## MAKING THE MOST OF YOUR ACCGP SPONSORSHIP

Follow us on LinkedIn!





## **Educational/CLE Events**

- Deadlines for topics and speakers 45-60 days prior to event date
- Topics should be relevant to the type of session
  - i.e. a Contracts and Commercial Law CLE could be on Indemnification and Insurance Provisions, not Fair Labor Standards Act
- For virtual events, we will schedule on the ACCGP Zoom Platform as well as schedule a Zoom practice session a day or two in advance of your session.
- For all events, a raffle is encouraged to collect member contact information. Otherwise, ACC Global prohibits the distribution of contact information.
- All events must have an in-house panelist, which we can help find.
- Rescheduling planned events is not feasible
  - The calendars for the year are set in December.
  - Dates cannot be changed after the calendar is set.



## Meet Your Counterparts/Social/Networking Events

- Be sure to engage at your sponsored event
  - You'll have the opportunity to introduce your firm and the firm attendees (provide these names to Denise and Chris). These are great networking opportunities for newer associates!
  - Find **creative ways** to engage the ACCGP membership (icebreakers, raffles, etc.)
- Our members notice if a social event has no sponsor presence
- Select venue as **early as possible** (but no later than 45 days before scheduled social event) and for MYCs, work with the MYC Committee.
- Social events at a new or unique venue are better attended.



## **General Best Practices**

- Develop a working relationship with your Board liaison and practice area network contact
- ACCGP is committed to growing our LinkedIn presence
  - Like, share and engage the Chapter on social media
- In-house counsel clients who are not members are welcome to attend our events.
- The earlier we have the information, the better we can promote the event resulting in higher attendance
- Be Creative, Engaged and Make the Most of Your Event!
- Contact us in advance if you are not able to fully engage in an event
  - Please provide at least 45 days' notice if you wish to opt out of an event.
- Attend In-Person sponsor reception on **September 12**, **2023 at 6pm**