Kilpatrick Confidential



MAY 16, 2024

# Leveraging Tech Tools to Treat Your Legal Pain Points

Association of Corporate Counsel - Charlotte

Leveraging Tech Tools to Treat Your Legal Pain Points: In law school, we're taught how to use our brains to handle whatever legal issues we might encounter but we are not taught how to employ technology as we navigate those legal issues. In this CLE, we will bridge this gap by exploring six real-world organizational pain points and demonstrate how tailored technology and innovative workflows can enhance your legal practice. Attendees will learn how automating repetitive tasks, streamlining processes, and reducing risks can not only enhance efficiency but also allow you as legal professionals to focus on more complex legal matters.

### Agenda

Duty of Technology Competence

Pain Point #1 – Managing Volume Loan Review

Pain Point #2 – Identifying PII and Individuals Affected by Data Breaches

Pain Point #3 – Identifying and Tracking Legislation That May Affect Business

Pain Point #4 – Identifying and Collecting Data from Incongruous Databases

Pain Point #5 – Tracking Bad Actors Committing Fraud to Harm Business

Pain Point #6 – Tracking Customer Complaints for Witnesses and Experts

Pain Point #7 – Volume Notices of Dispute and Arbitrations

The Rise of Generative AI in E-Discovery

Questions



# Duty of Technology Competence



## 27 N.C.A.C. Chapter 1D – Section .1518

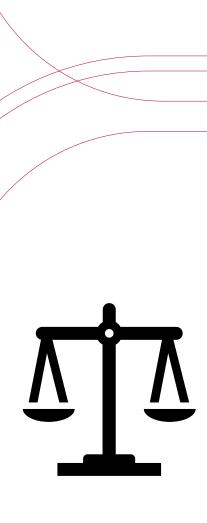
a) Annual Requirement. Each active member subject to these rules shall complete 12 hours of approved continuing legal education during each calendar year...

Of the 12 hours\*\*:

(2) at least 1 hour shall be devoted to technology training

**Technology Training** means an education on an information technology product, device, platform, application or other tool, process or methodology.

\*\*Note that on March 1, 2024, annual CLE requirements changed, but 1 hour of Technology Training is still included in NC requirements.



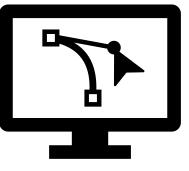
# Technology Training Mandate

#### NC was the 2nd state to mandate tech training.

- This mandate is in response to Comment 8 of NC RPC Rule 1.1.
- State Bar recognized that the legal landscape is continuously changing, and attorneys should be versed on how new technology can assist in the practice of law to the benefit of the general public.

### **Purpose of the mandate:**

- Requires attorneys to be aware of the technological tools that are available to improve the practice of law.
- Aligns attorney competence with the understanding and use of the available technological tools.
- Ensures attorneys recognize that the use of these tools is a necessity in today's practice of law.



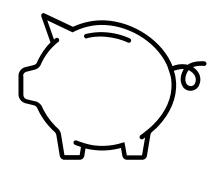
# Pain Point #1 – Managing Volume Loan Review



6

## Pain Point #1:

- Client in the financial services industry has steady volume of delinquent loans and is expecting the volume to rise over the next year.
- Client utilized both internal and external legal resources to review, manage and collect on delinquent loans but the process was replete with inefficiencies.
  - Client did not have central repository of standardized templates and preferred standard operating procedures. As a result, legal strategies and work product were inconsistent across regions and duplicative work was commonplace.
  - Client wanted to reduce costs and simplify pricing from hourly to fixed fee for pre-litigation stages of the process.
  - Client needed comprehensive, real-time reporting on all loans and billing.



## Tech Solution: Customized Tracking and Resource Management Tool

Utilize a dynamic, searchable data management tool like **Relativity** to provide the framework for organization of materials and information. With Relativity:

-Central repository of templates, organized by jurisdiction and region, and preferred standard operating procedures, available for outside counsel, local counsel and client.

-House all loan documents, including external law firm assignment forms, existing collateral loan file, credit approval documents and all other related records.

-Customize database for intake and analysis; auto-populate fields with borrower information.

-Create customized, real-time tracking and comprehensive reporting on data points that are important to the client – on each loan, across specific jurisdictions/regions and across all loans.

Team of dedicated, highly-trained but low-cost legal resources, such as contract attorneys, handle legal tasks at fixed rate.

 $\mathbb{K}$ 

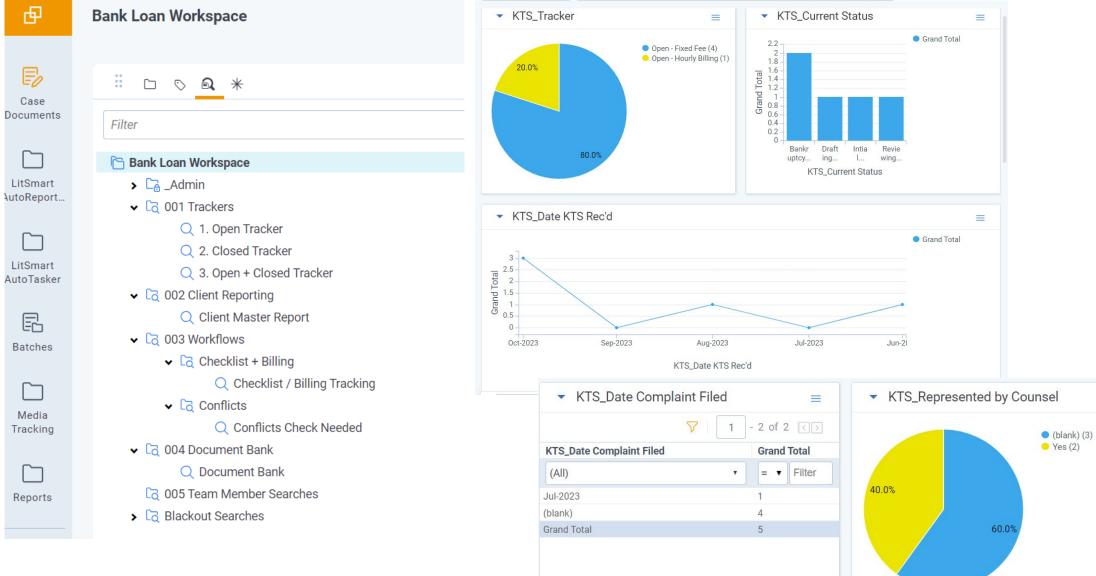
### How Does the Process Work?

