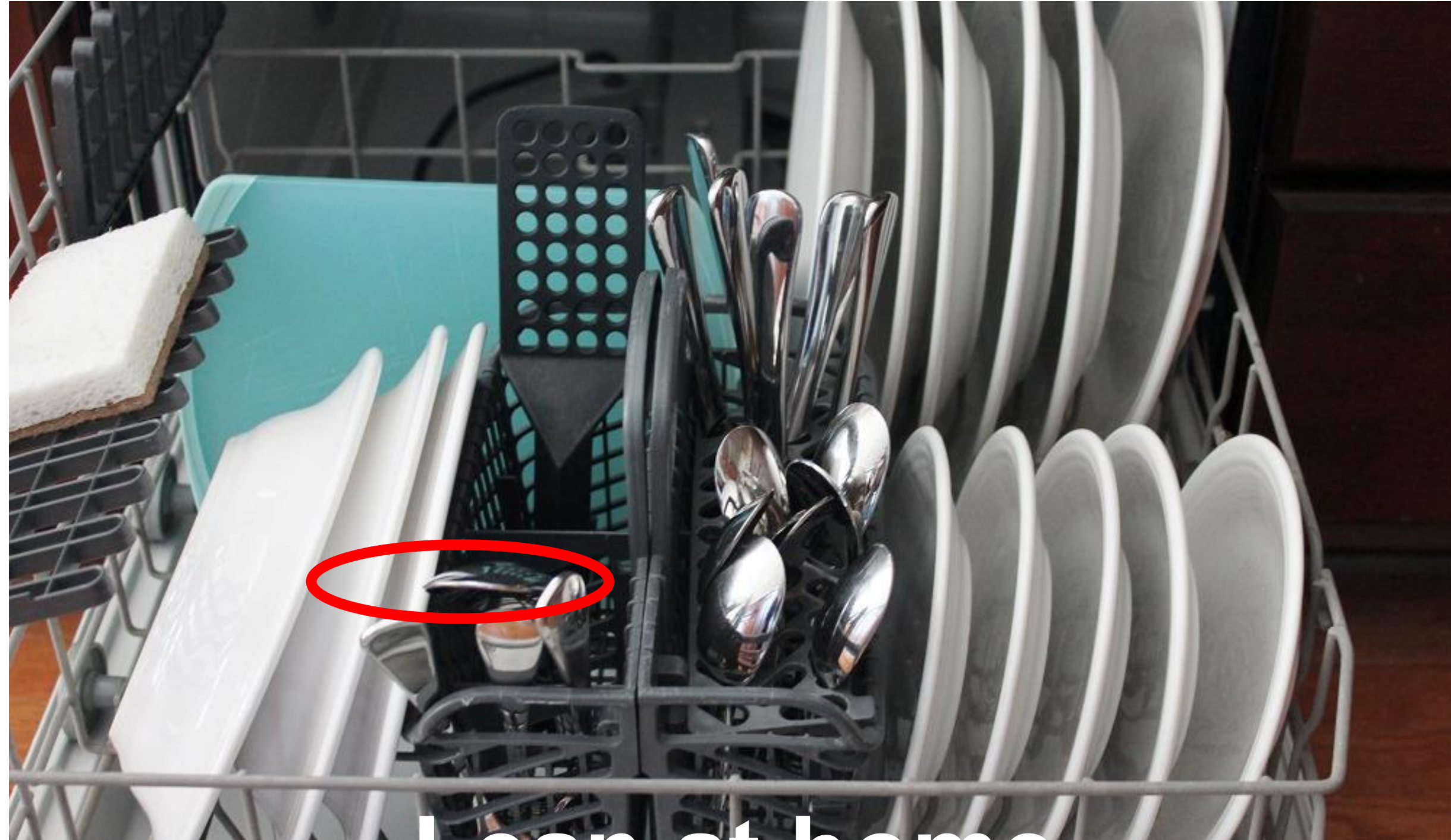
Be ruthless about meetings

Email

Notifications

To do list in calendar





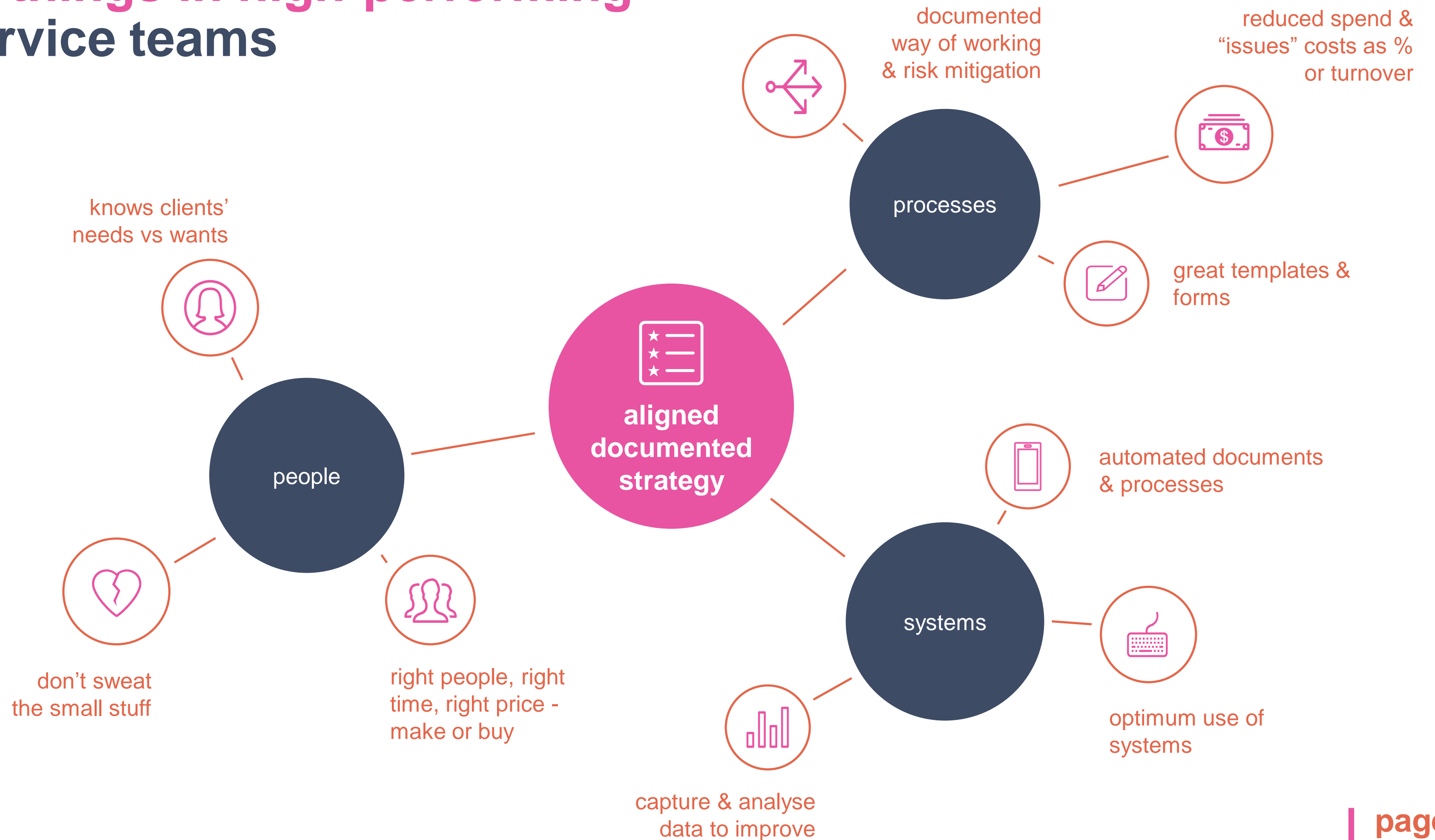
