



**Monday, October 19**  
**2:30 pm–4:00 pm**

## **203 Corporate Sustainability**

**David C. Cannon Jr.**

*Vice President, Environment, Health & Safety*  
Allegheny Energy Inc.

**Mary Jane Forbes**

*Assistant General Counsel*  
Highmark Inc.

**Susan Simms Marsh**

*Corporate Counsel*  
American Water

**Laura H. Williams**

*Senior Vice President & General Counsel*  
Giant Food Stores LLC

## Faculty Biographies

### **David C. Cannon Jr.**

David C. Cannon is vice president, environment, health and safety for Allegheny Energy. Headquartered in Greensburg, Pennsylvania, Allegheny Energy owns and operates electric generating facilities, and delivers electric service to customers in Pennsylvania, West Virginia, Maryland and Virginia.

Prior to joining Allegheny Energy, he was vice president, environment, health and safety for PPG Industries, Inc. (PPG), a diversified global manufacturer of coatings, glass, chemicals and fiberglass. Prior to joining PPG, Mr. Cannon served as an attorney for the United States Department of the Interior in Washington, DC, specializing in conservation and wildlife law. Before joining Interior, he was a trial attorney for the Land and Natural Resources Division of the United States Department of Justice (since renamed Environment and Natural Resources).

Mr. Cannon is a former director of the Environmental Law Institute. He has also served as a board member of the ACC and ACC's Western Pennsylvania Chapter, and as a board member and past president of the Fox Chapel Area Land Trust. He currently serves as a member of the Fox Chapel Borough Environmental Advisory Council, the Westmoreland County Smart Growth Partnership, and the YMCA Camps Kon-O-Kwee/Spencer. He is also a member of the Commonwealth of Pennsylvania Climate Change Advisory Committee.

Mr. Cannon received a BS from the University of Notre Dame, and received a JD from the University of Pittsburgh, graduating cum laude and Order of the Coif.

### **Mary Jane Forbes**

Mary Jane Forbes serves as assistant general counsel of Highmark Inc. at its offices in Camp Hill, Pennsylvania. Her responsibilities include providing legal advice to health plan operations, procurement, and information technology within the company.

Prior to joining Highmark, Ms. Forbes served as the vice-president, general counsel and corporate secretary of Capital Blue Cross in Harrisburg PA, providing legal counsel to that organization and managing the law department there. Before joining Capital Blue Cross, she was a partner at McNeese Wallace & Nurick in Harrisburg.

Ms. Forbes serves as an adjunct professor at Widener University School of Law, teaching corporate finance. She is also serving as the current president of ACC's Central Pennsylvania Chapter. As a member of this chapter, she has been actively involved in the Streetlaw program and the diversity committee. Ms. Forbes also served as a volunteer for Katrina relief in Pascagoula, MS. She is also a graduate of the leadership Harrisburg program.

Ms. Forbes received her BA with high honors from the University of Delaware and she is a graduate of the Pennsylvania State University Dickinson School of Law.

### **Susan Simms Marsh**

Susan Simms Marsh serves as corporate counsel for Pennsylvania American Water in Hershey. She is responsible for legal and regulatory matters. She has extensive experience in the area of public utility law.

Prior to her work with American Water, she served in state government including service with the Pennsylvania Public Utility Commission. Previously, she was selected to serve as legal counsel to the vice chairman of the Pennsylvania Public Utility Commission. Ms. Marsh also served as legal counsel to the Pennsylvania Legislative Budget and Finance Committee and has experience in the legislative process.

Ms. Marsh has been active in professional and civic organizations at the local, state and national level. She is a member of the Public Utility Law Section, Women in the Profession, In House Counsel, and minority bar committee of the Pennsylvania Bar Association. She is also a member of the National Bar Association, ABA, and ACC. She serves on the board of directors of ACC's Central Pennsylvania Chapter and is an active participant with its Street Law program. She also serves on the board of directors for Pennsylvania United Way, Boys and Girls Club of Central Pennsylvania, Inc., and AAA Central Penn.

Ms. Marsh is a graduate of Duke University. She received her JD from North Carolina Central University School of Law.

### **Laura H. Williams**


Senior Vice President and General Counsel  
Giant Food Stores LLC

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## Corporate Sustainability: Carbon

**David C. Cannon Jr.**  
 VP Environment, Health & Safety  
 Allegheny Energy, Inc.

October 19, 2009



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## Allegheny Energy

- Integrated Energy Company
- >1.5 million customers: PA, WV, MD, VA
- >20 Generating Facilities
- >4,000 Employees
- Primarily Coal-fired

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### I. Sustainability "Defined"

**One Definition:**

***A business approach that creates long term shareholder value by embracing opportunities and managing risks deriving from economic, environmental and social developments.***

**- Dow Jones Sustainability Index**

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**Another Definition:**

***The goals of sustainable development are “human freedom, opportunity and quality of life...”.***

***- Stumbling Towards Sustainability***

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**And:**

***Sustainable Development is Environmental Protection, Social Equity and Economic Growth.***

***- World Business Council for Sustainable Development***

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**Economic**

**Environmental                      Social**

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## True Sustainability

**Inventory**      ▶ **Integration**

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### II. Drivers

- Reputation
  - Prospective and existing employees
  - Communities
  - Agencies
- Regulatory and legislative pressure
- Productivity
- Competition/peers
- Investment Community

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65. Oman (41.4)

Allegheny Energy (40.6)

66. Norway (40.2)

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**"Carbon Intensity"** Exelon

FPL

**How much CO<sub>2</sub> per dollar of revenue or per MWh?**

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**III. Legal Issues**

- SEC reporting requirements
  - Overlap
  - Consistency
- Reporting standards (or lack thereof)
- Compliance versus voluntary
- Mandatory reporting

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**IV. Reporting**

- 10Q and 10K
- Air emissions inventories
- Water Discharge Monitoring Reports
- Toxic Release Inventory (TRI)
- Coal Combustion Byproduct reporting
- SARA Tier II storage of hazardous materials
- Groundwater monitoring
- OSHA reports
- Clean Air Act Title V compliance certifications
- Stack testing reports
- Continuous Emission Monitoring (quarterly)
- EPA Greenhouse Gas Emissions Inventory
  
- Climate Disclosure Project
- Climate Change Report

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V. Climate Change

V. Climate Change

**CO**

**Massachusetts v. EPA**

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Carbon-specific drivers

- Pending legislation
- Obama White House
- Obama EPA
- International pressure
- Energy efficiency
- Societal pressure (?)

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Allegheny Energy Strategy

- Develop accurate CO<sub>2</sub> emissions inventory
- Improve fleet efficiency
- Monitor developing technologies for clean-coal energy and carbon sequestration
- Participate in carbon dioxide sequestration efforts (e.g. re-forestation projects)
- Analyze options for future energy investment (e.g. renewables, clean-coal, etc.)
- Improve demand-side efficiency programs

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**VI. What are the Basics?**

- Financial reporting and transparency
- Environmental performance
  - Greenhouse gas emissions/carbon footprint
  - Air, water and waste releases
  - Natural resource consumption
- Social performance
  - Employee safety
  - Community outreach and support
  - Employee engagement/satisfaction/development

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**Sample Tools**

- Annual reports
  - Corporate Social Responsibility
  - Sustainability
  - Citizenship
- Operation and reporting standards
  - Global Reporting Initiative (GRI)
  - Carbon Disclosure Project (CDP)
  - Industry-specific (e.g. Responsible Care®)
  - International Standards Organization (ISO)
  - LEED or ANSI standards
  - Sustainable Forestry Initiative (SFI)
  - Energy Star
  - Green product design
- Public and community outreach

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## Insight

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### The Messy Transformation

The world is a mess. Stocks are plunging. Macroeconomic indicators are at their lowest point in memory. And consumers are not spending. Yet we see green opportunity flowing out of a chaotic time.

In March 2009, *Fast Company* published: "*The World's 50 Most Innovative Companies.*" Guess what? 40% of those named have sustainability issues at their core. Close to 20% are pure green tech plays; another 20% drive green growth. But that's not all. Many of the remaining 60% are product and service companies that manage sustainability with the same innovative mindset they use to drive their whole enterprises.

What does this mean? Now may be the time to make money by going green. Current financial pressures give every reason to sit tight. But waiting too long will increase the risk of losing competitive edge.

#### But is Now the Right Time?

We say yes, but the timing is tricky. While the global economic situation provides ample reason for delay and doubt, broad macro forces are "stepping on the accelerator." They are speeding up transformation to an economy that is less petroleum-based, provides greater security, and better aligns economic systems with natural forces. The "accelerator" messages are clear:

*"My presidency [marks] a new chapter in America's leadership on climate change that will strengthen our security and create millions of new jobs in the process."*

*Barack Obama, November 18, 2008*

- A November 26, 2008, global HSBC poll found that 43% see climate change as a bigger problem than the economy.
- A November 17, 2008, executive order committed California to getting a third of its electricity from renewable sources by 2020.
- Japan plans to increase non-fossil energy to 50% by 2020.

The capital markets and investors today consider sustainability a key investment area. A recent report from Allianz Global Investors found that:

- 74% of investors believe the new Congress will strongly promote business investment in environmental technology.

- 97% believe that exploring alternative fuel sources remains important despite declining gas prices.
- 78% say environmental technology has the potential to be the "next great American industry," and 64% consider the sector to be their "most desirable" investment.
- 72% contend that plunging stock prices have had no effect on their inclination to invest in environmental stocks.
- 22% made investments in 2008 to capitalize on environmental trends compared to 17% who did so in 2007.