File received from client is processed into Relativity, made searchable and borrower/loan information is extracted Contract attorney reviews loan documents and extracted information and inserts analysis into fields in Relativity Contract attorney prepares demand/ default/ reservation of rights letter (and any other fixed fee work) Relativity synthesizes information and status into customized tracking and reporting available in real-time for client

In coordination with loan officer and outside counsel, contract attorney escalates for next stage



# Database Organization and Reporting

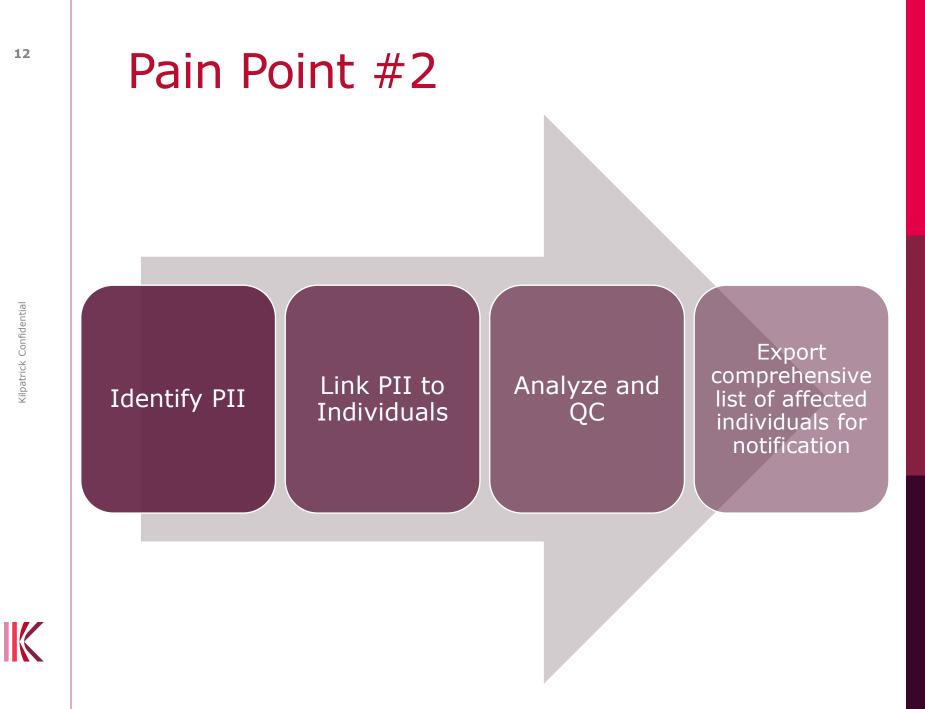


 $\equiv$ 



Pain Point #2 – Identifying PII and Individuals Affected by Data Breaches





## 4M+ Records

500,000+ Instances of PII

20,000+Individuals Affected

### **Responding to Data Breaches**

# 01

#### Scan Data and Prepare for Analysis

Data potentially involved in the breach is scanned for viruses and malware on isolated machines ("DMZ Machines"), not connected to any company network.

Data is then processed into a tool like Relativity to remove duplicates and make the data searchable and useable.

#### **Bucket Data**

02

Categorize data into buckets (by file type or source) – one that is likely to contain PII and one that is not.

Data that exists in databases, tables or spreadsheets may be more likely to contain PII than other data. Prioritize this data for analysis.

# 03

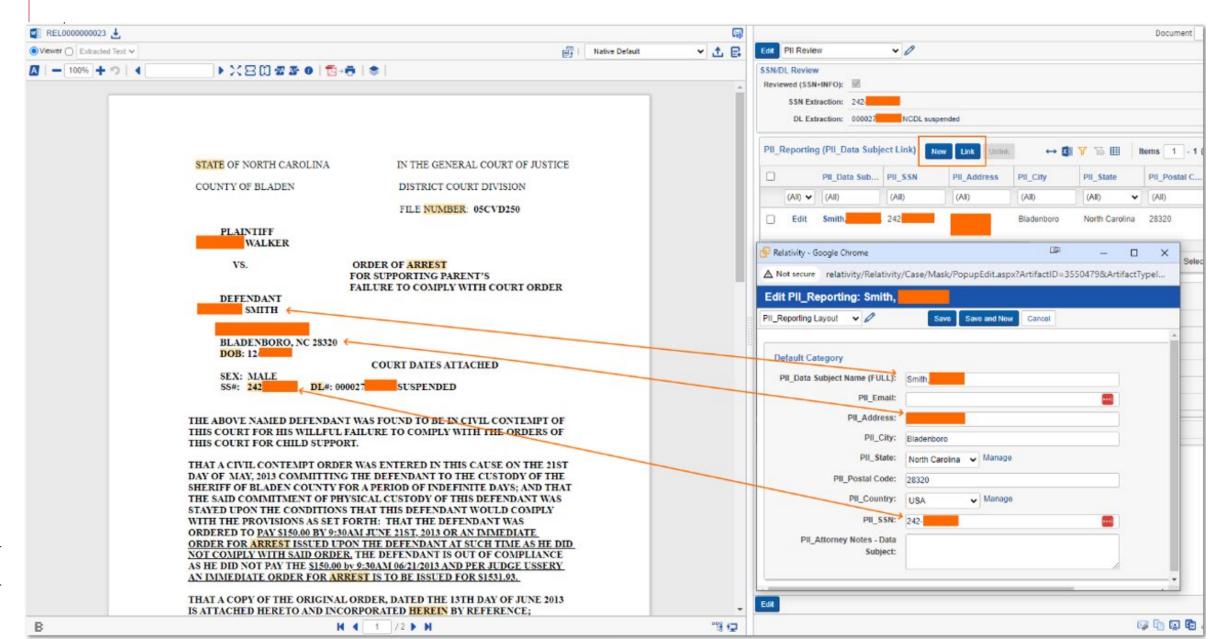
### **Identify PII and Individuals Subject to Breach**

Using AI and machine learning, automate identification of SSNs and other PII with targeted searches.

Link identified PII to individuals subject to breach.

The initial linking is currently manual. However, each time a linked individual's PII appears in a document, it will link automatically to that individual.

# Identification and Capture of PII



ہ<sup>لا</sup> Coding Layout 0 Save & Back Cancel Save PII Review SSN/DL Review Reviewed (SSN+INFO) Image: A set of the SSN Extraction DL Extraction **Custom PII** PII\_Reporting (PII\_Data Subject Link) New Link Unlink Review 🚺 🏹 🗞 |↔| 🏋 | 1 -2 of 2 | 10 🔻 per page K(<)>) PII\_Data Subject Na... PII\_SSN PII\_Address PII\_City PII\_State (All) Filter Filter Filter Filter Michael Bladenboro North Carolina Β Road . Document Details  $\sim$ REL0000031510 Control Number

K

### **Responding to Data Breaches**

05

# 04

#### **Conduct QC of Extracted Information**

Human reviewers perform quality control review of extracted data.

Overall, automation increases speed of review by 50-75%.

Cost of using a tool is comparable to manual review BUT it has been proven to be more accurate.

