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Protecting Company Confidential or Proprietary Information in the Electronic Age

Sandra A. Jeskie

Partner, Duane Morris LLP

Pamela Lehrer

**Vice President and General Counsel
Berwind Group**

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Protected Information

- Trade Secrets
- Personally Identifiable Information
 - Consumers
 - Employees
- Company Proprietary Information

Laws Relating to Personally Identifiable Information (“PII”)

- Financial Services
- Health Care
- Education
- Telecommunications
- Children
- Miscellaneous (drivers license, video rental, etc.)

Sarbanes Oxley Act of 2002 “SOX”

- Section 404
 - Establish and maintain adequate “internal controls” for financial reporting, and
 - Assess annually the effectiveness of these controls.

SOX

- Section 404 and its implementing Rules do not expressly require IT security

BUT, as a practical matter, compliance necessitates adequate IT security

- requires disclosure of “material weaknesses”

Gramm Leach Bliley (“GLB”)

- Establishes obligations for “financial institutions”
 - Banks and lenders,
 - check-cashing businesses,
 - professional tax preparers,
 - mortgage brokers,
 - credit counselors,
 - real estate settlement companies, and
 - retailers that issue credit cards to consumers, etc.

GLB – Safeguards Rule

- Must implement a written information security program
 1. identify and assess the risks to customer information and evaluate effectiveness of current safeguards
 2. Design and implement a safeguards program and establish regular monitoring and testing

GLB - Safeguards Rule

3. Select appropriate service providers and contract with them to implement safeguards
4. Evaluate and adjust the program in light of relevant circumstances including:
 - changes in business or
 - the results of testing and monitoring

GLB

When a security breach occurs:

- Implement an incident response plan with the following procedures (at a minimum):
 - assess the nature and scope of the incident
 - appropriate notification
 - steps to contain and control the incident

HIPAA

- Impacts all organizations within the healthcare industry, and those which process or use healthcare information, such as:
 - private health plans,
 - healthcare providers, and
 - healthcare clearinghouses



HIPAA

- “PHI” is information that relates to the individual's past, present or future physical or mental health or condition, the provision of health care to the individual, or the past, present, or future payment for the provision of health care to the individual.

45 C.F.R. 160.103.

HIPAA – Security Rule

- Administrative Safeguards
- Physical Safeguards
- Technical Safeguards

ITAR

- International Traffic in Arms Regulation
 - Regulates the export and import of defense-related articles and services
 - Prohibits disclosure of certain information to non-US citizens, including employees and non-US companies
 - Requires segregation and regulation of information

Privacy Laws

- No privacy authority whose sole job is enforcement of privacy laws



Federal Trade Commission (“FTC”)

- Enforces laws that prohibit business practices that are anti-competitive, deceptive, or unfair to consumers
- Section 5(a) of the FTC Act provides that “unfair or deceptive acts or practices in or affecting commerce are declared unlawful.”