#### Preparing for Green Growth

The 2008 implosion of the capital markets is forcing major realignments in strategic plans and areas of focus. While liquidity is now king, and will continue that way for much of 2009, companies can use this period to prepare themselves for clean tech and green tech growth.

Succeeding will require bold strategic choices and systematically greening product lines.

#### Bold Strategic Choices

Given the number of firms who are seeing central change in how they operate, the "messy transformation" requires what economist Joseph Schumpeter called "creative destruction." For example, a number of companies, faced with dying economic models, successfully reinvented themselves.

- *Nokia*, founded as a paper mill, became a rubber maker, a cable business, and a radio company before transforming itself into the leading cell phone producer globally.
- *Honeywell*, whose roots trace in part to AlliedSignal, and to Allied Chemical Company's environmental (kepone) tragedy, today has half of its \$37 billion business portfolio related to energy efficiency.
- *IBM's* strategic transformation from products to services and solutions is increasingly focused on tackling the world's toughest problems – specifically energy and

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greenhouse gas reduction. Why? Because this is a key issue for IBM customers.

- *Philips*, the Dutch industrial giant, sees two key trends: the population is getting older and getting greener. These guide the company as it sheds traditional home electronics and invests in hospital monitoring equipment and low-energy products.

Broad macro-environmental forces (carbon costs, energy prices, increased consumer awareness, water shortages, and pricing) will dramatically affect asset values. Understanding the effect of these trends on your balance sheet will be critical to emerging from the “messy transformation” poised for profitable growth.

### **Green Product Investment**

Today's innovation leaders create products and services that help dramatically reduce their customers' full life-cycle environmental footprints and, at the same time, help solve the world's toughest problems.

- Germany's \$240 billion renewable energy industry already employs 250,000 people; and by 2020 it is expected to provide more jobs than the country's auto industry.
- *P&G* has committed to develop \$20 billion worth of “sustainable innovation products” over the next five years.
- *Wells Fargo* made a \$1 billion commitment in 2005 to environmental business opportunities. Since then it has provided more than \$3 billion in green investments.

Companies looking to benefit from the wave of green innovation need not make an “all or nothing” bet. They can tap into a stock market packed with intellectual property for sale, thanks to the credit crisis.

### **Actions to Take Now**

The right actions today need to be low-cost, high-impact. They require the best thinking of your seasoned executives *and* your next-generation leaders. They demand a global perspective. Here is what we recommend:

***Sustainability Audit.*** Most companies keep doing their traditional environmental audits as if the world hasn't changed. Redirect a portion of those resources to a sustainability audit. Analyze your corporate strategy using a robust scorecard

for sustainability. Put your key business decisions (R&D, acquisitions, product launches, expansion plans, etc.) under a “green microscope” – and make decisions accordingly.

***Tool Kit Overhaul.*** Most companies still use the same sustainability tool kit (goals, metrics, partnerships, reports, etc.) that might have been right for the past few years but may be vastly insufficient going forward.

***Sustainability Master Class.*** Successful companies will be more aware of these trends than their rivals. Invest time in a carefully planned and facilitated “master class” that aligns executive thinking and corporate strategy around sustainability.

### **Conclusion**

Crisis breeds opportunity. 2008 will go down in history as the time when megaforges of financial meltdown and ecological destruction hit head on – creating massive disruption and sparking the “messy transformation” that will enable smart companies to innovate their way to a green future.

Most sustainability *activity* to date has been about “reducing the bad” (costs and risks) by focusing on energy efficiency, reduced packaging, stakeholder engagement, public reporting, etc. That is all fine. But the *sustainability transformation must be purely about creating value* for shareholders and for society. Nothing more; nothing less. Thus, the future action is in “creating the good” – focusing on growth options and winning tomorrow's customers.

### **About the Authors**

Gib Hedstrom has 25 years of experience in helping boards of directors, CEOs, and senior executives manage environmental and social issues to reduce cost, limit risk, and strengthen reputation and shareholder value. He founded Hedstrom Associates in 2004.

Ralph Earle is Managing Director of The Assabet Group and a partner of Hedstrom Associates. He has created innovative and financially robust solutions to environmental problems for over a decade, with senior positions in government, consulting, and NGOs.

For more information, visit our web site: [www.hedstromassociates.com](http://www.hedstromassociates.com)



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Sustainability Reporting Guidelines



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## Preface

### Sustainable Development and the Transparency Imperative

The goal of sustainable development is to “meet the needs of the present without compromising the ability of future generations to meet their own needs.”<sup>1</sup> As key forces in society, organizations of all kinds have an important role to play in achieving this goal.

Yet in this era of unprecedented economic growth, achieving this goal can seem more of an aspiration than a reality. As economies globalize, new opportunities to generate prosperity and quality of life are arising through trade, knowledge-sharing, and access to technology. However, these opportunities are not always available for an ever-increasing human population, and are accompanied by new risks to the stability of the environment. Statistics demonstrating positive improvements in the lives of many people around the world are counter-balanced by alarming information about the state of the environment and the continuing burden of poverty and hunger on millions of people. This contrast creates one of the most pressing dilemmas for the 21st century.

One of the key challenges of sustainable development is that it demands new and innovative choices and ways of thinking. While developments in knowledge and technology are contributing to economic development, they also have the potential to help resolve the risks and threats to the sustainability of our social relations, environment, and economies. New knowledge and innovations in technology, management, and public policy are challenging organizations to make new choices in the way their operations, products, services, and activities impact the earth, people, and economies.

The urgency and magnitude of the risks and threats to our collective sustainability, alongside increasing choice and opportunities, will make transparency about economic, environmental, and social impacts a fundamental component in effective stakeholder relations, investment decisions, and other market relations. To support this expectation, and to communicate clearly and openly about sustainability, a globally shared framework of concepts, consistent language, and metrics is required. It is the Global Reporting Initiative's (GRI) mission to fulfil this need by providing a trusted and credible framework for sustainability reporting that can be used by organizations of any size, sector, or location.

Transparency about the sustainability of organizational activities is of interest to a diverse range of stakeholders, including business, labor, non-governmental organizations, investors, accountancy, and others. This is why GRI has relied on the collaboration of a large network of experts from all of these stakeholder groups in consensus-seeking consultations. These consultations, together with practical experience, have continuously improved the Reporting Framework since GRI's founding in 1997. This multi-stakeholder approach to learning has given the Reporting Framework the widespread credibility it enjoys with a range of stakeholder groups.

<sup>1</sup> World Commission on Environment and Development. *Our Common Future*. Oxford: Oxford University Press, 1987, p.43

## Overview of Sustainability Reporting

### The Purpose of a Sustainability Report

Sustainability reporting is the practice of measuring, disclosing, and being accountable to internal and external stakeholders for organizational performance towards the goal of sustainable development. 'Sustainability reporting' is a broad term considered synonymous with others used to describe reporting on economic, environmental, and social impacts (e.g., triple bottom line, corporate responsibility reporting, etc.).

A sustainability report should provide a balanced and reasonable representation of the sustainability performance of a reporting organization – including both positive and negative contributions.

Sustainability reports based on the GRI Reporting Framework disclose outcomes and results that occurred within the reporting period in the context of the organization's commitments, strategy, and management approach. Reports can be used for the following purposes, among others:

- **Benchmarking** and assessing sustainability performance with respect to laws, norms, codes, performance standards, and voluntary initiatives;
- **Demonstrating** how the organization influences and is influenced by expectations about sustainable development; and
- **Comparing** performance within an organization and between different organizations over time.

### Orientation to the GRI Reporting Framework

All GRI Reporting Framework documents are developed using a process that seeks consensus through dialogue between stakeholders from business, the investor community, labor, civil society, accounting, academia, and others. All Reporting Framework documents are subject to testing and continuous improvement.

**The GRI Reporting Framework** is intended to serve as a generally accepted framework for reporting on an organization's economic, environmental, and social performance. It is designed for use by organizations of any size, sector, or location. It takes into account the practical considerations faced by a diverse range of organizations – from small enterprises to those with extensive and geographically dispersed operations. The GRI Reporting Framework contains general and sector-specific content that has been agreed by a wide range of stakeholders around the world to be generally applicable for reporting an organization's sustainability performance.

**The Sustainability Reporting Guidelines** (the Guidelines) consist of Principles for defining report content and ensuring the quality of reported information. It also includes Standard Disclosures made up of Performance Indicators and other disclosure items, as well as guidance on specific technical topics in reporting.

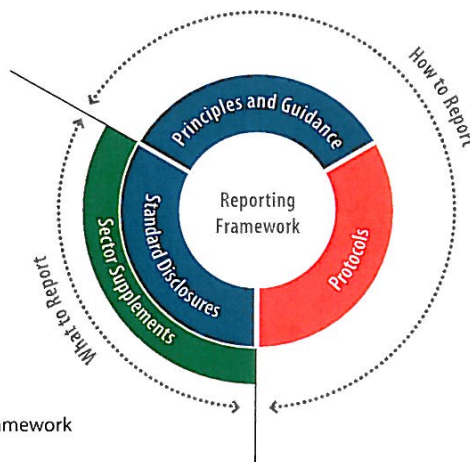


Figure 1: The GRI Reporting Framework

**Indicator Protocols** exist for each of the Performance Indicators contained in the Guidelines. These Protocols provide definitions, compilation guidance, and other information to assist report preparers and to ensure consistency in the interpretation of the Performance Indicators. Users of the Guidelines should also use the Indicator Protocols.