# **Export Identified PII and Individuals for Notification**

All information, extracted and manually compiled, is exported in table format for use in notification purposes upon completion of review.

Export provides: (1) individuals and contact information for notification; and (2) categories of PII found in breached data.

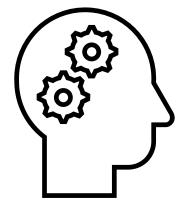


Pain Point #3 – Identifying and Tracking Legislation That May Affect Business



## Pain Point #3

- Client in online education industry needed to identify and track proposed and enacted legislation across all 50 states that might affect its business interests (such as legislation related to for-profit universities generally, online education systems and specific specialties).
- Client had small internal team running daily web searches a few times a week but did not have sufficient human resources or technology tools to manage the process.
- Client needed:
  - Well-constructed and efficient workflows;
  - A dedicated outside team;
  - A software platform that could reliably identify and track relevant legislation; and
- Customized, comprehensive written analysis and reporting.





# Tech Solution: Policy Intelligence Platform

Utilize a tool like **POLITICO Pro** to customize and automate searching for, identifying and tracking potentially relevant legislation.

Policy intelligence platforms identify news articles, state and federal legislation, agency rule making, proposed election guidance and other materials that relate to companyspecific issues.

Policy intelligence platforms do not replace the human altogether but instead allow the human to dedicate valuable time and resources to analyzing legislation and policies that may affect the company's business.

10 10 10 10 10 10 10 10



### How Does the Process Work?

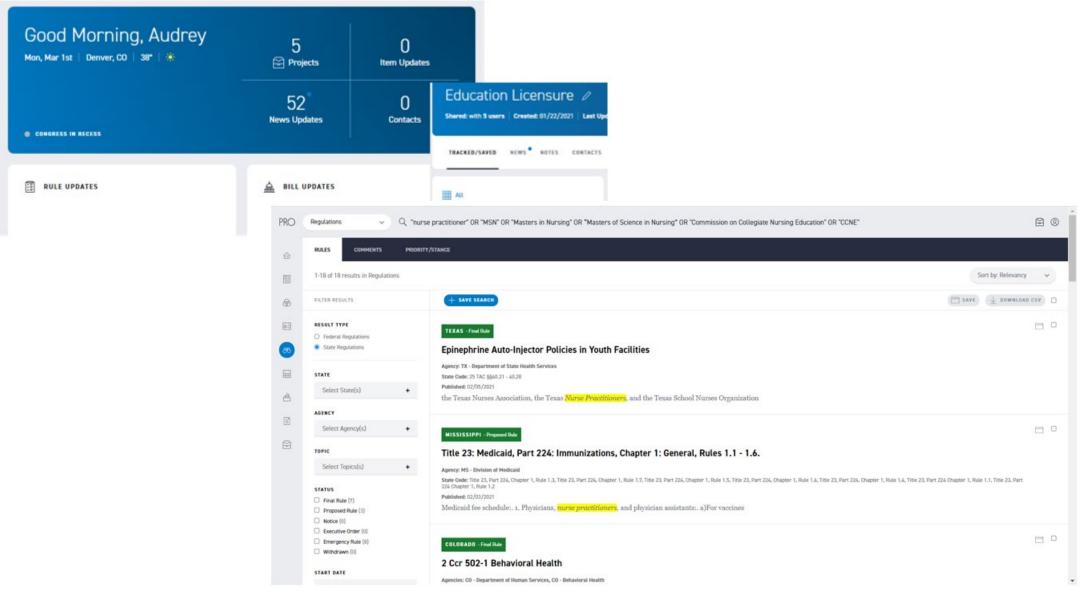
Human develops search terms and search criteria based on companyspecific interests and inputs them into platform Platform searches news sites, state legislation sites and hearing transcripts for new and existing, evolving initiatives

Platform returns results in real-time on customized dashboard with key terms and excerpts highlighted with references Humans analyze excerpts to determine relevance, apply significance ratings and personalized notes Humans create folders and pass important information up the chain as needed with built-in collaboration tools

Humans draft detailed reporting on bills of interest with commentary on areas of concern



### Sample Dashboard and Search Results





Pain Point #4 – Identifying and Collecting Data from Incongruous Databases



### Pain Point #4

- Client in the automotive technology industry was experiencing:
- a subpoena backlog average of 896 subpoenas annually across dozens of subsidiaries from federal and state law enforcement and government agencies requesting detailed transaction records from vehicle transfers, auctions and sales; and
- heavy staff turnover due to workloads.
- Responding to subpoenas required:
  - a human to search a dozen databases from different corporate and division systems one-by-one for responsive documents, export those documents and organize them for review and production; and
- a human to review/redact records, draft form objections and prepare formal response.

Average 896 subpoenas/year

74.2% increase in subpoenas over last 5 years

Backlog of 795 subpoenas at time of engagement

26.6% of closed subpoenas are reopened and not captured in metrics

### Tech Solution: Intelligent Automation Bot

A software robot, commonly referred to as a "**bot**," is a virtual helper that automates repetitive tasks that employees perform each day.

The bot was created in coordination with the company's Enterprise Applications Engineer using Ui Path, a Robotics Process Automation (RPA) tool with a license cost of \$25K/year.

Bot automation relies on software to interact with applications, systems and workflows to mimic steps a human would take, but without human intervention.

Bots do not replace human workers but instead handle tedious processes so employees can focus on more strategic, value-added initiatives.

\*Almost any standardized, repeatable process can be automated with a bot.



### How Does the Bot Work?

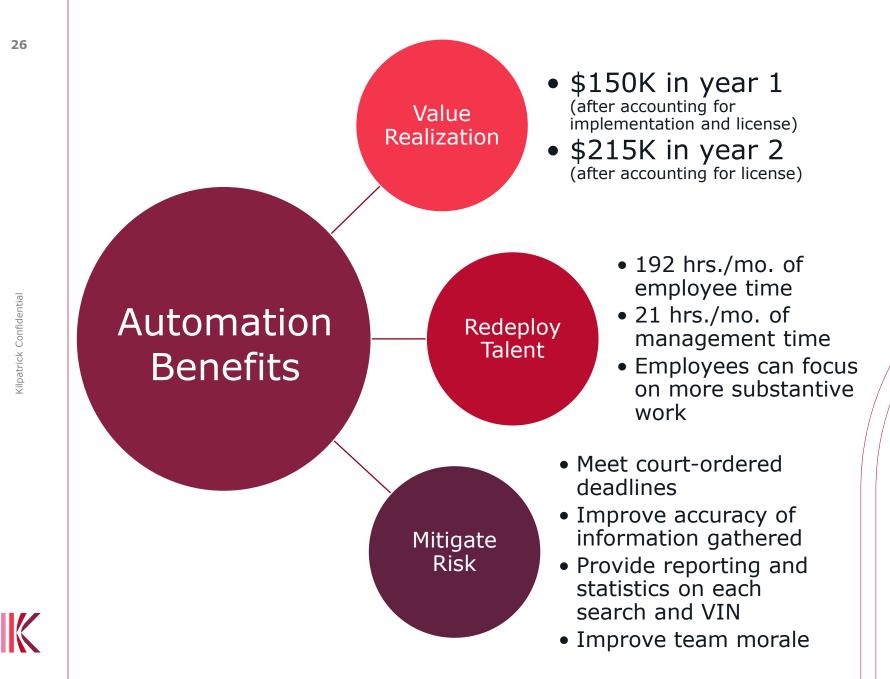
from file

Logs into various applications (Salesforce, Workbench, CyberARK, etc.) with its own credentials and access rights