15 U.S.C. Sec 45 (a)(1)

Recent Developments

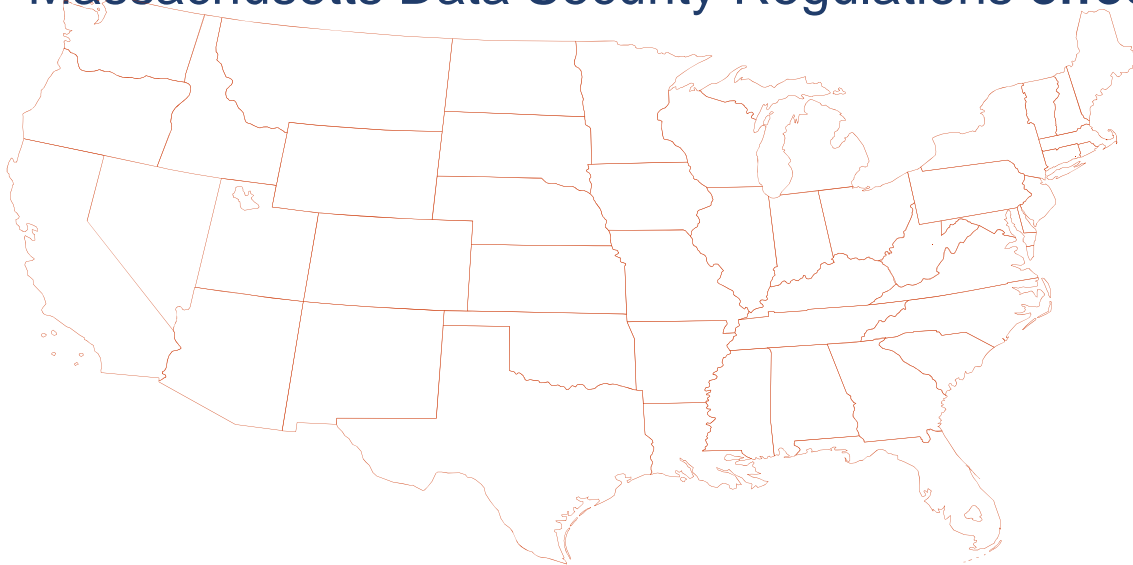


Red Flag Rules effective Dec. 31, 2010

- Applies to “financial institutions” and “creditors” who have “covered accounts”
 - “creditor” defined broadly and includes businesses/ organizations that regularly defer payment for goods or services or provide goods or services and bill customers later
 - “covered accounts” include:
 - consumer accounts or
 - any account with a reasonably foreseeable risk to customers or to the safety and soundness of the financial institution or creditor from identity theft
- If applicable, required to have a written identity-theft prevention program

State Laws

- 46 states have enacted breach notification laws
 - Most are different!
- 29 states have data disposal laws relating to PII
- Nevada requirements for encryption **effective Jan. 1, 2010**
- Massachusetts Data Security Regulations **effective March 1, 2010**



Nevada Amended Encryption Statute

- Encryption requirement
 - must encrypt personal information transmitted electronically outside the “data collector’s” secure system
 - must encrypt personal information stored on any device or medium that is moved “beyond the logical and physical controls” of the data collector or its data storage vendor
- Codifies the Payment Card Industry Data Security Standard (PCI DSS)

Massachusetts Data Security Regulations

- “every person that owns, licenses, stores or maintains personal information” about a Massachusetts resident must have a comprehensive written information security program
- Encryption requirement
 - Transmission of personal information
 - Portable devices (laptop, smart phones, flash drives etc.)

Massachusetts Data Security Program

Develop a security program

- Assess reasonably foreseeable internal and external risks (including paper or other records)
 - employee training and compliance
- Oversee service providers
 - Careful selection of providers
 - Contractual limitations re: security measures for personal information
- Restrictions upon physical access to records
- Document breaches and investigations

Data Breaches Get The Headlines

COMPUTERWORLD

September 9, 2010 04:42 PM ET

Hotel operator warns of data breach

The New York Times

September 27, 2010, 4:25 PM

'Snippets' of Patient Data Are Accidentally Posted

THE WALL STREET JOURNAL
WSJ.com

BUSINESS | SEPTEMBER 29, 2010, 12:03 A.M. ET

Data Leak Blindsides Morgan Keegan

Hacker Journals

Posted on 22 September 2010

Data security breaches 'on the rise'

Privacy and Security

Friday, August 13, 2010

Security Breaches May Cause Entities To Pay as Much as \$834M

THE WALL STREET JOURNAL
WSJ.com

SEPTEMBER 27, 2010, 7:34 P.M. ET

NYC hospital: Info on 6,800 patients leaked online

Data Breaches

- The number of breaches continues to rise
- Federal enforcement of breaches escalates
- States take the lead in new laws
- Victims of data breaches continue to face an uphill battle for legal redress
- The cost of a data breach is rising

Cost of a Breach

- \$204 per compromised customer record in 2009
- Average total per-incident costs in 2009 were \$6.75 million

» Data from Ponemon Institute 2010 report

Security Statistics

- Over 70 million security breaches
 - 4% - Lost backup tapes
 - 7% - Unauthorized access to documents
 - 19% - Human Error
 - 25% - Hacking
 - 45% - Stolen/lost computer or portable devices
- Privacy Rights Clearinghouse