Legal Operations

02

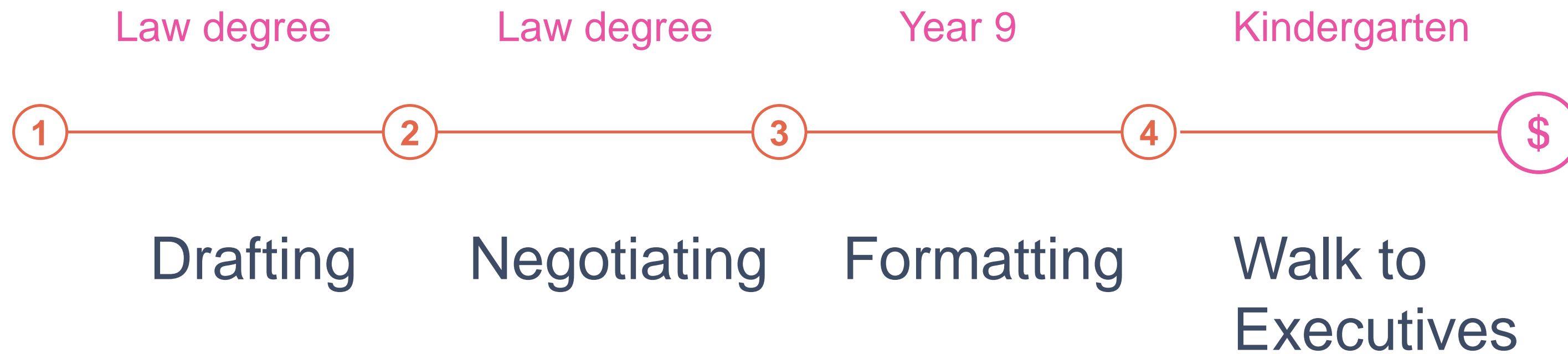
Can an in-house legal team be like a Formula 1 pit crew?