**Sector Supplements** complement the Guidelines with interpretations and guidance on how to apply the Guidelines in a given sector, and include sector-specific Performance Indicators. Applicable Sector Supplements should be used in addition to the Guidelines rather than in place of the Guidelines.

**Technical Protocols** are created to provide guidance on issues in reporting, such as setting the report boundary. They are designed to be used in conjunction with the Guidelines and Sector Supplements and cover issues that face most organizations during the reporting process.

### Orientation to the GRI Guidelines

The Sustainability Reporting Guidelines consist of Reporting Principles, Reporting Guidance, and Standard Disclosures (including Performance Indicators). These elements are considered to be of equal in weight and importance.

### Part 1 – Reporting Principles and Guidance

Three main elements of the reporting process are described in Part 1. To help determine what to report on, this section covers the Reporting Principles of materiality, stakeholder inclusiveness, sustainability context, and completeness, along with a brief set of tests for each Principle. Application of these Principles with the Standard Disclosures determines the topics and Indicators to be reported. This is followed by Principles of balance, comparability, accuracy, timeliness, reliability, and clarity, along with tests that can be used to help achieve the appropriate quality of the reported information. This section concludes with guidance for reporting organizations on how to define the range of entities represented by the report (also called the 'Report Boundary').

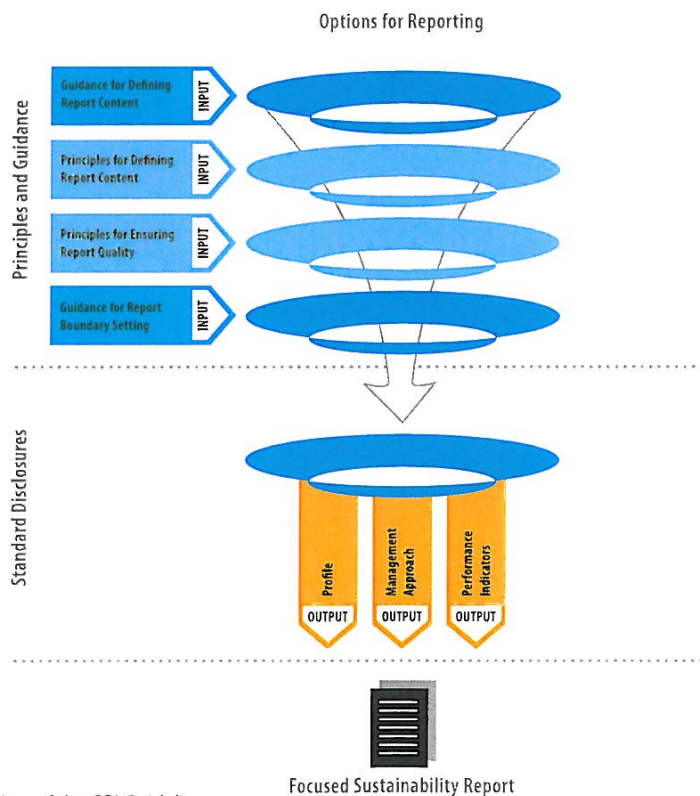


Figure 2: Overview of the GRI Guidelines



## Part 2 – Standard Disclosures

Part 2 contains the Standard Disclosures that should be included in sustainability reports. The Guidelines identify information that is relevant and material to most organizations and of interest to most stakeholders for reporting the three types of Standard Disclosures:

- **Strategy and Profile:** Disclosures that set the overall context for understanding organizational performance such as its strategy, profile, and governance.
- **Management Approach:** Disclosures that cover how an organization addresses a given set of topics in order to provide context for understanding performance in a specific area.
- **Performance Indicators:** Indicators that elicit comparable information on the economic, environmental, and social performance of the organization.

## Applying the Guidelines

### Getting Started

All organizations (private, public, or non-profit) are encouraged to report against the Guidelines whether they are beginners or experienced reporters, and regardless of their size, sector, or location. Reporting can take various forms, including web or print, stand alone or combined with annual or financial reports.

The first step is to determine report content. Guidance for this is provided in Part 1. Some organizations may choose to introduce reporting against the full GRI Reporting Framework from the outset, while others may want to start with the most feasible and practical topics first and phase in reporting on other topics over time. All reporting organizations should describe the scope of their reporting and are encouraged to indicate their plans for expanding their reporting over time.

### GRI Application Levels

Upon finalization of their report, preparers should declare the level to which they have applied the GRI Reporting Framework via the “GRI Application Levels” system. This system aims to provide:

- **Report readers** with clarity about the extent to which the GRI Guidelines and other Reporting Framework elements have been applied in the preparation of a report.
- **Report preparers** with a vision or path for incrementally expanding application of the GRI Reporting Framework over time.

Declaring an Application Level results in a clear communication about which elements of the GRI Reporting Framework have been applied in the preparation of a report. To meet the needs of new beginners, advanced reporters, and those somewhere in between, there are three levels in the system. They are titled C, B, and A. The reporting criteria found in each level reflects an increasing application or coverage of the GRI Reporting Framework. An organization can self-declare a “plus” (+) at each level (ex., C+, B+, A+) if they have utilized external assurance.<sup>2</sup>

An organization self-declares a reporting level based on its own assessment of its report content against the criteria in the GRI Application Levels.

<sup>2</sup> See the assurance section under General Reporting Notes for more information on options for assurance.

In addition to the self declaration, reporting organizations can choose one or both of the following options:

- Have an assurance provider offer an opinion on the self-declaration.
- Request that the GRI check the self-declaration.

For more information on Application Levels, and the complete criteria, see the GRI Applications Level information pack available as an insert to this document, or found online at [www.globalreporting.org](http://www.globalreporting.org).

#### Request for notification of use

Organizations that have used the Guidelines and/or other elements of the GRI Reporting Framework as the basis for their report are requested to notify the Global Reporting Initiative upon its release. While notifying GRI, organizations can choose any or all of the following options:

- Simply notify the GRI of the report and provide hard and/or soft copy
- Register their report in GRI's online database of reports
- Request GRI check their self-declared Application Level.

#### Maximizing Report Value

Sustainability reporting is a living process and tool, and does not begin or end with a printed or online publication. Reporting should fit into a broader process for setting organizational strategy, implementing action plans, and assessing outcomes. Reporting enables a robust assessment of the organization's performance, and can support continuous improvement in performance over time. It also serves as a tool for engaging with stakeholders and securing useful input to organizational processes.

## Part 1: Defining Report Content, Quality, and Boundary

This section provides Reporting Principles and Reporting Guidance regarding defining report content, ensuring the quality of reported information, and setting the Report Boundary.

Reporting Guidance describes actions that can be taken, or options that the reporting organization can consider when making decisions on what to report on, and generally helps interpret or govern the use of the GRI Reporting Framework. Guidance is provided for defining report content and setting report Boundary.

Reporting Principles describe the outcomes a report should achieve and guide decisions throughout the reporting process, such as selecting which topics and Indicators to report on and how to report on them. Each of the Principles consists of a definition, an explanation, and a set of tests for the reporting organization to assess its use of the Principles. The tests are intended to serve as tools for self-diagnosis, but not as specific disclosures to report against. Tests can, however, serve as a reference for explaining decisions about the application of the Principles

Together, the Principles are intended to help achieve transparency – a value and a goal that underlies all aspects of sustainability reporting. Transparency can be defined as the complete disclosure of information on the topics and Indicators required to reflect impacts and enable stakeholders to make decisions, and the processes, procedures, and assumptions used to prepare those disclosures. The Principles themselves are organized into two groups:

- Principles for determining the topics and Indicators on which the organization should report; and
- Principles for ensuring the quality and appropriate presentation of reported information.

The Principles have been grouped in this way to help clarify their role and function, but this does not impose a rigid restriction on their use. Each Principle can support a range of decisions, and may prove useful in considering questions beyond just defining report content or ensuring the quality of reported information.

### 1.1 Defining Report Content

In order to ensure a balanced and reasonable presentation of the organization's performance, a determination must be made about what content the report should cover. This determination should be made by considering both the organization's purpose and experience, and the reasonable expectations and interests of the organization's stakeholders. Both are important reference points when deciding what to include in the report.

#### Reporting Guidance for Defining Content

The following approach governs the use of the GRI Reporting Framework in preparing sustainability reports.

- Identify the topics and related Indicators that are relevant, and therefore might be appropriate to report, by undergoing an iterative process using the Principles of materiality, stakeholder inclusiveness, sustainability context, and guidance on setting the Report Boundary.
- When identifying topics, consider the relevance of all Indicator Aspects identified in the GRI Guidelines and applicable Sector Supplements. Also consider other topics, if any, that are relevant to report.
- From the set of relevant topics and Indicators identified, use the tests listed for each Principle to assess which topics and Indicators are material, and therefore should be reported<sup>3</sup>.
- Use the Principles to prioritize selected topics and decide which will be emphasized.

- The specific methods or processes used for assessing materiality should:
  - Differ for, and can be defined by, each organization;
  - Always take into account the guidance and tests found in the GRI Reporting Principles; and
  - Be disclosed.