High Profile Thefts of Trade Secrets

- Coca-Cola
- Morgan Stanley
- Boeing
- Duracell

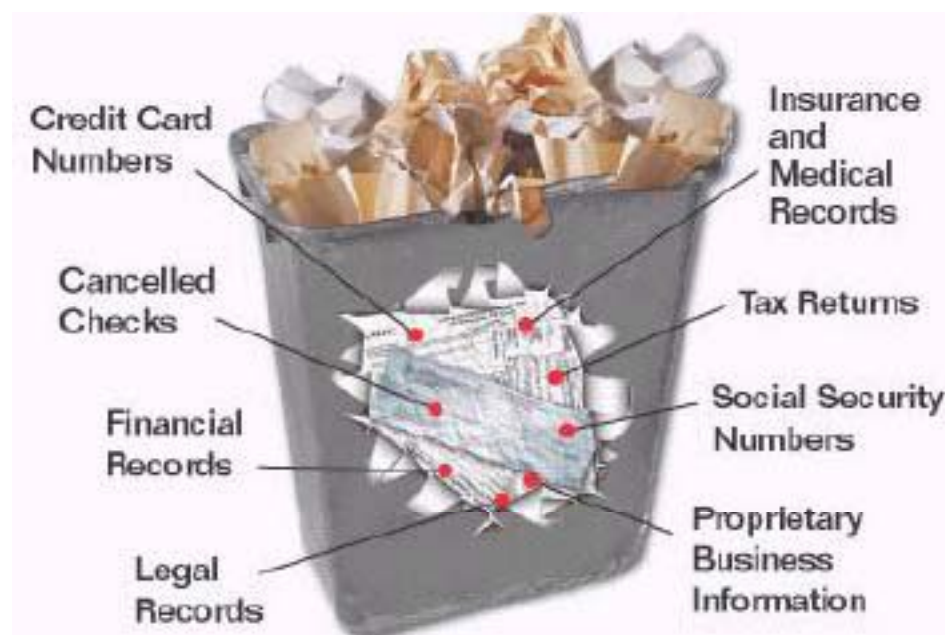


The Threat Within

- Inadvertent disclosures
- Use of unapproved devices
- Carelessness
- Lack of training
- Theft



Disposal of Information



Acquisition Related Issues

- Sale of Division, product line or subsidiary
 - Clearly delineate information
 - Protections in acquisition agreement
 - Address possible inadvertent disclosures
 - Employees
 - Systems

Technology Risks to Business

- New storage media
 - Cyberbling
 - MP3
 - Mobile phones
 - Wireless/Bluetooth connectivity
- More tech savvy employees

