

Legal Service Management

Participant Feedback

Thank you for attending the Legal Service Management workshop March 4-5, 2014. So that we can continue to offer meaningful programming, please take a few moments to answer the questions below about the first day of the workshop. Thank you for your feedback.

Please let us know if you are with a (circle one): Law Department Law Firm

The "Current State/Future State" exercise (Bill Garcia/Rob Lipstein) helped break the ice, prepared us to collaborate, and got us focused on the goals of the workshop.

Strongly Agree Agree Disagree Strongly Disagree

The Process Management and Staffing Decisions instruction and exercises (Lisa Damon & Ken Grady) were effective in giving me a working knowledge of key tools and techniques to improve efficiency and allocate resources.

Strongly Agree Agree Disagree Strongly Disagree

The Project and Budget Management instruction and exercises (Nancy Jessen) were effective in giving me a working knowledge of key tools and techniques to ensure that projects stay on track and on budget.

Strongly Agree Agree Disagree Strongly Disagree

In the space below, please provide specific comments on any of the faculty who presented or facilitated today.

What questions do you have about building value-based client/firm relationships that we can address when we reconvene tomorrow?

Legal Service Management

Participant Feedback

Thank you for attending ACC's Legal Service Management workshop March 4-5, 2014. So that we can continue to offer meaningful programming, please take a few moments to answer the questions below about the second day of the workshop. Thank you for your feedback.

Please let us know if you are with a (circle one): Law Department Law Firm

The Value-Based Fee Structures instruction (Rob Lipstein and Kathy Kirmayer) was effective in providing a process and structure for determining fees.

Strongly Agree Agree Disagree Strongly Disagree

Fee Structure Exercises - Litigation (please skip this if you did not join this track)

The "Thorny One-Off" exercise (Pat Lamb) was effective in helping me think about practical fee structure solutions to litigation of this nature.

Strongly Agree Agree Disagree Strongly Disagree

The "Portfolio of Litigation" exercise (Ken Grady) was effective in helping me think about practical fee structure solutions to litigation of this nature.

Strongly Agree Agree Disagree Strongly Disagree

These two scenarios, together, allowed me to consider/produce solutions to the main challenges I face in applying value practices to litigation.

Strongly Agree Agree Disagree Strongly Disagree

Fee Structure Exercises - Corporate (skip this if you did not join this track)

The "Corporate Acquisition Transaction" exercise (Rob Lipstein) was effective in helping me think about practical fee structure solutions to transactions of this nature.

Strongly Agree Agree Disagree Strongly Disagree

The "Negotiating & Documenting the Value of Fee Terms" exercise (Rob Lipstein) was effective in helping me think about practical fee structure solutions to work of this nature.

Strongly Agree Agree Disagree Strongly Disagree

These two exercises, together, allowed me to consider solutions to the main challenges I face in applying value practices to corporate transactional and regulatory counseling work.

Strongly Agree Agree Disagree Strongly Disagree

The "Brave New World" exercise (Bill Garcia) was effective in giving me the opportunity to think about how to apply the many value-focused management practices in a holistic scenario.

Strongly Agree Agree Disagree Strongly Disagree

The “How to Get It Done” session (Bill Garcia/Rob Lipstein) provided useful Change Management techniques and helpful ideas to implement value-based relationships successfully.

Strongly Agree

Agree

Disagree

Strongly Disagree

Please indicate the extent to which you agree with each of the following statements:

Overall, this program...

Exceeded Expectations

Met Expectations

Fell Short of Expectations

Please provide specific feedback – What aspects did you find most valuable?

What suggestions do you have to make this program better?

Please provide specific comments on any of the faculty who presented or facilitated today.

Please name 2-3 specific plans or ideas do you intend to implement as a result of attending this workshop:

-
-
-

If you are willing, please provide a “testimonial” for marketing purposes here:

If you are willing, please provide us your contact information below.

Name:

Title:

Phone:

Email:

Legal Service Management

The ACC
VALUE
Challenge

ACC Association of
Corporate Counsel

Legal Service Management

Participant Feedback

Thank you for attending ACC's Legal Service Management workshop March 4-5, 2014. So that we can continue to offer meaningful programming, please take a few moments to answer the questions below about the second day of the workshop. Thank you for your feedback.

Please let us know if you are with a (circle one): Law Department Law Firm

The Value-Based Fee Structures instruction (Rob Lipstein and Kathy Kirmayer) was effective in providing a process and structure for determining fees.

Strongly Agree Agree Disagree Strongly Disagree

Fee Structure Exercises - Litigation (please skip this if you did not join this track)

The "Thorny One-Off" exercise (Pat Lamb) was effective in helping me think about practical fee structure solutions to litigation of this nature.

Strongly Agree Agree Disagree Strongly Disagree

The "Portfolio of Litigation" exercise (Ken Grady) was effective in helping me think about practical fee structure solutions to litigation of this nature.

Strongly Agree Agree Disagree Strongly Disagree

These two scenarios, together, allowed me to consider/produce solutions to the main challenges I face in applying value practices to litigation.

Strongly Agree Agree Disagree Strongly Disagree

Fee Structure Exercises - Corporate (skip this if you did not join this track)

The "Corporate Acquisition Transaction" exercise (Rob Lipstein) was effective in helping me think about practical fee structure solutions to transactions of this nature.

Strongly Agree Agree Disagree Strongly Disagree

The "Negotiating & Documenting the Value of Fee Terms" exercise (Rob Lipstein) was effective in helping me think about practical fee structure solutions to work of this nature.

Strongly Agree Agree Disagree Strongly Disagree

These two exercises, together, allowed me to consider solutions to the main challenges I face in applying value practices to corporate transactional and regulatory counseling work.

Strongly Agree Agree Disagree Strongly Disagree

The "Brave New World" exercise (Bill Garcia) was effective in giving me the opportunity to think about how to apply the many value-focused management practices in a holistic scenario.

Strongly Agree Agree Disagree Strongly Disagree

The “How to Get It Done” session (Bill Garcia/Rob Lipstein) provided useful Change Management techniques and helpful ideas to implement value-based relationships successfully.

Strongly Agree

Agree

Disagree

Strongly Disagree

Please indicate the extent to which you agree with each of the following statements:

Overall, this program...

Exceeded Expectations

Met Expectations

Fell Short of Expectations

Please provide specific feedback – What aspects did you find most valuable?

What suggestions do you have to make this program better?

Please provide specific comments on any of the faculty who presented or facilitated today.

Please name 2-3 specific plans or ideas do you intend to implement as a result of attending this workshop:

-
-
-

If you are willing, please provide a “testimonial” for marketing purposes here:

If you are willing, please provide us your contact information below.

Name:

Title:

Phone:

Email:

Legal Service Management

The ACC
VALUE
Challenge

ACC Association of
Corporate Counsel