In applying this approach:

- Differentiate between Core and Additional Indicators. All Indicators have been developed through GRI's multi-stakeholder processes, and those designated as Core are generally applicable Indicators and are assumed to be material for most organizations. An organization should report on these unless they are deemed not material on the basis of the Reporting Principles. Additional Indicators may also be determined to be material.
- The Indicators in final versions of Sector Supplements are considered to be Core Indicators, and should be applied using the same approach as the Core Indicators found in the Guidelines.
- All other information (e.g., company specific Indicators) included in the report should be subject to the same Reporting Principles and have the same technical rigor as GRI Standard Disclosures.
- Confirm that the information to be reported and the Report Boundary are appropriate by applying the Principle of completeness.

Options for Reporting

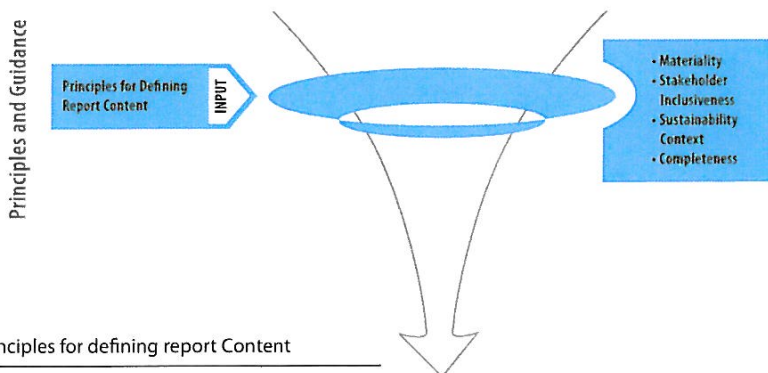


Figure 3: Principles for defining report Content

<sup>3</sup>GRI Organizational Profile Disclosures (1-4) apply to all

### Reporting Principles for Defining Content

Each of the Reporting Principles consists of a definition, an explanation, and a set of tests to guide the use of the Principles. The tests are intended to serve as tools for self-diagnosis, but not as specific Disclosure items to report against. The Principles should be used together with the guidance on defining content.

#### MATERIALITY

**Definition:** The information in a report should cover topics and Indicators that reflect the organization's significant economic, environmental, and social impacts, or that would substantively influence the assessments and decisions of stakeholders.

**Explanation:** Organizations are faced with a wide range of topics on which it could report. Relevant topics and Indicators are those that may reasonably be considered important for reflecting the organization's economic, environmental, and social impacts, or influencing the decisions of stakeholders, and, therefore, potentially merit inclusion in the report. Materiality is the threshold at which an issue or Indicator becomes sufficiently important that it should be reported. Beyond this threshold, not all material topics will be of equal importance and the emphasis within a report should reflect the relative priority of these material topics and Indicators.

In financial reporting, materiality is commonly thought of as a threshold for influencing the economic decisions of those using an organization's financial statements, investors in particular. The concept of a threshold is also important in sustainability reporting, but it is concerned with a wider range of impacts and stakeholders. Materiality for sustainability reporting is not limited only to those sustainability topics that have a significant financial impact on the organization. Determining materiality for a sustainability report also includes considering economic, environmental, and social impacts that cross a threshold in affecting the ability to meet the needs of the present without compromising the needs of future generations.<sup>4</sup> These material issues will often have a significant financial impact in the near-term or long-term on an organization. They will therefore also be relevant for stakeholders who focus strictly on the financial condition of an organization.

A combination of internal and external factors should be used to determine whether information is material, including factors such as the organization's overall mission and competitive strategy, concerns expressed directly by stakeholders, broader social expectations,

and the organization's influence on upstream (e.g., supply chain) and downstream (e.g., customers) entities. Assessments of materiality should also take into account the basic expectations expressed in the international standards and agreements with which the organization is expected to comply.

These internal and external factors should be considered when evaluating the importance of information for reflecting significant economic, environmental, and social impacts, or stakeholder decision making.<sup>5</sup> A range of established methodologies can be used to assess the significance of impacts. In general, 'significant impacts' refer to those that are a subject of established concern for expert communities, or that have been identified using established tools such as impact assessment methodologies or life cycle assessments. Impacts that are considered important enough to require active management or engagement by the organization can likely be considered to be significant.

The report should emphasize information on performance regarding the most material topics. Other relevant topics can be included, but should be given less prominence in the report. The process by which the relative priority of topics was determined should be explained.

In addition to guiding the selection of topics to report, the Materiality Principle also applies to the use of Performance Indicators. When disclosing performance data, there are

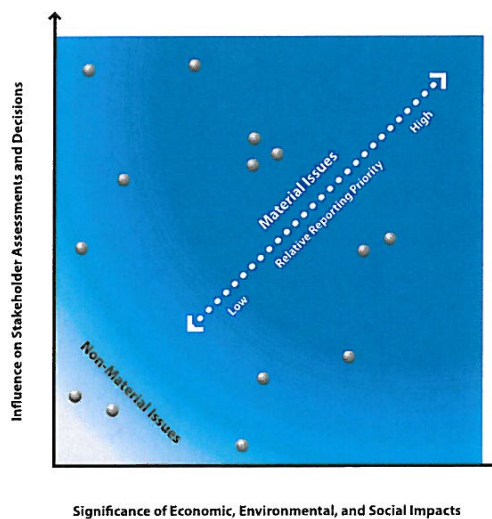


Figure 4: Defining Materiality

<sup>4</sup> World Commission on Environment and Development. *Our Common Future*. Oxford: Oxford University Press, 1987, p. 43.

varying degrees of comprehensiveness and detail that could be provided in a report. In some cases, GRI guidance exists on the level of detail generally considered appropriate for a specific Indicator. Overall, decisions on how to report data should be guided by the importance of the information for assessing the performance of the organization, and facilitating appropriate comparisons.

Reporting on material topics may involve disclosing information used by external stakeholders that differs from the information used internally for day-to-day management purposes. However, such information does indeed belong in a report, where it can inform assessments or decision-making by stakeholders, or support engagement with stakeholders that can result in actions that would significantly influence performance or address key topics of stakeholder concern.

#### Tests

##### External Factors

In defining material topics, take into account external factors, including:

- Main sustainability interests/topics and Indicators raised by stakeholders.
- The main topics and future challenges for the sector reported by peers and competitors.
- Relevant laws, regulations, international agreements, or voluntary agreements with strategic significance to the organization and its stakeholders.
- Reasonably estimable sustainability impacts, risks, or opportunities (e.g., global warming, HIV-AIDS, poverty) identified through sound investigation by people with recognized expertise, or by expert bodies with recognized credentials in the field.

##### Internal Factors

In defining material topics, take into account internal factors, including:

- Key organizational values, policies, strategies, operational management systems, goals, and targets.
- The interests/expectations of stakeholders specifically invested in the success of the organization (e.g., employees, shareholders, and suppliers).
- Significant risks to the organization.
- Critical factors for enabling organizational success.
- The core competencies of the organization and the manner in which they can or could contribute to sustainable development.

##### Prioritizing

- The report prioritizes material topics and Indicators.

**STAKEHOLDER INCLUSIVENESS**

**Definition:** The reporting organization should identify its stakeholders and explain in the report how it has responded to their reasonable expectations and interests.

**Explanation:** Stakeholders are defined as entities or individuals that can reasonably be expected to be significantly affected by the organization's activities, products, and/or services; and whose actions can reasonably be expected to affect the ability of the organization to successfully implement its strategies and achieve its objectives. This includes entities or individuals whose rights under law or international conventions provide them with legitimate claims vis-à-vis the organization.

Stakeholders can include those who are invested in the organization (e.g., employees, shareholders, suppliers) as well as those who are external to the organization (e.g., communities).

The reasonable expectations and interests of stakeholders are a key reference point for many decisions in the preparation of a report, such as the scope, boundary, application of Indicators, and assurance approach. However, not all of an organization's stakeholders will use the report. This presents challenges in balancing the specific interests/expectations of stakeholders who can reasonably be expected to use the report with broader expectations of accountability to all stakeholders.

For some decisions, such as the report scope or boundary of a report, the reasonable expectations and interests of a wide range of stakeholder will need to be considered. There may be, for example, stakeholders who are unable to articulate their views on a report and whose concerns are presented by proxies. There may also be stakeholders who choose not to express views on reports because they rely on different means of communication and engagement. The reasonable expectations and interests of these stakeholders should still be acknowledged in decisions about the content of the report. However, other decisions, such as the level of detail required to be useful to stakeholders, or expectations of different stakeholders about what is required to achieve clarity, may require greater emphasis on those who can reasonably be expected to use the report. It is important to document the processes and approach taken in making these decisions.

Stakeholder engagement processes can serve as tools for understanding the reasonable expectations and interests of stakeholders. Organizations typically initiate different types of stakeholder engagement as part of their regular activities, which can provide useful inputs for decisions on reporting. These may include, for example, stakeholder engagement for the purpose of compliance with internationally-agreed standards, or informing ongoing organizational/ business processes. In addition, stakeholder engagement may also be implemented specifically to inform the report preparation process. Organizations can also use other means such as the media, the scientific community, or collaborative activities with peers and stakeholders. These means can help the organization better understand stakeholders' reasonable expectations and interests.

For a report to be assurable, the process of stakeholder engagement should be documented. When stakeholder engagement processes are used for reporting purposes, they should be based on systematic or generally-accepted approaches, methodologies, or principles. The overall approach should be sufficiently effective to ensure that stakeholders' information needs are properly understood. The reporting organization should document its approach for defining which stakeholders it engaged with, how and when it engaged with them, and how engagement has influenced the report content and the organization's sustainability activities. These processes should be capable of identifying direct input from stakeholders as well as legitimately established societal expectations. An organization may encounter conflicting views or differing expectations among its stakeholders, and will need to be able to explain how it balanced these in reaching its reporting decisions.