Searches for VIN numbers within those applications

Clicks on relevant files and exports them with files named as programmed

Uploads to specific case folder in SharePoint in precise order needed for production





Pain Point #5 – Tracking Bad Actors Committing Fraud to Harm Business



### Pain Point #5

- Client in the telecommunications industry sold mobile devices that were locked from being used with competing telecom companies. If existing customer sold their device, the buyer would need to register it with the same mobile device services provider.
- To circumvent the lock, the buyer could purchase an unlocking tool online via secondary market sellers. The buyer could then register their newly-purchased mobile device with another provider.
- Client wanted to identify these unlocking tools, software or services and send cease and desist letters to the sellers.
- Client did not have the human resources to monitor online sales and track offenders.





### Tech Solution: Automated Monitoring

Utilize a tool like **X1 Social Discovery** to automate the searching for and collecting of evidence of unlocking tools.

X1, recently acquired by a company named Pagefreezer, searches across the entire web or across more specific websites for identified content and collects it in prescribed format.

X1 does not replace the human altogether but instead allows the human to dedicate valuable time and resources to more substantive analysis of X1's findings.

\*Before using X1, client was taking screenshots of postings. X1 provides a significant advantage because it captures a moment in time in a defensible way. It can be used anytime you need consistent, repeatable monitoring.



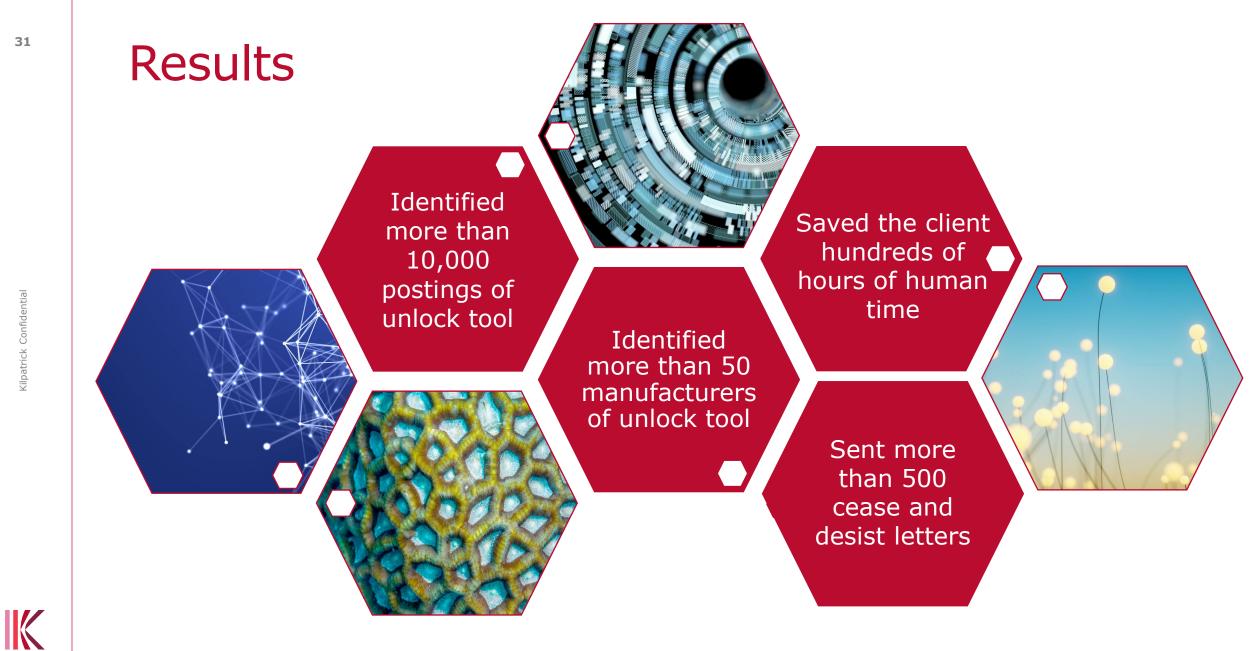
### How Does the Process Work?

Similar to Google alert, human inputs search terms and search criteria into X1 (entire web or specific websites)

X1 searches across web and filters for content containing search terms or meeting other specific criteria X1 collects webpages in real-time and in native format with all metadata intact and exports them for analysis Human reviews web captures (can be within ediscovery software) and tags them based on type of product, manufacturer and seller

Using prepopulated template, human sends Cease and desist letter with native web capture showing harmful activity





Kilpatrick Confidential

Pain Point #6 – Tracking Customer Complaints for Witnesses and Experts



33

# Pain Point #6

Identify all customer complaints, de-duplicate and develop estimate of actual total

Categorize complaints based on 15 separate criteria

Reach out to potential customer witnesses to assess willingness to participate

Track all communications with customers

Provide access to experts for statistical analysis of complaints

36,000+ customer complaints produced in discovery (social media, email and letters)

