



1025 Connecticut Avenue, NW, Suite 200
Washington, DC 20036-5425

Tel 202.293.4103
Fax 202.293.4701

www.ACCA.COM

ACC's CLO THINKTANK- FOLLOW-UP RESOURCE LIST COMPENSATION & CAREER ADVANCEMENT FOR IN-HOUSE LAWYERS

PRACTICE PROFILE ARTICLES (Each Practice Profile article includes at the end resource lists with additional links)

Global Law Department Design and Service Models

http://www.acca.com/protected/article/international/lead_globallaw.pdf

(features practices of BMW; The Coca-Cola Company; H.J. Heinz Company; Sony Corporation; Southcorp Limited; Sun Microsystems, Inc.; and Vivendi Universal Entertainment LLLC)

Indemnification & Insurance Coverage for In-House Lawyers

http://www.acca.com/protected/article/insurance/lead_liability.pdf

(features practices implemented by eight companies sharing information without attribution)

Law Departments Adding Value- Moving Beyond the Cost Center Model

http://www.acca.com/protected/article/lawdman/lead_addvalue.pdf

(features practices of FMC Technologies, Inc., IKON Office Solutions, Inc., Microsoft Corporation, Sears, Roebuck and Co., and The Procter & Gamble Company.)

Law Department Metrics

http://www.acca.com/protected/article/lawdman/lead_metrics.pdf

(features practices of BellSouth Corporation; Charter One Bank, NA; MCI; United Technologies Corporation; a Fortune 500 Company; and a Fortune 500 Retail Company)

INFOPAKS (Also include links to additional resources)

Career Options for In-House Lawyers

<http://www.acca.com/infopaks/caroptions.html>

Global Law Department

<http://www.acca.com/infopaks/global.html>

Recruiting and Retaining In-House Staff

<http://www.acca.com/infopaks/recruit.html>

Strategic Planning for In-House Counsel

<http://www.acca.com/infopaks/strategicplanning.htm>

Role of the General Counsel

<http://www.acca.com/infopaks/gencounsel.html>