

# ACC NYC General Counsel Toolkit

Measuring What Matters: Using Metrics to Elevate Your Legal Team and Drive  
Business Value

# Panelists



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FIGURE 1:

## Four categories of law department interests

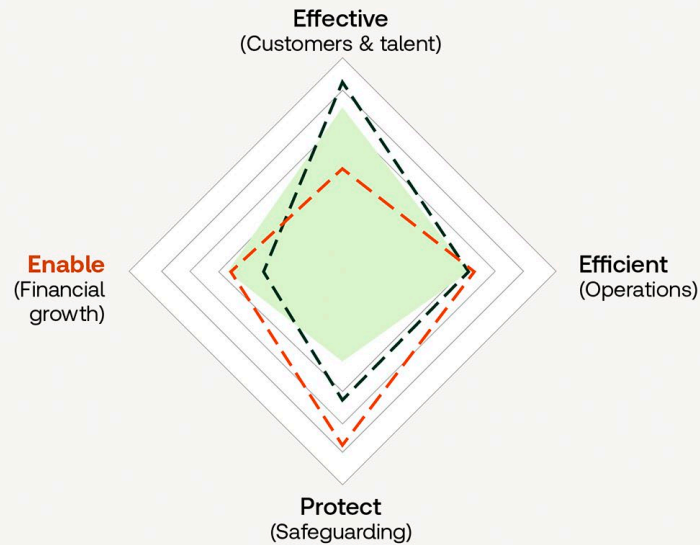


Source: Thomson Reuters 2024

# Why is there a gap?

FIGURE 21:  
Gap between C-Suite and law department view of enabling

Interpretation note: Bar charts show % of C-Suite and legal department respondents selecting each item in their top 5 highest priorities for legal departments. Top chart shows the sum of organizational priorities selected within each quadrant (light green), overlaid with sum of legal department priorities – as expected by C-Suite (dark line) and as perceived by legal department professionals (orange line). See e.g. the gap between lines for Effective, indicating C-Suite selected these options much more commonly than did professionals.

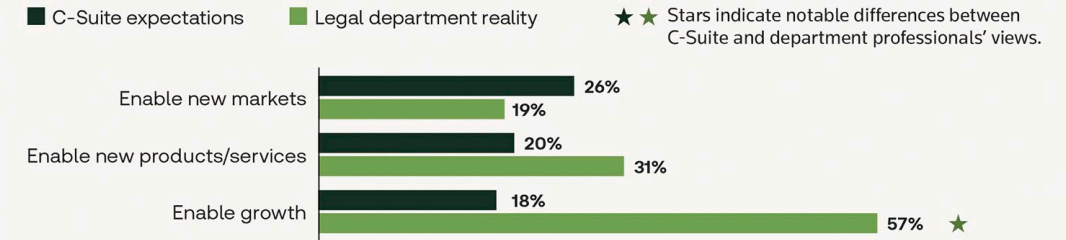


■ C-Suite expectations  
■ Legal department reality

Source: Thomson Reuters 2024

FIGURE 22:  
Drivers of the enablement priority gap

Enable (financial growth)



Source: Thomson Reuters 2024

# Panel Discussion