Unknown number of duplicate customers and complaints

Identify at least 10 customers willing to testify at trial

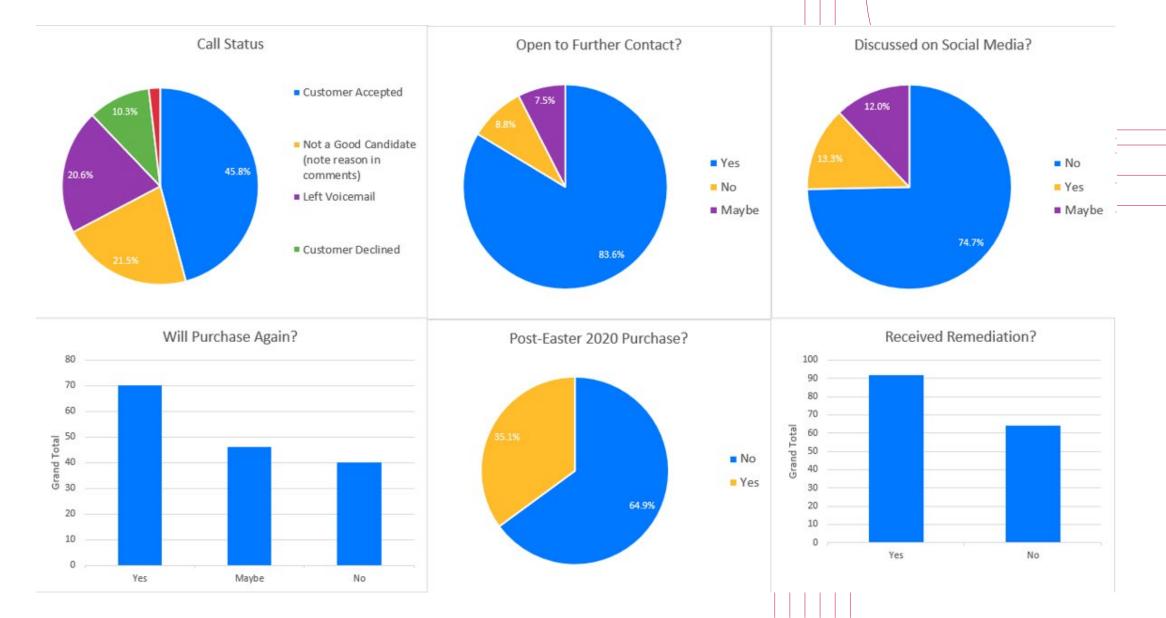
# Customer Complaints and Potential Witness Tracking

# Ideal customer witnesses met 7 criteria:

- 1. Longtime, loyal customers
- 2. Received adulterated food
- 3. Submitted passionate complaint with pictures (with potential illness)
- 4. Requested but did not receive remediation
- 5. Have not purchased since
- 6. Will not purchase again in future
- 7. Willing to engage with us, sign affidavit and testify

"I am extremely disappointed. I ordered a full meal, including sides, on April 1 for delivery on Sat., April 11 for my elderly mother. It did not arrive until two days after Easter. I called customer service and was on hold for 6 ½ hours. When it did arrive, it was not cold at all. No Styrofoam cooler as advertised, no ice packs, the containers were open and leaking, no wrapping. This was supposed to be my mother's Easter meal! She lives alone, the world is shut down and her holiday was ruined! You have lost a customer for life!"

# Customized Tracking of Complaints and Customer Communications





## Expert's Analysis of Brand Impact Using Statistical Sampling

Using the sampling feature in Relativity, experts reviewed 10% of customer complaints and concluded:

- The company's behavior between March 2020 and May 2021 generated 24,591 distinct complaint communications
  - 17,775 concerned a negative impact to special occasions or gifting occasions
  - 3,356 concerned poor product quality
  - 1,730 concerned effects on food safety and personal health
  - 8,179 concerned a poor resolution to an initial complaint
  - 5,872 concerned general problems with ordering and shipping

### Sampling in Relativity:

With sampling, Relativity generates a randomized subset of a larger population that can be used to identify characteristics of the whole population.

To execute sampling, Relativity uses a randomized algorithm which guarantees an efficient and unbiased result.

Sampling was approved by the court.

Pain Point #7 – Volume NODs and Arbitrations



IK

### Pain Point #7

### Client needed:

- -Team to handle backlog
- -Platform to store customer records, correspondence and briefs
- -Platform to manage the work of 28 contract attorneys and paralegals, 5 team attorneys and 2 managers

-Detailed, comprehensive, real-time tracking and reporting

### 3000+ active NODs

### 350+ active Arbitrations

200-400 new disputes each week

### How Does the Process Work?

Client sends NODs and arbitrations via secure file sharing site (Kiteworks) Documents ingested into Relativity where identifying information is extracted into fields

Humans analyze claim and propose solution Humans communicate directly with claimant or claimant's counsel and the AAA, file pleadings and handle hearings

All activity tracked in customized database with real-time reporting for client

Kilpatrick Confidential

### **Client Tracking and Reporting**

<b>E</b> 10	- NOD Pro	ocessing											EQ		CTRL+/ Ale	erts   🌟 Favorite	s 🗸   Hi, Caroli	ine 🗸
Case Documer	nts E	ntities ~	LitSmart AutoTas	sker 🛩 Ba	atches Mee	dia Tracking 🛛 😒	Reports ~	Client Admin	ı ∽ Syster	m Admin 🖂	Indexing & Analyti	ics ~ OCF	२ 🗸 lmagi	ng 🗸 Proc	essing 🛩	LitSmart AutoRepo	orter 🛩 🗄	=
E Q	222	New Documer	at in the second se										Add Wie	dget 📑 MASTE	ER DASHBOARD	× C	Export	
dtSearch	~ 🗎	Enter Search	Terms													Q	Search X C	Clear
▼ KTS NOD	KTS_NOD Status (NEW) by _NOD Specialist Assigned																	
													↔ 1	7 16 🖽 1	1 - 25 / 33 2	25 🗸 per page	the second s	
_NOD Spec	cialist Assign	ed	Admin Only	Analysis and	Closed	Follow-Up Q	Initial Contac	Initial Intake	NC/OR Letter	Research Pe	Settlement E	Settlement I	Settlement O	Settlement R		1	Grand Tota	
Filter		]	= • Filter	= • Filter	= • Filter	= • Filter	= • Filter	= • Filter	= • Filter	= • Filter	= • Filter	= • Filter	= • Filter	= • Filter	= • Filter	= • Filter	= • Fil	
Contract	or 1		0	47	811	9	0	2	43	31	4	1	109	68	23	317	1.4	
Contract			2	14	844	19	7	1	8	135	6	0	96	11	21	220	1	
Contract			0	8	1,024	183	2	1	12	8	5	3	61	5	20	1	1	
Contract			0	82	670	21	9	3	10	41	7	0	191	4	24	185	1	4
Contract			0	103	574	15	0	1	71	14	13	1	174	29	32	140	1	
Contract			0	65	607	5	73	4	10	40	6	1	125	17	14	142	1	
Contract			1	0	3	0	0	542	0	0	0	0	0	0	0	144		
Contract			0	1	505	12	0	1	7	32	1	12	82	18	15	0		
Contracto	.01 9		0	2	600	4	0	0	/ 4	1	0	2	21	2	19	0		
4																	•	
▼ KTS_NOD	Status (NEV	N)						=	= _N	OD Specialist As	ssigned						=	Δ
					→ 7 76 ⊞	1 - 14 / 1-	4 25 ¥ per	page RCPP	a				↔ ĭ	7 76 🎟 1	1 - 25 / 33   2	25 💙 per page	RCDM	Ē
KTS_NOD State	us (NEW)						1	Grand Total	_NOD 5	Specialist Assigne	bd				20. No.	Grand	d Total	
Filter								= • Filter	Filter							= 1	Filter	
Closed								8,330	Contr	actor 1							1,465	4
(blank)								1,615		actor 2							1,384	
Settlement Offer	r Sent / Post C	Offer Negotiations	5					1,406	1 0 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	actor 3							1,333	
Initial Intake Pen	nding							797	A STATE OF A	actor 4							1,247	
Follow-Up Quest	stion Sent							477	10.1010/001000	actor 5							1,167	
Analysis and Ne	egotiation							435	A 100 (100 (100 (100 (100 (100 (100 (100	actor 6							1,109	
Research Pendi	ing							435	Contr	actor 7							690	-
All 14,430	✓ Edit	~														Т	Total Items: 14,4	430
IK																		