Laptops



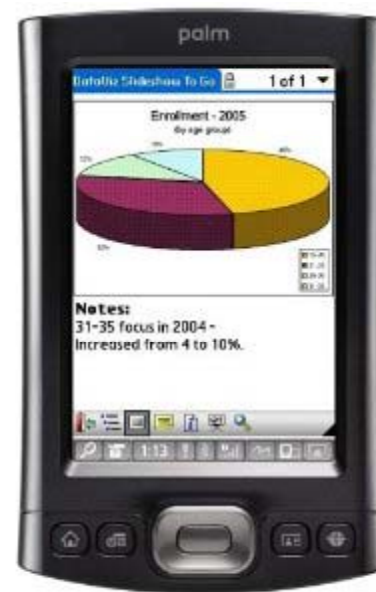
Flash/Thumb/USB Keychain Drives



iPhone/ iPod/ MP3

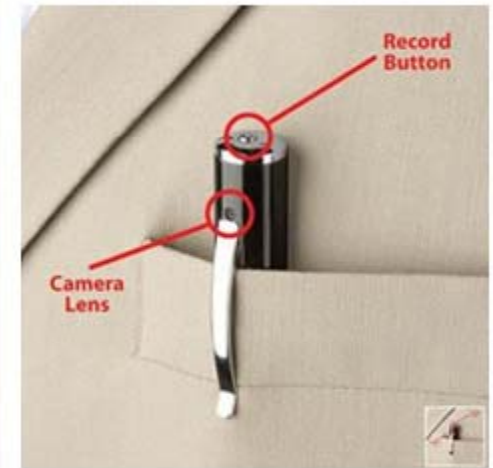


PDA's

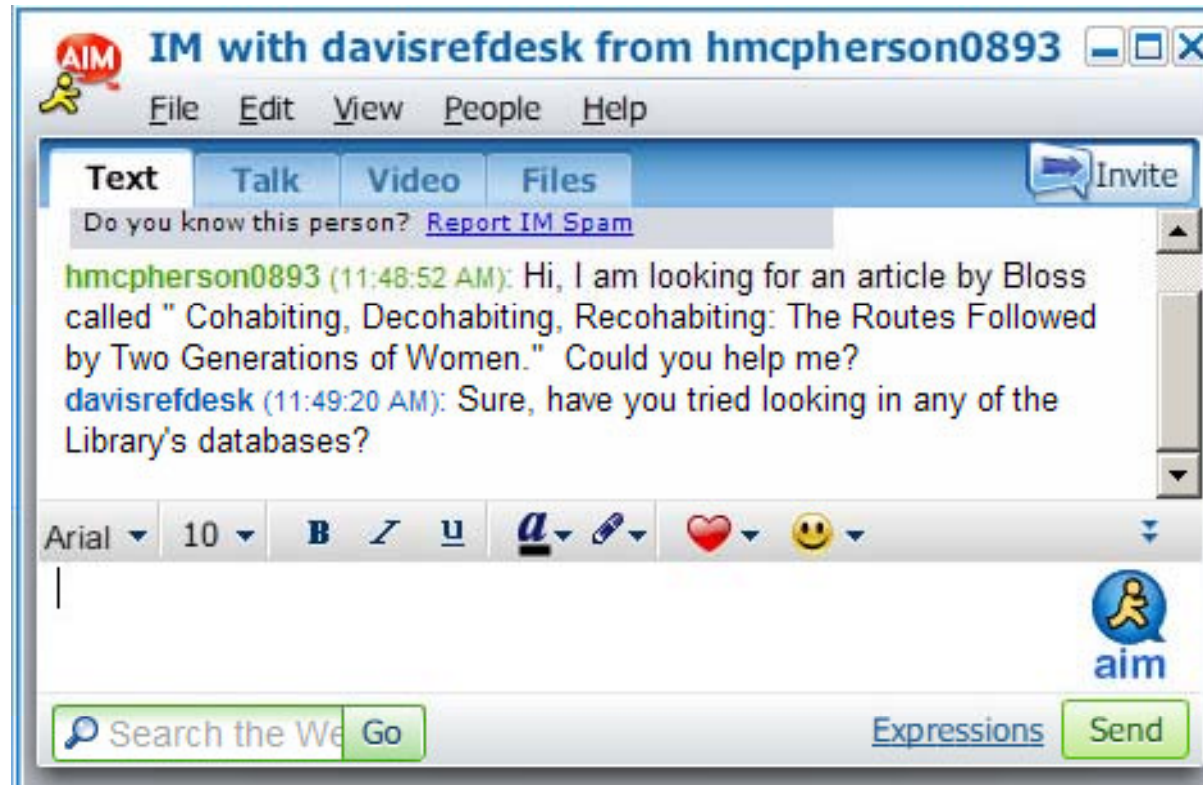


Cameras

- Camera phones
- Pen Cameras
- Wristwatch cameras

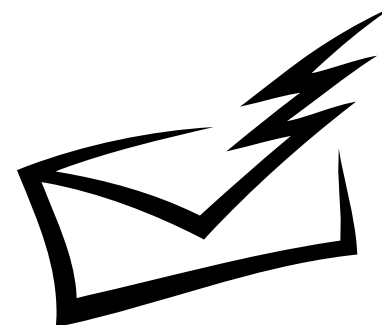


Instant Messaging



E-Mail and File Storage

- E-mail sent to personal accounts or put on personal lap tops
- Work files stored on personal devices or web backups
- Inadvertent disclosures by e-mail
 - the Eli Lilly example



Cloud Computing

- Definition:
 - **Narrow:** updated version of utility computing: basically virtual servers available over the Internet.
 - **Broad:** anything outside the firewall is in the cloud, including conventional outsourcing.



Cloud Computing Security Risks

- Most established service providers (Amazon and Google) contract on a take it or leave it basis
- Servers may not be in the US
- Smaller service providers may not survive
- What happens to the data at termination?