Failure to identify and engage with stakeholders is likely to result in reports that are not suitable, and therefore not fully credible, to all stakeholders. In contrast, systematic stakeholder engagement enhances stakeholder receptivity and the usefulness of the report. Executed properly, it is likely to result in ongoing learning within the organization and by external parties, as well as increase accountability to a range of stakeholders. Accountability strengthens trust between the reporting organization and its stakeholders. Trust, in turn, fortifies report credibility.

**Tests:**

- The organization can describe the stakeholders to whom it considers itself accountable.
- The report content draws upon the outcomes of stakeholder engagement processes used by the organization in its ongoing activities, and as required by the legal and institutional framework in which it operates.
- The report content draws upon the outcomes of any stakeholder engagement processes undertaken specifically for the report.
- The stakeholder engagement processes that inform decisions about the report are consistent with the scope and boundary of the report.

**SUSTAINABILITY CONTEXT**

**Definition:** The report should present the organization's performance in the wider context of sustainability.

**Explanation:** Information on performance should be placed in context. The underlying question of sustainability reporting is how an organization contributes, or aims to contribute in the future, to the improvement or deterioration of economic, environmental, and social conditions, developments, and trends at the local, regional, or global level. Reporting only on trends in individual performance (or the efficiency of the organization) will fail to respond to this underlying question. Reports should therefore seek to present performance in relation to broader concepts of sustainability. This will involve discussing the performance of the organization in the context of the limits and demands placed on environmental or social resources at the sectoral, local, regional, or global level. For example, this could mean that in addition to reporting on trends in eco-efficiency, an organization might also present its absolute pollution loading in relation to the capacity of the regional ecosystem to absorb the pollutant.

This concept is often most clearly articulated in the environmental arena in terms of global limits on resource use and pollution levels. However, it can also be relevant with respect to social and economic objectives such as national or international socio-economic and sustainable development goals. For example, an organization could report on employee wages and social benefit levels in relation to nation-wide minimum and median income levels and the capacity of social safety nets to absorb those in poverty or those living close to the poverty line. Organizations operating in a diverse range of locations, sizes, and sectors will need to consider how to best frame their overall organizational performance in the broader context of sustainability. This may require distinguishing between topics or factors that drive global impacts (such as climate change) and those that have more regional or local impacts (such as community development). Similarly, distinctions might need to be made between trends or patterns of impacts across the range of operations versus contextualizing performance location by location.

The organization's own sustainability and business strategy provides the context in which to discuss performance. The relationship between sustainability and organizational strategy should be made clear, as should the context within which performance is reported.

**Tests:**

- The organization presents its understanding of sustainable development and draws on objective and available information as well as measures of sustainable development for the topics covered in the report.
- The organization presents its performance with reference to broader sustainable development conditions and goals, as reflected in recognized sectoral, local, regional, and/or global publications.
- The organization presents its performance in a manner that attempts to communicate the magnitude of its impact and contribution in appropriate geographical contexts.
- The report describes how sustainability topics relate to long-term organizational strategy, risks, and opportunities, including supply-chain topics.

**COMPLETENESS**

**Definition:** Coverage of the material topics and Indicators and definition of the report boundary should be sufficient to reflect significant economic, environmental, and social impacts and enable stakeholders to assess the reporting organization's performance in the reporting period.

**Explanation:** Completeness primarily encompasses the dimensions of scope, boundary, and time. The concept of completeness can also be used to refer to practices in information collection (for example, ensuring that compiled data includes results from all sites within the Report Boundary) and whether the presentation of information is reasonable and appropriate. These topics are related to report quality, and are addressed in greater detail under the Principles of accuracy and balance later in Part 1.

Scope refers to the range of sustainability topics covered in a report. The sum of the topics and Indicators reported should be sufficient to reflect significant economic, environmental, and social impacts. It should also enable stakeholders to assess the organization's performance. In determining whether the information in the report is sufficient, the organization should consider both the results of stakeholder engagement processes and broad-based societal expectations that may not have surfaced directly through stakeholder engagement processes.

'Boundary' refers to the range of entities (e.g., subsidiaries, joint ventures, sub-contractors, etc.) whose performance is represented by the report. In setting the boundary for its report, an organization must consider the range of entities over which it exercises control (often referred to as the 'organizational boundary', and usually linked to definitions used in financial reporting) and over which it exercises influence (often called the 'operational boundary'). In assessing influence, the organization will need to consider its ability to influence entities upstream (e.g., in its supply chain) as well as entities downstream (e.g., distributors and users of its products and services). The boundary may vary based on the specific Aspect or type of information being reported.

'Time' refers to the need for the selected information to be complete for the time period specified by the report. As far as practicable, activities, events, and impacts should be presented for the reporting period in which they occur. This includes reporting on activities that produce minimal short-term impact, but which have



a significant and reasonably foreseeable cumulative effect that may become unavoidable or irreversible in the longer term (e.g., bio-accumulative or persistent pollutants). In making estimates of future impacts (both positive and negative), the reported information should be based on well-reasoned estimates that reflect the likely size, nature, and scope of impacts. Although such estimates are by nature subject to uncertainty, they can provide useful information for decision-making as long as the basis for estimates is clearly disclosed and the limitations of the estimates are clearly acknowledged. Disclosing the nature and likelihood of such impacts, even if they may only materialize in the future, is consistent with the goal of providing a balanced and reasonable representation of the organization's economic, environmental, and social performance.

**Tests:**

- The report was developed taking into account the entire chain of entities upstream and downstream, and covers and prioritizes all information that should reasonably be considered material on the basis of the principles of materiality, sustainability context, and stakeholder inclusiveness.
- The report includes all entities that meet the criteria of being subject to control or significant influence of the reporting organization unless otherwise declared.
- The information in the report includes all significant actions or events in the reporting period, and reasonable estimates of significant future impacts of past events when those impacts are reasonably foreseeable and may become unavoidable or irreversible.
- The report does not omit relevant information that would influence or inform stakeholder assessments or decisions, or that would reflect significant economic, environmental, and social impacts.

## 1.2 Reporting Principles for Defining Quality

This section contains Principles that guide choices on ensuring the quality of reported information, including its proper presentation. Decisions related to the process of preparing information in a report should be consistent with these Principles. All of these Principles are fundamental for effective transparency. The quality of information enables stakeholders to make sound and reasonable assessments of performance, and take appropriate action.

### Reporting Principles for Defining Quality

**BALANCE**

**Definition:** The report should reflect positive and negative aspects of the organization's performance to enable a reasoned assessment of overall performance.

**Explanation:** The overall presentation of the report's content should provide an unbiased picture of the reporting organization's performance. The report should avoid selections, omissions, or presentation formats that are reasonably likely to unduly or inappropriately influence a decision or judgment by the report reader. The report should include both favorable and unfavorable results, as well as topics that can influence the decisions of stakeholders in proportion to their materiality. Reports should clearly distinguish between factual presentation and the reporting organization's interpretation of information.

**Tests:**

- The report discloses both favorable and unfavorable results and topics.
- The information in the report is presented in a format that allows users to see positive and negative trends in performance on a year-to-year basis.
- The emphasis on the various topics in the report is proportionate to their relative materiality.

**COMPARABILITY**

**Definition:** Issues and information should be selected, compiled, and reported consistently. Reported information should be presented in a manner that enables stakeholders to analyze changes in the organization's performance over time, and could support analysis relative to other organizations.

**Explanation:** Comparability is necessary for evaluating performance. Stakeholders using the report should be able to compare information reported on economic, environmental, and social performance against the organization's past performance, its objectives, and, to the degree possible, against the performance of other organizations. Consistency in reporting allows internal and external parties to benchmark performance and assess progress as part of rating activities, investment decisions, advocacy programs, and other activities. Comparisons between organizations require sensitivity to factors such as differences in organizational size, geographic influences, and other considerations that may affect the relative performance of an organization. Where necessary, report preparers should consider providing context that will help report users understand the factors that may contribute to differences in performance between organizations.

Maintaining consistency with the methods used to calculate data, with the layout of the report, and with explaining the methods and assumptions used to prepare information, all facilitates comparability over time. As the relative importance of topics to a given organization and its stakeholders change over time, the

content of reports will also evolve. However, within the confines of the Principle of Materiality, organizations should aim for consistency in their reports over time. An organization should include total numbers (i.e., absolute data such as tons of waste) as well as ratios (i.e., normalized data such as waste per unit of production) to enable analytical comparisons.

When changes occur with the boundary, scope, length of the reporting period, or content (including the design, definitions, and use of any Indicators in the report), reporting organizations should, whenever practicable, restate current disclosures alongside historical data (or vice versa). This ensures that information and comparisons are both reliable and meaningful over time. Where such restatements are not provided, the report should explain the reasons and implications for interpreting current disclosures.

**Tests:**

- The report and the information contained within it can be compared on a year-to-year basis.
- The organization's performance can be compared with appropriate benchmarks.
- Any significant variation between reporting periods in the boundary, scope, length of reporting period, or information covered in the report can be identified and explained.