## **Client Tracking and Reporting**



# The Rise of Generative AI in E-Discovery



Kilpatrick Confidential

### **Important Baseline Concepts**

- Large Language Model A type of AI that takes text as input and generates text as output. LLM is trained on billions of documents from open datasets and the web.
- **Generative AI** AI that takes a variety of inputs to create new content in a variety of outputs. Inputs and outputs include text, images, sounds, animation, models, etc.
- **OpenAI** Inventors of ChatGPT.
- Microsoft Azure Securely hosts enterprise versions of ChatGPT and GPT-4.
- GPT-4 and GPT-4 Turbo OpenAI's next generation models.



# **FREDRIVITY AR** for Review

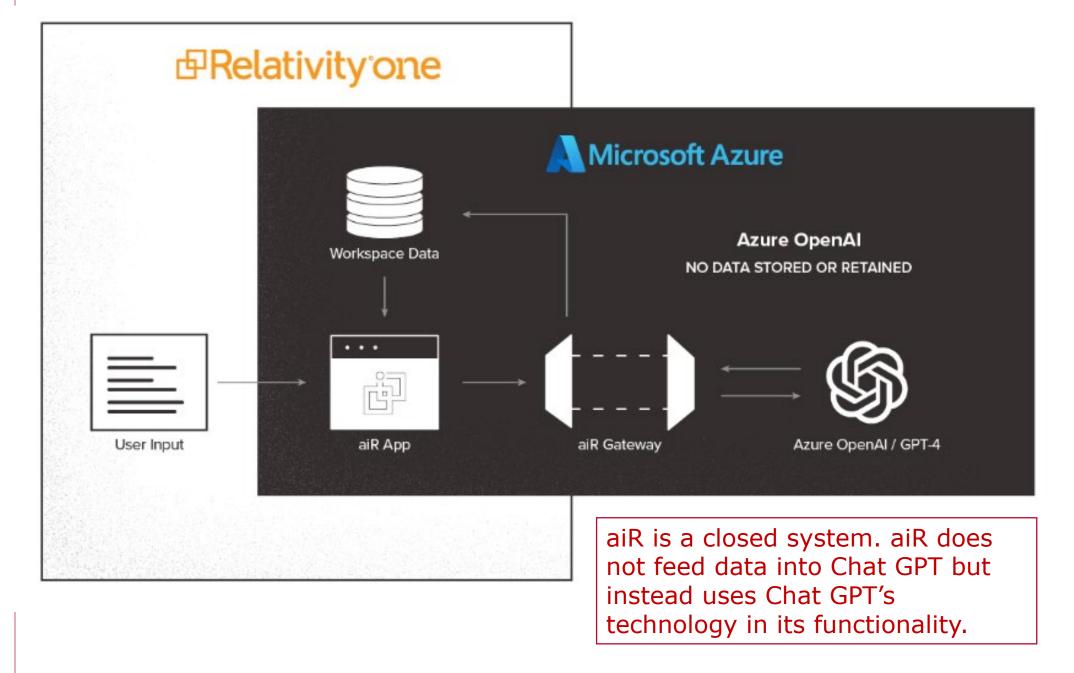
+

-

Limited General Availability (LGA) for Kilpatrick

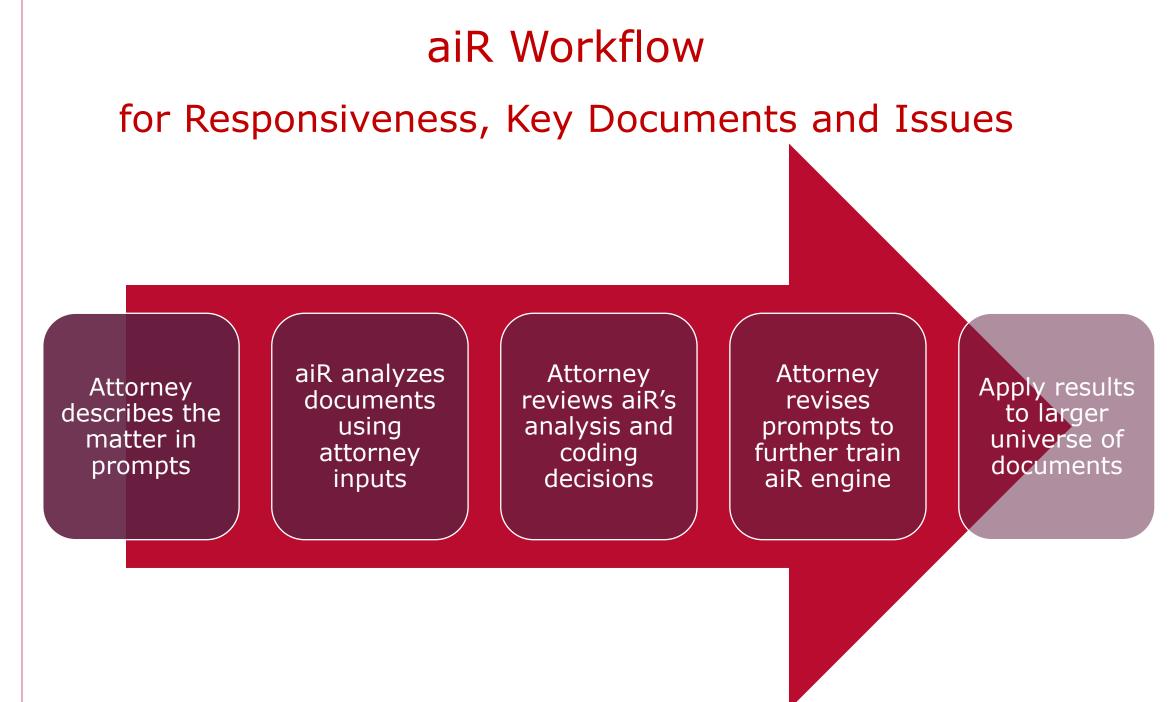
© Relativity. All rights reserved.