P2P software

- P2P Software is installed at least once in 77% of companies



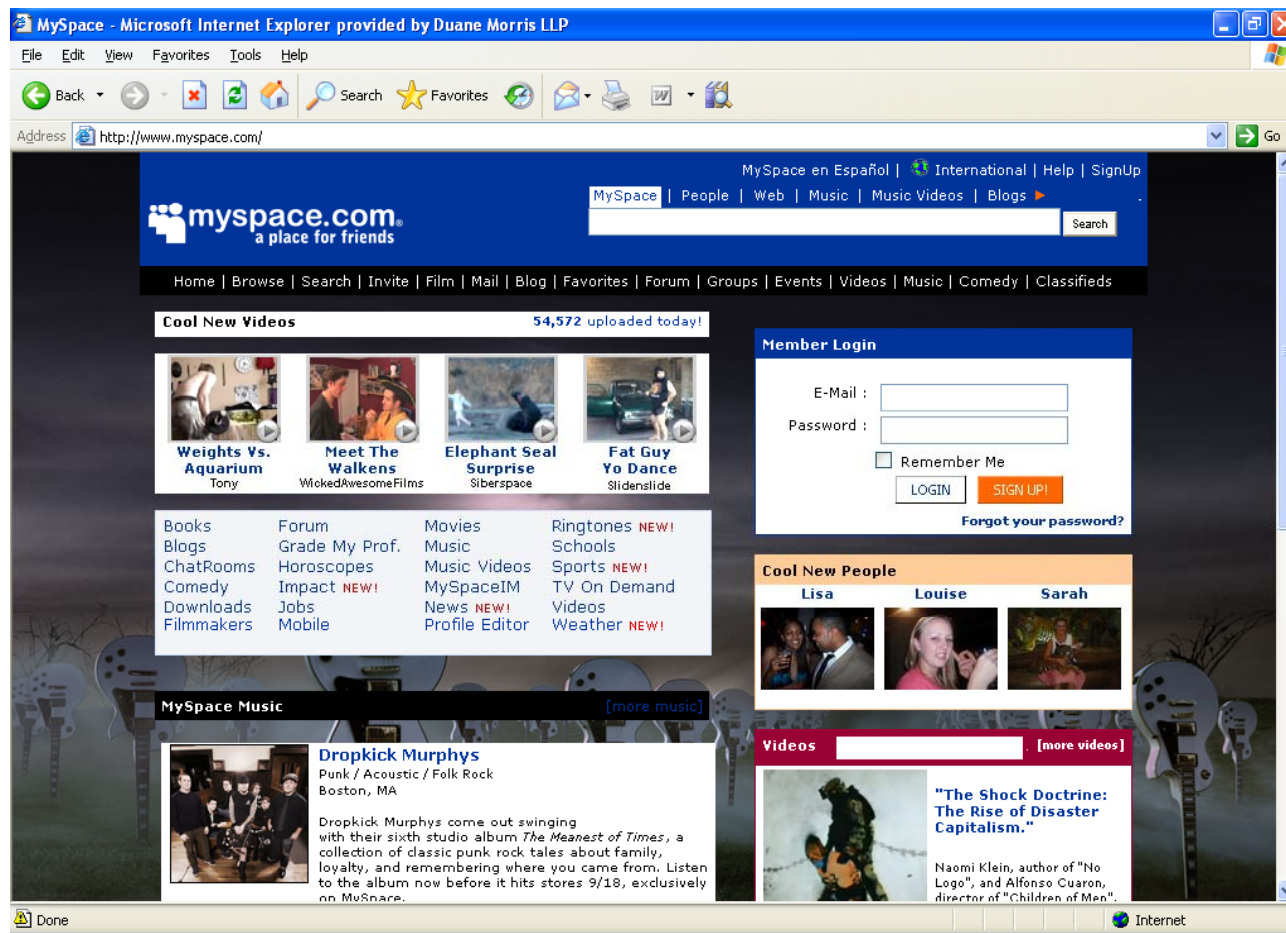
FTC Warnings



Fortune 500 Companies and Social Media

- 22% have blogs (Fortune 500)
 - 31% enhance blogs with video
(45% of Inc. 500 - fastest growing private companies - have blogs!)
- 35% have a corporate program for tweeting
- 19% host podcasts