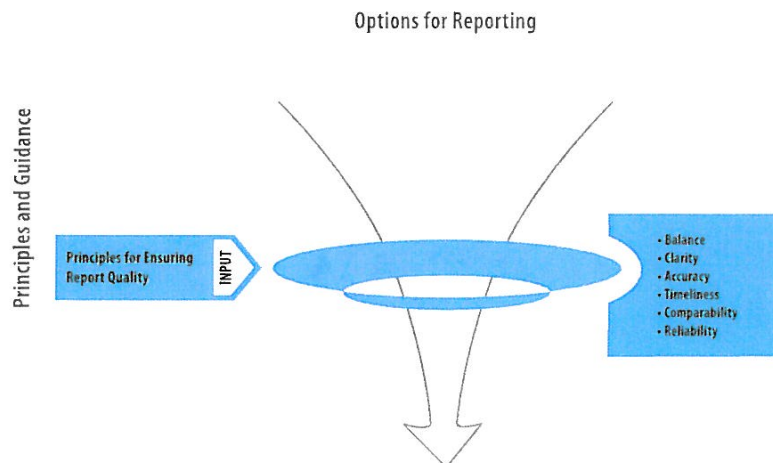


Figure 5: Principles for Ensuring Report Quality

- Where they are available, the report utilizes generally accepted protocols for compiling, measuring, and presenting information, including the GRI Technical Protocols for Indicators contained in the Guidelines.
- The report uses GRI Sector Supplements, where available.

#### ACCURACY

**Definition:** The reported information should be sufficiently accurate and detailed for stakeholders to assess the reporting organization's performance.

**Explanation:** Responses to economic, environmental, and social topics and Indicators can be expressed in many different ways, ranging from qualitative responses to detailed quantitative measurements. The characteristics that determine accuracy vary according to the nature of the information and the user of the information. For example, the accuracy of qualitative information is largely determined by the degree of clarity, detail, and balance in presentation within the appropriate Report Boundary. The accuracy of quantitative information, on the other hand, may depend on the specific methods used to gather, compile, and analyze data. The specific threshold of accuracy that is necessary will depend partly on the intended use of the information. Certain decisions will require higher levels of accuracy in reported information than others.

#### Tests:

- The report indicates the data that has been measured.
- The data measurement techniques and bases for calculations are adequately described, and can be replicated with similar results.
- The margin of error for quantitative data is not sufficient to substantially influence the ability of stakeholders to reach appropriate and informed conclusions on performance.
- The report indicates which data has been estimated and the underlying assumptions and techniques used to produce the estimates, or where that information can be found.
- The qualitative statements in the report are valid on the basis of other reported information and other available evidence.

**TIMELINESS**

**Definition:** Reporting occurs on a regular schedule and information is available in time for stakeholders to make informed decisions.

**Explanation:** The usefulness of information is closely tied to whether the timing of its disclosure to stakeholders enables them to effectively integrate it into their decision-making. The timing of release refers both to the regularity of reporting as well as its proximity to the actual events described in the report.

Although a constant flow of information is desirable for meeting certain purposes, reporting organizations should commit to regularly providing a consolidated disclosure of their economic, environmental, and social performance at a single point in time. Consistency in the frequency of reporting and the length of reporting periods is also necessary to ensure comparability of information over time and accessibility of the report to stakeholders. It can be of value for stakeholders if the schedules for sustainability reporting and financial reporting are aligned. The organization should balance the need to provide information in a timely manner with the importance of ensuring that the information is reliable.

**Tests:**

- Information in the report has been disclosed while it is recent relative to the reporting period.
- The collection and publication of key performance information is aligned with the sustainability reporting schedule.
- The information in the report (including web-based reports) clearly indicates the time period to which it relates, when it will be updated, and when the last updates were made.

**CLARITY**

**Definition:** Information should be made available in a manner that is understandable and accessible to stakeholders using the report.

**Explanation:** The report should present information in a way that is understandable, accessible, and usable by the organization's range of stakeholders (whether in print form or through other channels). A stakeholder should be able to find desired information without unreasonable effort. Information should be presented in a manner that is comprehensible to stakeholders who have a reasonable understanding of the organization and its activities. Graphics and consolidated data tables can help make the information in the report accessible and understandable. The level of aggregation of information can also affect the clarity of a report if it is either significantly more or less detailed than stakeholders expect.

**Tests:**

- The report contains the level of information required by stakeholders, but avoids excessive and unnecessary detail.
- Stakeholders can find the specific information they want without unreasonable effort through tables of contents, maps, links, or other aids.
- The report avoids technical terms, acronyms, jargon, or other content likely to be unfamiliar to stakeholders, and should include explanations (where necessary) in the relevant section or in a glossary.
- The data and information in the report is available to stakeholders, including those with particular accessibility needs (e.g., differing abilities, language, or technology).

**RELIABILITY**

**Definition:** Information and processes used in the preparation of a report should be gathered, recorded, compiled, analyzed, and disclosed in a way that could be subject to examination and that establishes the quality and materiality of the information.

**Explanation:** Stakeholders should have confidence that a report could be checked to establish the veracity of its contents and the extent to which it has appropriately applied Reporting Principles. The information and data included in a report should be supported by internal controls or documentation that could be reviewed by individuals other than those who prepared the report. Disclosures about performance that are not substantiated by evidence should not appear in a sustainability report unless they represent material information, and the report provides unambiguous explanations of any uncertainties associated with the information. The decision-making processes underlying a report should be documented in a manner that allows the basis of key decisions (such as processes for determining the report content and boundary or stakeholder engagement) to be examined. In designing information systems, reporting organizations should anticipate that the systems could be examined as part of an external assurance process.

**Tests:**

- The scope and extent of external assurance is identified.
- The original source of the information in the report can be identified by the organization.
- Reliable evidence to support assumptions or complex calculations can be identified by the organization.
- Representation is available from the original data or information owners, attesting to its accuracy within acceptable margins of error.

**1.3 Reporting Guidance for Boundary Setting<sup>6</sup>**

In parallel with defining the content of a report, an organization must determine which entities' (e.g., subsidiaries and joint ventures) performance will be represented by the report. The Sustainability Report Boundary should include the entities over which the reporting organization exercises control or significant influence both in and through its relationships with various entities upstream (e.g., supply chain) and downstream (e.g., distribution and customers).

For the purpose of setting boundaries, the following definitions should apply<sup>7</sup>:

- Control: the power to govern the financial and operating policies of an enterprise so as to obtain benefits from its activities.
- Significant influence: the power to participate in the financial and operating policy decisions of the entity but not the power to control those policies.

The guidance below on setting the Report Boundary pertains to the report as a whole as well as setting the boundary for individual Performance Indicators.

Not all entities within the Report Boundary must be reported on in the same manner. The approach to reporting on an entity will depend on a combination of the reporting organization's control or influence over the entity, and whether the disclosure relates to operational performance, management performance, or narrative/descriptive information.

The Report Boundary guidance is based on the recognition that different relationships involve differing degrees of access to information and the ability to affect outcomes. For example, operational information such as emissions data can be reliably compiled from entities under the control of an organization, but may not be available for a joint venture or a supplier. The Report Boundary guidance below sets minimum expectations for the inclusion of entities upstream and downstream when reporting on Indicators and management disclosures. However, an organization may determine that it is necessary to extend the boundary for an Indicator(s) to include entities upstream or downstream.

<sup>6</sup> The guidance on Report Boundary has been derived from the Boundary Protocol. Future updates to the Guidelines will incorporate any further lessons or guidance developed from experience with the Reporting Boundary Protocol.

<sup>7</sup> Further discussion of these terms can be found in the Boundary Protocol.

Determining the significance of an entity when collecting information or considering the extension of a boundary depends on the scale of its sustainability impacts. Entities with significant impacts typically generate the greatest risk or opportunity for an organization and its stakeholders, and therefore are the entities for which the organization is most likely to be perceived as being accountable or responsible.

**Reporting Guidance for Boundary Setting**

- A sustainability report should include in its boundary all entities that generate significant sustainability impacts (actual and potential) and/or all entities over which the reporting organization exercises control or significant influence with regard to financial and operating policies and practices.
- These entities can be included using either Indicators of operational performance, Indicators of management performance, or narrative descriptions.
- At a minimum, the reporting organization should include the following entities in its report using these approaches:
  - Entities over which the organization exercises control should be covered by Indicators of Operational Performance; and
  - Entities over which the organization exercises significant influence should be covered by Disclosures on Management Approach.

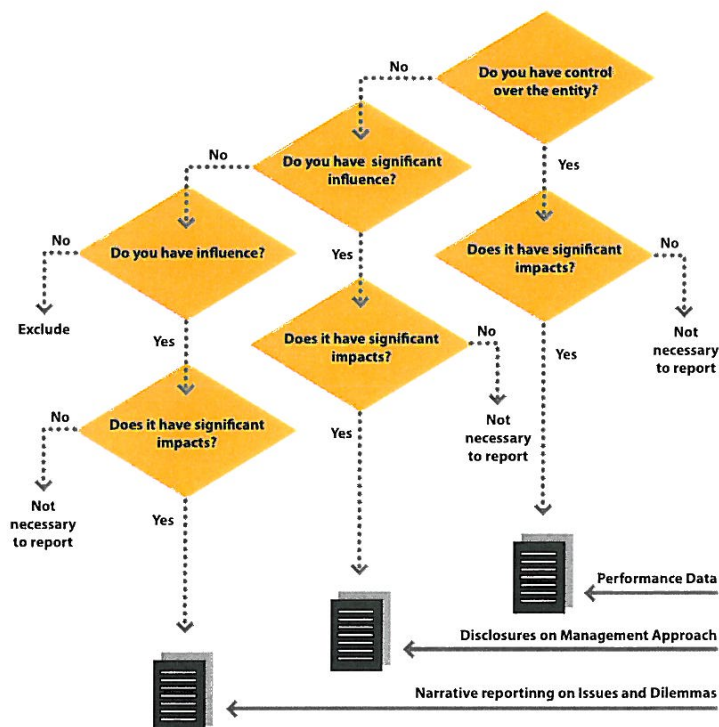


Figure 6: Decision Tree for Boundary Setting

- The boundaries for narrative disclosures should include entities over which the organization does not exercise control/significant influence, but which are associated with key challenges for the organization because their impacts are significant
- The report should cover all entities within its Report Boundary. In the process of preparing its report, an organization may choose not to gather data on a particular entity or group of entities within the defined boundary on the basis of efficiency as long as such a decision does not substantively change the final result of a Disclosure or Indicator.

