



Driving Value in Inside / Outside Counsel Relationships

Driving Value in Inside/Outside Counsel Relationships

Group Exercise #3: Brave New World

Legal Service Management  

Brave New World

- Budget Reduction of 25%
- Create plan to communicate specific action steps and affected budget items
- Use a variety of tools
 - Process management
 - Project management
 - Staffing alignment
 - Unbundling
 - Value Based Fee structures
- Data available: inside spend, outside spend,
- Minimum passing grade: ID where the savings come from
- Honors students: ID where the savings come from + a project plan on how to get there

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