Social Networking Sites – LinkedIn, Facebook, My Space



Blogging

The screenshot shows a Microsoft Internet Explorer browser window displaying the SC Magazine website. The address bar shows the URL: <http://www.scmagazineus.com/the-data-breach-blog/section/1263/>. The page header includes the SC Magazine logo and a search bar. The navigation menu includes links for Home, News, Products, Blogs, Buyers Guide, Whitepapers, Jobs, Events, Subscribe, SC World Congress, and Archive. The main content area is titled "Data Breach BLOG" and features an article titled "Device with sensitive data stolen from Rice University" by Angela Moscaritolo, dated September 15, 2010. The article text reads: "A device containing the personal information of thousands of faculty and staff members at Rice University in Houston was recently stolen. How many victims? 7,250. What type of personal information? Names, addresses, birth dates, employee identification numbers, salaries and emergency contacts. What happened? To protect victims, the Rice University Police Department is not releasing specific details about how the theft occurred. Details: The device contained at least two sensitive files, one of which included Social Security numbers". A sidebar on the right lists "Most Popular" articles, including "Stuxnet should serve as wake-up call, say experts", "Extradited VoIP hacker sentenced to 10 years", "Zeus moves to mobile devices to sniff out text messages", "U.K. police arrest 19 in major Zeus bust", "Twitter recovers after second worm attack in a week", "Is the United States the weakest link when it comes to credit card security?", "Microsoft to issue ASP.net patch out of cycle on Tuesday", "Up to code: Data protection laws", and "U.S. authorities charge 70 money mules in Zeus ring".

Wikipedia

The screenshot shows a Microsoft Internet Explorer browser window displaying the Wikipedia article for Delaware. The address bar shows the URL <http://en.wikipedia.org/wiki/Delaware>. The page title is "Delaware - Wikipedia, the free encyclopedia".

The article content includes:

- Delaware** (IPA: /ˈdɛ.lə.weɪ/) is a state located on the Atlantic Coast in the Mid-Atlantic and Southern regions of the United States.^[3] The state is named after Delaware Bay and River, which were named for Thomas West, 3rd Baron De La Warr (1577–1618).^[4] Population estimates by the Census Bureau for 2005 place the population of Delaware at 843,524. Despite being the 45th most populous state, it is the seventh most densely populated state, with a population density of 320 more people per square mile than the national average, ranking ahead of states such as Florida, California, and Texas.^[5]

The right-hand side of the article features a box titled "State of Delaware" containing:

- The Flag of Delaware and the Seal of the State of Delaware.
- Nickname(s): *The First State, The Small Wonder, Blue Hen State*
- Motto(s): *Liberty and Independence*
- A map of the United States with Delaware highlighted in red.
- Capital city: Dover
- Largest city: Wilmington
- Area - Total: Ranked 49th, 2,491 sq mi (6,452 km²)
- Width: 30 miles (48 km)

The left-hand side of the article contains navigation and interaction links, including "Main page", "Contents", "Featured content", "Current events", "Random article", "About Wikipedia", "Community portal", "Recent changes", "Contact Wikipedia", "Donate to Wikipedia", and "Help". There is also a search box and a toolbox with links like "What links here", "Related changes", "Upload file", "Special pages", and "Printable version".

Issues with Social Media

- Leaks of trade secrets and confidential information
- Security breaches
- Financial
- Corporate Reputation
- Regulatory Issues
- Discovery time bombs

Wireless Security



Outsourcing

- “A company that is subject to U.S. laws is responsible for the use and maintenance of consumer information in accordance with those laws. . . . Simply because a company chooses to outsource some of its data processing to a domestic or off-shore provider does not allow that company to escape liability for any failure to safeguard information adequately.”

Timothy J. Muris, Former Chairman, FTC

Outsourcing and International Risks

- Proving ownership of intangible trade secrets is difficult
- Foreign countries do not always recognize or offer protection for trade secrets in a similar manner
- Foreign countries may not enforce laws

Best Practices in Outsourcing

- Due diligence in outsourcing firms
 - Background checks
 - Review company's history
- Contractual obligations
- Monitoring
- Train partners
- At termination, remove data

The Threat Outside – Competitive Intelligence and Business Espionage

- Business or Economic Espionage
- Industrial or Commercial Spying



Economic Espionage

- The U.S. Attorney General defined economic espionage as:

“the unlawful or clandestine targeting or acquisition of sensitive financial, trade, or economic policy information, proprietary economic information, or critical technologies.”

