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# The Threat of Ransomware Continues to Grow

How Can In-House Counsel Prepare for the Battle?

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**ACC San Diego**

September 29, 2021

# Agenda

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- Background – Rise of Ransomware
- Proactive Preparation for Ransomware Attack
- During a Crisis – Best Practices
  - Privilege
  - Notification
- Post-Event Considerations



# Ransomware Stats

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- Attacks Increased by 288% in H1 (NCC Group, 2021)
- Average Ransom fee increased from \$5,000 in 2018 to \$200,000 in 2020. (National Security Institute, 2021)
- Ransomware remains the most prominent malware threat. ([Datto](#), 2019)
- Malicious emails are up 600% due to COVID-19. ([ABC News](#), 2021)
- 42% of companies with cyber insurance policies in place indicated that insurance only covered a small part of damages resulting from a ransomware attack. ([Cybereason](#), 2021)

# The Horror Stories

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- Colonial Pipeline (2021)  
Colonial Pipeline has spurred a variety of litigation from various stakeholders, not just information owners.
- Scripps Health (2021)  
FOUR Class action lawsuits from impacted individuals whose information was exposed in ransomware attack.
- Target  
Settled with \$10 million to consumers, \$39 million to banks.
- Home Depot \$17.5 million settlement for data breach.
- The 3 AM phone call.



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# Poll Question #1

# Why does this Matter?

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- Courts are becoming more willing to award damages due to a breach of personal information
- States are passing new laws regarding rights of individuals over their personal information
- It's not Just PII
  - Trade Secrets
  - Confidentiality Agreements
  - Supply Chain/Breach of Contract issues
- It's easier than ever to launch ransomware attacks with "Ransomware as a Service" aka "RaaS"

# Ransomware Lifecycle for In-House Counsel

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- Pre-Event
  - Compliance with local cybersecurity laws
  - Cyber Insurance
  - Table Top Exercises
  - Develop Contacts and plans
- During Event
  - Preserve Evidence
  - Gather Information
  - Inform Law Enforcement
  - Restoration/Negotiation
- Post-Event/Aftercare
  - Giving Notice
  - Provide mitigation to affected persons (if required)
  - Defend in lawsuits (if required)
  - Recover costs from insurance

# Proactive Steps

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- Cyber insurance
- Incident Response Plan
- Tabletop
- Develop outside contacts





# Prevention

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- TRAINING
- IT consultants
- White-Hat Hackers  
(Penetration testing)



# During Event

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Who to contact, when, what order

- Outside Counsel
- Insurance
- Internal IT team
- Outside IT team(s)

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# Poll Question #2

# Privilege concerns

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- Retain outside counsel to manage the investigation (don't do it yourself if you can afford not to)
- Use a two-track approach
  - One IT team (yours) focuses on patching the breach and getting everything back up and running
  - Have outside counsel ADD a vendor to provide services necessary for legal advice and have them work alongside your internal IT team
- Don't use stock language in the statement of work - tie it to potential litigation
- “Data-map” your findings and prepare a non-privileged incident report.
  - Keep all intel on a need-to-know basis, and segment the party into the “legal team” “operations team” and “security team”

# Clear Privilege line

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- The main focus is if it is related to litigation. Conversations with counsel may not be privileged if:
  - Counsel is engaged in general fact finding
  - Counsel is giving *general* advice regarding security measures

# Case Law

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- In Re. Rutter's Data Security Breach Litigation (Pennsylvania)
- Capital One 2019 Data Breach Litigation (Virginia)
- In re Target Corp Customer Data Security Breach Litigation (Minnesota)
- Premera Blue Cross Customer Data Sec. Breach Litigation (Oregon)



# Best Practices

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- All communications via counsel
- Engage third-party forensics via counsel, in anticipation of litigation
- Third-party forensics not someone you already utilize – specially engaged for limited purpose
- Forensics report not shared throughout company – limit review to GC, if possible
- Can have oral conversations with other key stakeholders about findings
- LINK LITIGATION PREP TO THE STATEMENT OF WORK

# Specific issues that arise:

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- Who's calling the shots?
- Are we going to negotiate?
  - Will this change depending on severity?
- Will you get sanctioned for paying?
  - The OFAC dilemma – recent guidance
- What about your carriers?
  - Carrier approval issue



# Communication during an event

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- Internal
  - Out-of-band communication
- External
  - Pre-determined holding statements
- The transparency conundrum



# Notification concerns

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- Regulatory Bodies
- Customers
- Employees
- California Civil Code-1798.82

# Notification Requirements

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## Title

- “Notice of Data Breach,” with the following headings:
  - “What Happened”
  - “What Information Was Involved”
  - “What We Are Doing”
  - “What You Can Do” and
  - “For More Information”

## Format

- The format of the notice shall be designed to call attention to the nature and significance of the information it contains.
- The title and headings in the notice shall be clearly and conspicuously displayed.
- The text of the notice and any other notice provided pursuant to this section shall be no smaller than 10-point type.

# Post-Event: The Notices and Mitigation

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- Look to state laws to determine what notices and mitigation needed
  - Remember, some states have different requirements on what is required for notice, so a one-size fits all approach may not work.
  - Mitigation efforts may also vary, so impacted persons within certain states may be entitled to more protection than others.

# Post-Mortem

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- Evaluate what you learned
- Outline issues where you could improve
- Patch security & improve processes

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# Questions?

# Speaker Information

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# Thank You!

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