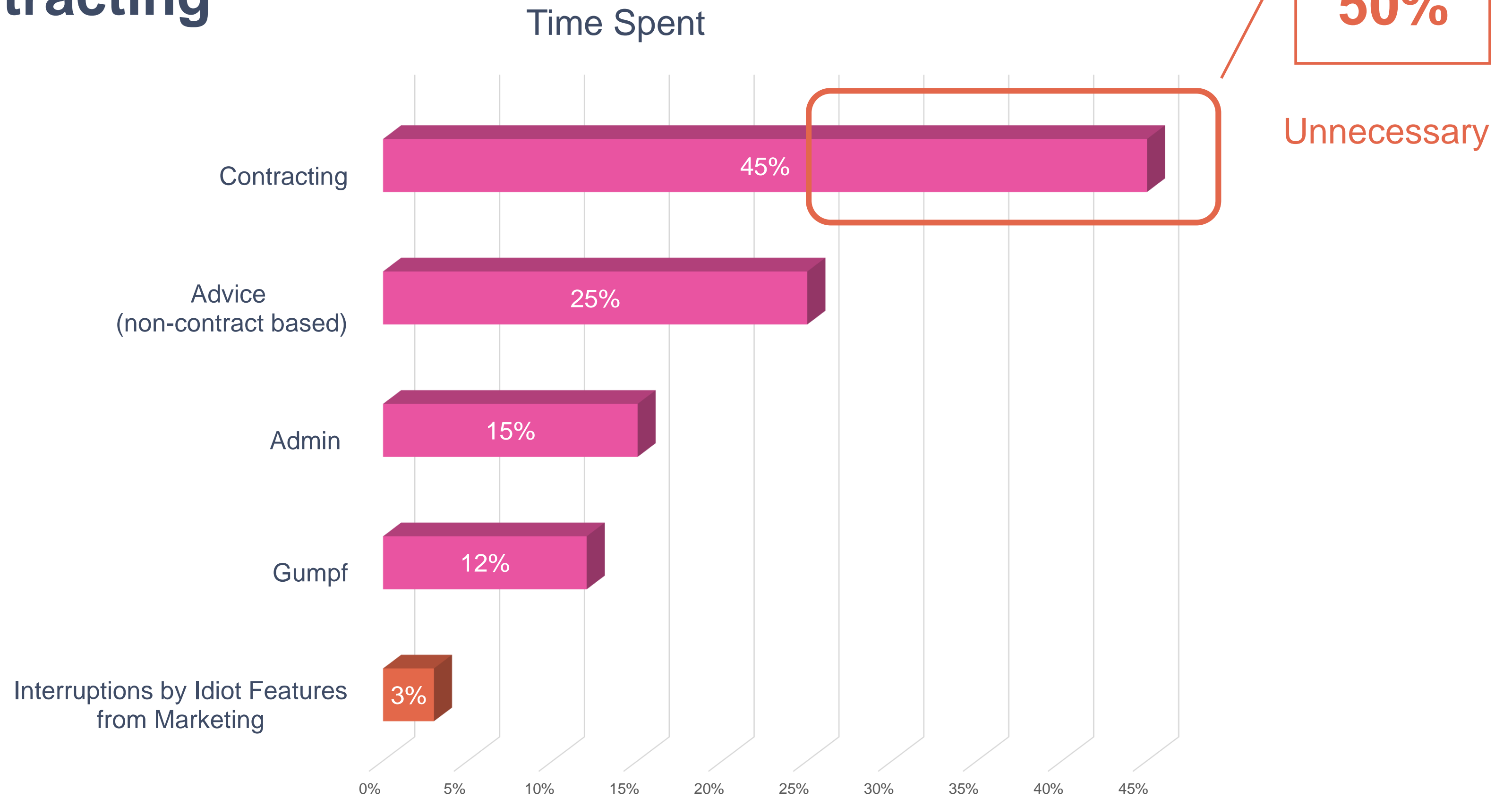
10 things in high-performing service teams