## Part 2: Standard Disclosures

This section specifies the base content that should appear in a sustainability report, subject to the guidance on determining content in Part 1 of the Guidelines.

There are three different types of disclosures contained in this section.

- **Strategy and Profile:** Disclosures that set the overall context for understanding organizational performance such as its strategy, profile, and governance.
- **Management Approach:** Disclosures that cover how an organization addresses a given set of topics in order to provide context for understanding performance in a specific area.
- **Performance Indicators:** Indicators that elicit comparable information on the economic, environmental, and social performance of the organization.

Reporting organizations are encouraged to follow this structure in compiling their reports, however, other formats may be chosen.

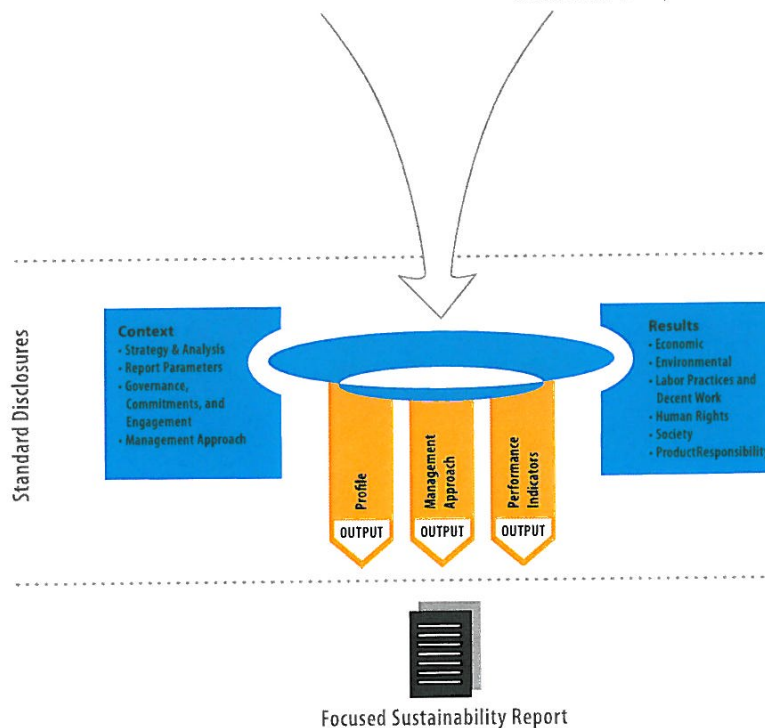


Figure 7: Overview of GRI Standard Disclosures

## Profile

### 1. Strategy and Analysis

This section is intended to provide a high-level, strategic view of the organization's relationship to sustainability in order to provide context for subsequent and more detailed reporting against other sections of the Guidelines. It may draw on information provided in other parts of the report, but this section is intended to produce insight on strategic topics rather than simply summarize the contents of the report. The strategy and analysis should consist of the statement outlined in 1.1 and a concise narrative outlined in 1.2.

- 1.1** Statement from the most senior decision-maker of the organization (e.g., CEO, chair, or equivalent senior position) about the relevance of sustainability to the organization and its strategy.

The statement should present the overall vision and strategy for the short-term, medium-term (e.g., 3-5 years), and long-term, particularly with regard to managing the key challenges associated with economic, environmental, and social performance. The statement should include:

- Strategic priorities and key topics for the short/medium-term with regard to sustainability, including respect for internationally agreed standards and how they relate to long-term organizational strategy and success;
- Broader trends (e.g., macroeconomic or political) affecting the organization and influencing sustainability priorities;
- Key events, achievements, and failures during the reporting period;
- Views on performance with respect to targets;
- Outlook on the organization's main challenges and targets for the next year and goals for the coming 3-5 years; and
- Other items pertaining to the organization's strategic approach.

- 1.2** Description of key impacts, risks, and opportunities.

The reporting organization should provide two concise narrative sections on key impacts, risks, and opportunities.

Section One should focus on the organization's key impacts on sustainability and effects on stakeholders, including rights as defined by national laws and relevant internationally agreed standards. This should take into account the range of reasonable expectations and interests of the organization's stakeholders. This section should include:

- A description of the significant impacts the organization has on sustainability and associated challenges and opportunities. This includes the effect on stakeholders' rights as defined by national laws and the expectations in internationally-agreed standards and norms;
- An explanation of the approach to prioritizing these challenges and opportunities;
- Key conclusions about progress in addressing these topics and related performance in the reporting period. This includes an assessment of reasons for underperformance or over-performance; and
- A description of the main processes in place to address performance and/or relevant changes.

Section Two should focus on the impact of sustainability trends, risks, and opportunities on the long-term prospects and financial performance of the organization. This should concentrate specifically on information relevant to financial stakeholders or that could become so in the future. Section Two should include the following:

- A description of the most important risks and opportunities for the organization arising from sustainability trends;
- Prioritization of key sustainability topics as risks and opportunities according to their relevance for long-term organizational strategy, competitive position, qualitative, and (if possible) quantitative financial value drivers;



- Table(s) summarizing:
  - Targets, performance against targets, and lessons-learned for the current reporting period; and
  - Targets for the next reporting period and mid-term objectives and goals (i.e., 3-5 years) related to key risks and opportunities.
- Concise description of governance mechanisms in place to specifically manage these risks and opportunities, and identification of other related risks and opportunities.

## 2. Organizational Profile

**2.1** Name of the organization.

**2.2** Primary brands, products, and/or services.

*The reporting organization should indicate the nature of its role in providing these products and services, and the degree to which it utilizes outsourcing.*

**2.3** Operational structure of the organization, including main divisions, operating companies, subsidiaries, and joint ventures.

**2.4** Location of organization's headquarters.

**2.5** Number of countries where the organization operates, and names of countries with either major operations or that are specifically relevant to the sustainability issues covered in the report.

**2.6** Nature of ownership and legal form.

**2.7** Markets served (including geographic breakdown, sectors served, and types of customers/beneficiaries).

**2.8** Scale of the reporting organization, including:

- Number of employees;
- Net sales (for private sector organizations) or net revenues (for public sector organizations);
- Total capitalization broken down in terms of debt and equity (for private sector organizations); and
- Quantity of products or services provided.

*In addition to the above, reporting organizations are encouraged to provide additional information, as appropriate, such as:*

- Total assets;
- Beneficial ownership (including identity and percentage of ownership of largest shareholders); and
- Breakdowns by country/region of the following:
  - Sales/revenues by countries/regions that make up 5 percent or more of total revenues;
  - Costs by countries/regions that make up 5 percent or more of total revenues; and
  - Employees.

**2.9** Significant changes during the reporting period regarding size, structure, or ownership including:

- The location of, or changes in operations, including facility openings, closings, and expansions; and
- Changes in the share capital structure and other capital formation, maintenance, and alteration operations (for private sector organizations).

**2.10** Awards received in the reporting period.

## 3. Report Parameters

### REPORT PROFILE

- 3.1** Reporting period (e.g., fiscal/calendar year) for information provided.
- 3.2** Date of most recent previous report (if any).
- 3.3** Reporting cycle (annual, biennial, etc.)
- 3.4** Contact point for questions regarding the report or its contents.

### REPORT SCOPE AND BOUNDARY

- 3.5** Process for defining report content, including:
  - Determining materiality;
  - Prioritizing topics within the report; and

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- Identifying stakeholders the organization expects to use the report.

*Include an explanation of how the organization has applied the 'Guidance on Defining Report Content' and the associated Principles.*

- 3.6** Boundary of the report (e.g., countries, divisions, subsidiaries, leased facilities, joint ventures, suppliers). See GRI Boundary Protocol for further guidance.

- 3.7** State any specific limitations on the scope or boundary of the report<sup>8</sup>.

*If boundary and scope do not address the full range of material economic, environmental, and social impacts of the organization, state the strategy and projected timeline for providing complete coverage.*

- 3.8** Basis for reporting on joint ventures, subsidiaries, leased facilities, outsourced operations, and other entities that can significantly affect comparability from period to period and/or between organizations.

- 3.9** Data measurement techniques and the bases of calculations, including assumptions and techniques underlying estimations applied to the compilation of the Indicators and other information in the report.

*Explain any decisions not to apply, or to substantially diverge from, the GRI Indicator Protocols.*

- 3.10** Explanation of the effect of any re-statements of information provided in earlier reports, and the reasons for such re-statement (e.g., mergers/acquisitions, change of base years/periods, nature of business, measurement methods).

- 3.11** Significant changes from previous reporting periods in the scope, boundary, or measurement methods applied in the report.

**GRI CONTENT INDEX**

- 3.12** Table identifying the location of the Standard Disclosures in the report.