+



Limited General Availability (LGA) for Kilpatrick

 $\|$ 



IK

aiR for Review				🗗 aiR	KNAPEXALT			
Setup * Case Summ	ary * Relevance * Key Doc	uments *						
Add i	information about the case to set the context	t for the analysis. This should be	similar to the information provid	ded in a Review Protocol.				
Matter Overview ⑦*	The following is a discrimination investiga		aiR for Review		₽aiR			
	the project. The company is facing allegati as retaliation against employees who oppo employees of BigThorium.							
			Key Document Field *	Issues				
People and Aliases 🕜	<ul> <li>William Davis, Director of Operations (Alia - Francis Ham, CEO (Alias: Frank): fham@b</li> <li>Samantha Jones, Recruiter (Alias: Sam):</li> </ul>	igthorium.com sjones@bigthorium.com	Key Document Choice*	Choose	•			
	<ul> <li>Arvind Patel, Welder: apatel@bigthorium.</li> <li>Muhammad Kumar, Welder: mkuman@big</li> <li>Natasha Green, Attorney: ngreen@gnspan</li> <li>Ionut Albu, Crane Operator: ialbu@bigthor</li> </ul>	gthorium.com tners.com		evidence that directly supports or undermines a crucial eler High Level of Involvement: Documents that demonstrate th	or disproves a material fact in the case is of utmost importance. It provides clear and concrete ment of the case. The active involvement or knowledge of key individuals or departments within BigThorium are f responsibility, decision-making authority, or awareness of those involved in the alleged			
Noteworthy Organizations	- BigThoriul complaints - CNCinCar - GNS Partr			discriminatory treatment. Decision-Making Processes: Documents that shed light on the decision-making processes within BigThorium, especially regarding profit over safety or retaliation. They provide insights into the motivations, intentions, and actions taken by key decision-makers within the company.				
Noteworthy Terms (?)	- Papers: sl Relevance Field * Relevance Criteria ③*	Use to identify document the Relevance field, and Responsiveness Responsive	nd a choice to reference for predict.	nt to the case. Select a single choice field for ions. aiR will not write directly to this field. o the legal issues, or provide context to the discriminatory treat ncis Ham, or Samantha Jones.	Limited General			
© Relativity. All rights reserved.	Issues Field (?)	Choose	•		Availability (LGA) for Kilpatrick			

## Key is to Test, Revise and Test Again

- Run on 50 documents Thoughtfully identify the 50 documents (within ideal date range, top priority custodians, etc.) and try to remove documents that system will not analyze (pictures, docs with too much text, docs without text, junk, etc.)
- Review aiR's analysis (relevancy ranking):
  - -1: Cannot analyze be analyzed no text
  - 0: Junk
  - 1: Not relevant
  - 2: May be relevant but not sure
  - 3: Likely relevant
  - 4: Definitely relevant
- Revise prompts based on analysis focus on #2s where system is not sure
- Run again
- Continue to revise prompts to better train system \*Training is critical
- Once satisfied, feed into prioritized review as training seed set or run on larger population

\*aiR does not learn from human coding like active learning aka prioritized review; instead, it learns from the prompts only

## **Customized Dashboards**

✓ aiR Relevance Analysis::Rank	by Responsiveness						
					♥ ☜ ➡ ■ 王	1 - 2 of 2 1	0 ▼ per page KC>>
Responsiveness	-1	0	1	2	3	4	Grand Total
Responsive	2	1	0	2	22	3	30
Not Responsive	5	0	5	4	6	0	20
Grand Total	7	1	5	б	28	3	50
✓ aiR Key Analysis::Rank by Res	ponsiveness						
					♥ % ₩ ¥	1 - 2 of 2 1	0 ▼ per page KC>>
Responsiveness		-1	0	1	2	3	Grand Total
Responsive		2	1	9	7	11	30
Not Responsive		5	0	14	1	0	20
Grand Total		7	1	23	8	11	50

#### aiR Relevance Analysis:: Rank by Responsiveness

- aiR 3: Humans coded 6 documents as not responsive; those 6 concerned unrelated projects and we had not sufficiently excluded those projects from the prompts
- aiR 0: aiR coded 1 document as junk; humans coded it responsive because document is a pdf of photos and is actually relevant (document had no text so should have been excluded)

Limited General Availability (LGA) for Kilpatrick



49

#### aiR for Review

₽one	BigThorium $\vee$			All Documen	ts ▼ ☆	٩	CTRL+/	
B	<u> </u>						😫 Q Search	
Review Queues	Enter Search Terms	₽aiR	Review complete! 2,345 documents v	vere analyzed.		View aiR Review Jobs	view Jobs View Review Center Queue	
Đ	<ul> <li>BigThorium</li> <li>Davis, William</li> </ul>	<ul> <li>List</li> </ul>			a 1 - 100 of 14,693   100 ♥ per page	(○)) [] Export ∨ =		
Documents	> 🗀 Emails	#	Control Number 👻	aiR Prediction	aiR Citations	aiR Rationale	aiR Considerations	
	> C Short Messages		Filter	Filter	Filter	Filter	Filter	
Processing	<ul> <li>Transcripts</li> <li>Ham, Francis</li> <li>Jones, Samantha</li> <li>Patel, Arvind</li> </ul>	1 🗆 🕹	BTDW00000001	Likely Responsive	We have received evidence that implicates you in the theft that occurred on June 2 in our facility. As a result, we are officially terminating your employment with BigThorium, effective immediately.	This email shows that Muhammad Kumar's employment was terminated due to alleged involvement in a theft.	There is no information in the document rela evidence implicating Muhammad Kumar in tl	
Review Center	<ul> <li>         Kumar, Muhammad     </li> <li>         Emails         MSG         STKM_001_1         </li> </ul>	2 🗌 🖳 BTD		Likely Hot Doc	We have received evidence that implicates you in the theft that occurred on June 2 in our facility.	This could be evidence of retaliation if the theft accusation is false and made in response to Muhammad opposing the company's unlawful conduct.	If the theft accusation is true and not related opposition to the company's conduct, then the would not be evidence of retailation.	
Reviewer Performance	✓ ➡ BTKM_001_2 ✓ ➡ BTKM_001_3		2 🔲 🗄 BTDW0000002	Not Responsive	na	This document does not provide any information about BigThorium enforcing segregated living or working conditions based on race.	It is possible that the environmental impact a mitigation strategies could indirectly relate to working conditions, but there is no direct evic document.	
Case Dynamics				Not Hot Doc	na	This document does not provide any information about BigThorium enforcing segregated living or working conditions based on race.	It is possible that there is some context miss document that could reveal luring practices, i direct evidence in the text.	
Analytics		3 🗆 💆	BTDW0000003	Not Responsive	How can we ensure that the barracks for the international workers are built at minimal costs?	The document discusses minimizing costs for international workers' barracks, but there is no direct evidence of BigThorium coercing employees into staying by controlling their living conditions and underpayment.	The mention of minimizing costs for internat barracks might be indirectly related to contrc conditions, but there is no evidence of coerci underpayment.	
Production				Not Hot Doc	na	There is no mention of Muhammad Kumar, Arvind Patel, or any retailation against employees in the document.	There is no information in the document that interpreted as relevant to this issue.	
کیک Review Library		3	BTDW0000003	Likelý Responsive	Inform them that due to not meeting construction deadlines on time, they will have to make up for the additional housing cost increase by having their pay docked.	This snippet shows that Indian workers are being treated differently in terms of their pay, as they are being docked for housing costs due to not meeting construction deadlines.	It is possible that this pay docking is a stand- for all workers who do not meet deadlines, a specifically targeting Indian workers.	
				Likely Hot Doc	Since we separated the Indian workers' housing from the others, I've noticed an increase in agitation among them.	Shows that BigThorium has enforced segregated living conditions based on race, as Indian workers' housing has been separated from the others.	It is possible that the separation of housing v reasons other than race, such as language ba differences.	
~		3	BTDW0000003	Not Responsive, Junk	You are cordially invited to attend a webinar on Enhancing Productivity, organized by BigThorium in collaboration with XYZ Consultancy.	This document is an invitation to a webinar on productivity and does not provide any evidence of BigThorium luring workers to the project by promoting their ability to get their workers permanent citizenship.	It is possible that the webinar could indirectly related to worker recruitment, but there is no in the document.	
	1	UNIT -		Not Hot Doc	na	This document does not provide any information	It is possible that there is some context miss	