Economic Espionage and Industrial Spying 2005

Competitive Intelligence

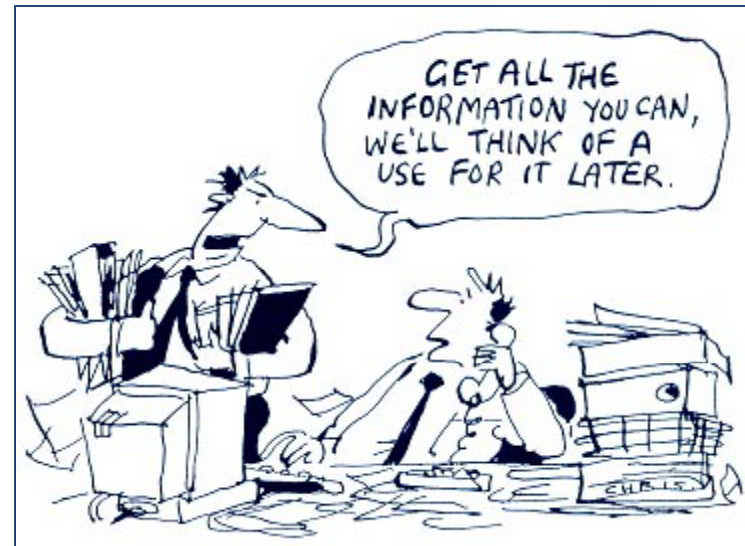
- Competitive Intelligence is defined as:

“a systematic and ethical program for gathering, analyzing and managing information that can affect a corporation’s plans, decisions and operations.”

Nasheri, Economic Espionage and Industrial Spying

Examples of Business Espionage

- Maytag “Front Loader”
- Ringling Brothers
- Oracle
- SAP
- HP



Competitive Intelligence

- 90% of large companies have CI staff and many large U.S. businesses spend more than a \$1 million annually on CI.

Economic Espionage and Industrial Spying 2005 (citing Business Week 2002)

Legal Collection of Competitive Intelligence

- Public records (on-line databases, industry periodicals, competitors' promotional documents or a review of annual reports, patent filings)
- Trade shows
- Attendance at conferences and seminars
- Analysis of competitor's products
- Customer surveys
- Visual observation of a competitor's site
- Dumpster diving?

Best Practices - Planning

- Identify trade secrets, proprietary information and personally identifiable information
- Conduct a risk assessment
- Draft Policies



Best Practices – Policy Development

- Workplace E-Policies and Social Media Policies
- Establish ownership and user guidelines for computer and internet use
- Dispel expectations of privacy
- Obtain employee consent



Best Practices - Policy Development

- Develop a Compliance Plan and Guidelines
 - put employees/contractors on notice
 - include confidentiality provision in contracts and other documents
 - require non-disclosure agreements
 - protect trade secrets and personally identifiable information with passwords, encryption, visitation procedures, locks on file cabinets etc.
 - identify and protect information in *any form*
 - limit access on a need to know basis

Best Practices – Policy Development

- Develop a Data Security Plan
 - Why? Its required!
 - Comprehensive approach for your most valuable assets
 - Protection from significant financial loss and damage
 - Protection of customer information
 - Contain intrusions, restore systems and provide assistance to customers (if necessary)

Best Practices – Policy Development

- Develop an Incident Response Plan
 - breach containment
 - activation of the core team to handle a breach
 - outline for internal investigation and analysis
 - identification of security breach notification laws
 - notification of relevant authorities and credit bureaus
 - guidelines for internal and external communications
 - media statements

approach the plan from “when”, not “if”

Best Practices – Policy Development

- Develop a Document Retention Policy
 - Good litigation preparedness tool – e-discovery!
 - Ensures that documents are properly destroyed when no longer needed
 - Addresses documents in *all forms*

Best Practices – continued

- Apply all policies and procedures to outside consultants, as well as employees
- Train employees
- Conduct regular audits



Questions?



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