Breaking apart processes



War on contracting



03

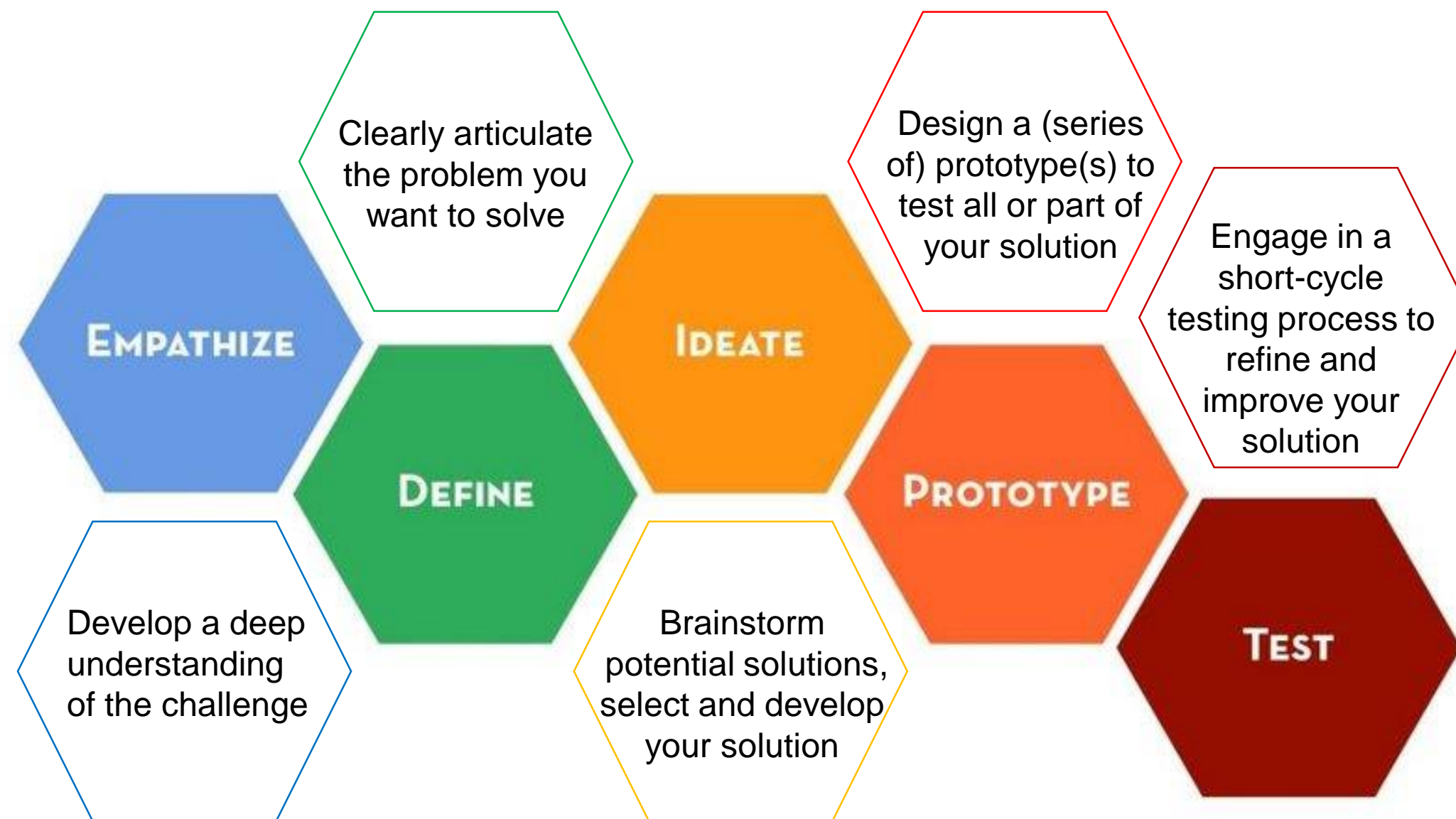
How can legal tech help?

5 guiding principles for selecting legal tech

1. Your starting point should not be a tech vendor who may try to sell a solution to problems you may not have or that are not a priority.
2. Clarify the key problem(s) to solve e.g. info/doc management or automation. Be clear on the 'use case' in your organisation.
3. Consider whether there are any low-tech options using systems you already have that are being under-utilised.
4. Capture the data you need to be able to compare current vs future state and continuously improve.
5. Be prepared to run a pilot or develop a proof of concept – a short term pivot will save you in the long term.



Using Legal Design Thinking to implement legal tech



A typical sequence

01

Fix your Documents



Template review

Fix your Processes

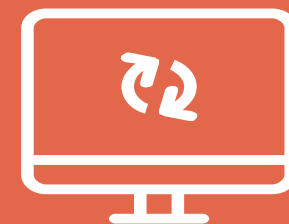
02



Process/workflow mapping

03

Fix your Systems



Technology Solutions



What does success look like?

right **People** doing the right **Work**

plus

streamlined, efficient **Processes**

plus

optimal use of the right **Systems**