Limited General Availability (LGA) for Kilpatrick

© Relativity. All rights reserved.

#### aiR for Review

<	Exit viewer		💩 HD000	04 ~	KC 1 /3 >>> 🕸		
D			Native No Images No PDFs Extracted Text No Productions	Coding Layout			
icume	Review A	Analysis 🛛 🗗 aiR 🔍 🤍	- 100% + ) 🖂 I 🛠 🖶 🕞	Search within document Q	Save & Next Save Cancel First Pass with aiR		
nts	🛛 🧇 Respon	nsiveness			Analysis 🗗 ai 🥄		
Z					aiR predictions are displayed below. Change the prediction or click $ imes$		
49	into sta they do produce conditi housing that Inc terms of housing deadlin <b>@ Conside</b> It is pos meant motival Separa reason	sts that BigThorium is coercing employees aying by threatening to send them home if on't stop complaining and increase cition; has enforced segregated living ions based on race, as Indian workers' ng has been separated from the others; and dian workers are being treated differently in of their pay, as they are being docked for ng costs due to not meeting construction nes. <b>erations</b> ossible that coercive statements are not to be taken seriously and are just a way to ate workers to increase production. ation of housing could have been done for ns other than race, such as language barriers	From: William Davis wdavis@bigthorium.com To: Francis Ham fham@bigthorium.com Subject: Re: Housing situation Date: Thu, 29 Jun 2017 14:52:21 -0500 (EST) Hi Frank I wanted to give you a quick update on the housing situation. from the others, I've noticed an increase in agitation among the being treated unfairly. Bill	"Save" or "Save and Next" to accept it. View detailed analysis. Overview Responsiveness Responsive Non-Responsive Needs Further Review Technical Issue Hot Doc Yes No			
	It is poproced deadlin workers	e separated the Indian workers' housing e others, I've noticed an increase in agitation	William Davis Director of Operations From: Francis Ham fham@bigthorium.com To: William Davis wdavis@bigthorium.com Subject: Re: Housing situation Date: Thu, 29 Jun 2017 15:07:39 -0500 (EST)				
	deadline addition: docked.	them that due to not meeting construction es on time, they will have to make up for the al housing cost increase by having their pay Page 1 the workers that if they don't step up ion and stop complaining they will have to	Bill Thank you for the update. You have my permission to increase them that due to not meeting construction deadlines on time, to housing cost increase by having their pay docked. Inform the w stop complaining they will have to return home. Of course we k Let me know if this resolves the issue.	hey will have to make up for the additional vorkers that if they don't step up production and			
	Hot Doc Unlikely Hot		FIGHTS				
	Commen	nts 💿 🖉					
	Review P	Protocol ()	28		Family Group Document History		

© Relativity. All rights reserved.

Limited General Availability (LGA) for Kilpatrick

### The GenAI Piece

#### Likely Responsive Example:

#### • aiR Rationale

This snippet shows that Indian workers are being treated differently in terms of their pay, as they are being docked for housing costs due to not meeting construction deadlines.

#### • aiR Considerations

It is possible that this pay docking is standard for all workers who do not meet deadlines and not specifically targeting Indian workers.

#### **Likely Hot Example:**

• aiR Rationale

Shows that BigThorium has enforced segregated living conditions based on race, as Indian workers' housing has been segregated from others.

#### • aiR Considerations

*It is possible that the separation of housing has reasons other than race, such as language differences.* 

#### Limited General Availability (LGA) for Kilpatrick

### AI in E-Discovery Considerations

#### **1. Cost and Data Size Limitations**

- Use of AI tools is add-on cost (beyond standard license)
- Limited to running on documents less than around 40 pages each and a maximum of 10K documents at a time based on AI engine capacity (expected to increase significantly in 2025)

#### 2. Acceptance by Courts

- Has not been tested by courts as part of discovery and document production process see EDRM repository
- As a result, consider creative use cases such as (1) feeding results into prioritized review; or (2) running on produced documents for deposition and trial prep

#### **3. Acceptance by Legal Teams and Clients**

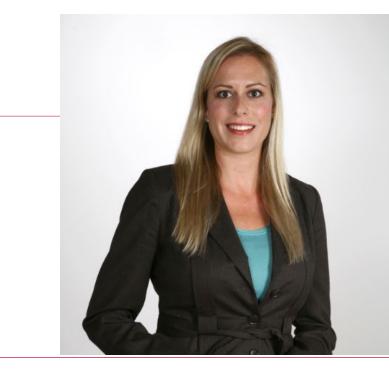
- Need client approval and outside counsel guidelines may not suffice
- Is aiR more accurate than human coding? Relativity and other law firm testing says yes 85% accurate after first test run and improved to 98% accurate after several iterations.
- Will aiR replace the need for document review by attorneys? No! Think of aiR as a "very fast first pass reviewer."
  - Attorneys will still be needed for aiR consulting and management, prompt creation and testing, QC review, sampling review, privilege review, privilege logging, documents that cannot be analyzing using aiR, reporting, etc.



# Questions?



Kilpatrick Confidential



#### Katie King

Principal Winston-Salem, NC

336-607-7306 kaking@ktslaw.com





Kilpatrick Confidential © 2024 Kilpatrick Townsend & Stockton LLP ktslaw.com Anchorage | Atlanta | Augusta | Beijing | Charlotte | Chicago | Dallas | Denver | Houston | Los Angeles New York | Phoenix | Raleigh | San Diego | San Francisco | Seattle | Shanghai | Silicon Valley | Stockholm Tokyo | Walnut Creek | Washington D.C. | Winston-Salem