Identify the page numbers or web links where the following can be found:

- Strategy and Analysis 1.1 – 1.2;
- Organizational Profile 2.1 – 2.10;

- Report Parameters 3.1 – 3.13;
- Governance, Commitments, and Engagement 4.1 – 4.17;
- Disclosure of Management Approach, per category;
- Core Performance Indicators;
- Any GRI Additional Indicators that were included; and
- Any GRI Sector Supplement Indicators included in the report.

**ASSURANCE**

- 3.13** Policy and current practice with regard to seeking external assurance for the report. If not included in the assurance report accompanying the sustainability report, explain the scope and basis of any external assurance provided. Also explain the relationship between the reporting organization and the assurance provider(s).

**4. Governance, Commitments, and Engagement****GOVERNANCE**

- 4.1** Governance structure of the organization, including committees under the highest governance body responsible for specific tasks, such as setting strategy or organizational oversight.

*Describe the mandate and composition (including number of independent members and/or non-executive members) of such committees and indicate any direct responsibility for economic, social, and environmental performance.*

- 4.2** Indicate whether the Chair of the highest governance body is also an executive officer (and, if so, their function within the organization's management and the reasons for this arrangement).

- 4.3** For organizations that have a unitary board structure, state the number of members of the highest governance body that are independent and/or non-executive members.

*State how the organization defines 'independent' and 'non-executive'. This element applies only for organizations that have unitary board structures. See the glossary for a definition of 'independent'.*

<sup>8</sup> See completeness Principle for explanation of scope.

- 4.4** Mechanisms for shareholders and employees to provide recommendations or direction to the highest governance body.

Include reference to processes regarding:

- The use of shareholder resolutions or other mechanisms for enabling minority shareholders to express opinions to the highest governance body; and
- Informing and consulting employees about the working relationships with formal representation bodies such as organization level 'work councils', and representation of employees in the highest governance body.

Identify topics related to economic, environmental, and social performance raised through these mechanisms during the reporting period.

- 4.5** Linkage between compensation for members of the highest governance body, senior managers, and executives (including departure arrangements), and the organization's performance (including social and environmental performance).
- 4.6** Processes in place for the highest governance body to ensure conflicts of interest are avoided.
- 4.7** Process for determining the qualifications and expertise of the members of the highest governance body for guiding the organization's strategy on economic, environmental, and social topics.
- 4.8** Internally developed statements of mission or values, codes of conduct, and principles relevant to economic, environmental, and social performance and the status of their implementation.
- Explain the degree to which these:
- Are applied across the organization in different regions and department/units; and
  - Relate to internationally agreed standards.
- 4.9** Procedures of the highest governance body for overseeing the organization's identification and management of economic, environmental, and social performance, including relevant risks and

opportunities, and adherence or compliance with internationally agreed standards, codes of conduct, and principles.

*Include frequency with which the highest governance body assesses sustainability performance.*

- 4.10** Processes for evaluating the highest governance body's own performance, particularly with respect to economic, environmental, and social performance.

#### COMMITMENTS TO EXTERNAL INITIATIVES

- 4.11** Explanation of whether and how the precautionary approach or principle is addressed by the organization.

Article 15 of the Rio Principles introduced the precautionary approach. A response to 4.11 could address the organization's approach to risk management in operational planning or the development and introduction of new products.

- 4.12** Externally developed economic, environmental, and social charters, principles, or other initiatives to which the organization subscribes or endorses.

*Include date of adoption, countries/operations where applied, and the range of stakeholders involved in the development and governance of these initiatives (e.g., multi-stakeholder, etc.). Differentiate between non-binding, voluntary initiatives and those with which the organization has an obligation to comply.*

- 4.13** Memberships in associations (such as industry associations) and/or national/international advocacy organizations in which the organization:
- Has positions in governance bodies;
  - Participates in projects or committees;
  - Provides substantive funding beyond routine membership dues; or
  - Views membership as strategic.

*This refers primarily to memberships maintained at the organizational level.*

**STAKEHOLDER ENGAGEMENT**

The following Disclosure Items refer to general stakeholder engagement conducted by the organization over the course of the reporting period. These Disclosures are not limited to stakeholder engagement implemented for the purposes of preparing a sustainability report.

- 4.14** List of stakeholder groups engaged by the organization.

Examples of stakeholder groups are:

- Communities;
- Civil society;
- Customers;
- Shareholders and providers of capital;
- Suppliers; and
- Employees, other workers, and their trade unions.

- 4.15** Basis for identification and selection of stakeholders with whom to engage.

*This includes the organization's process for defining its stakeholder groups, and for determining the groups with which to engage and not to engage.*

- 4.16** Approaches to stakeholder engagement, including frequency of engagement by type and by stakeholder group.

*This could include surveys, focus groups, community panels, corporate advisory panels, written communication, management/union structures, and other vehicles. The organization should indicate whether any of the engagement was undertaken specifically as part of the report preparation process.*

- 4.17** Key topics and concerns that have been raised through stakeholder engagement, and how the organization has responded to those key topics and concerns, including through its reporting.

**5. Management Approach and Performance Indicators**

The section on sustainability Performance Indicators is organized by economic, environmental, and social categories. Social Indicators are further categorized by Labor, Human Rights, Society, and Product Responsibility. Each category includes a Disclosure on Management Approach ('Management Approach') and a corresponding set of Core and Additional Performance Indicators.

Core Indicators have been developed through GRI's multi-stakeholder processes, which are intended to identify generally applicable Indicators and are assumed to be material for most organizations. An organization should report on Core Indicators unless they are deemed not material on the basis of the GRI Reporting Principles. Additional Indicators represent emerging practice or address topics that may be material for some organizations, but are not material for others. Where final versions of Sector Supplements exist, the Indicators should be treated as Core Indicators. See Guidance on Defining Report Content for further details.

The Disclosure(s) on Management Approach should provide a brief overview of the organization's management approach to the Aspects defined under each Indicator Category in order to set the context for performance information. The organization can structure its Disclosure(s) on Management Approach to cover the full range of Aspects under a given Category or group its responses on the Aspects differently. However, the Disclosure should address all of the Aspects associated with each category regardless of the format or grouping.

Within the overall structure of the Standard Disclosures, Strategy and Profile items 1.1 and 1.2 in 'Strategy and Analysis' are intended to provide a concise overview of the risks and opportunities facing the organization as a whole. The Disclosure(s) on Management Approach is intended to address the next level of detail of the organization's approach to managing the sustainability topics associated with risks and opportunities.

In reporting on the Performance Indicators, the following guidance on data compilation applies:

- **Reporting on Trends:** Information should be presented for the current reporting period (e.g., one year) and at least two previous periods, as well as future targets, where they have been established, for the short- and medium-term.
- **Use of Protocols:** Organizations should use the Protocols that accompany the Indicators when reporting on the Indicators. These give basic guidance on interpreting and compiling information.
- **Presentation of Data:** In some cases, ratios or normalized data are useful and appropriate formats for data presentation. If ratios or normalized data are used, absolute data should also be provided.
- **Data aggregation:** Reporting organizations should determine the appropriate level of aggregation of information. See additional guidance in the General Reporting Notes section of the Guidelines.
- **Metrics:** Reported data should be presented using generally accepted international metrics (e.g., kilograms, tonnes, litres) and calculated using standard conversion factors. Where specific international conventions exist (e.g., GHG equivalents), these are typically specified in the Indicator Protocols.

## Economic

The economic dimension of sustainability concerns the organization's impacts on the economic conditions of its stakeholders and on economic systems at local, national, and global levels. The Economic Indicators illustrate:

- Flow of capital among different stakeholders; and
- Main economic impacts of the organization throughout society.

Financial performance is fundamental to understanding an organization and its own sustainability. However, this information is normally already reported in financial accounts. What is often reported less, and is frequently desired by users of sustainability reports, is the organization's contribution to the sustainability of a larger economic system.

### Disclosure on Management Approach

Provide a concise disclosure on the Management Approach items outlined below with reference to the following Economic Aspects:

- Economic Performance;
- Market Presence; and
- Indirect Economic Impacts.

### GOALS AND PERFORMANCE

Organization-wide goals regarding performance relevant to the Economic Aspects.

Use organization-specific Indicators (as needed) in addition to the GRI Performance Indicators to demonstrate the results of performance against goals.

### POLICY

Brief, organization-wide policy (or policies) that defines the organization's overall commitment relating to the Economic Aspects listed above, or state where this can be found in the public domain (e.g., web link).

### ADDITIONAL CONTEXTUAL INFORMATION

Additional relevant information required to understand organizational performance, such as:

- Key successes and shortcomings;
- Major organizational risks and opportunities;

- Major changes in the reporting period to systems or structures to improve performance; and
- Key strategies for implementing policies or achieving performance.

**Economic Performance Indicators**

**ASPECT: ECONOMIC PERFORMANCE**

- CORE** **EC1** Direct economic value generated and distributed, including revenues, operating costs, employee compensation, donations and other community investments, retained earnings, and payments to capital providers and governments.
- CORE** **EC2** Financial implications and other risks and opportunities for the organization's activities due to climate change.
- CORE** **EC3** Coverage of the organization's defined benefit plan obligations.
- CORE** **EC4** Significant financial assistance received from government.

**ASPECT: MARKET PRESENCE**

- ADD** **EC5** Range of ratios of standard entry level wage compared to local minimum wage at significant locations of operation.
- CORE** **EC6** Policy, practices, and proportion of spending on locally-based suppliers at significant locations of operation.
- CORE** **EC7** Procedures for local hiring and proportion of senior management hired from the local community at locations of significant operation.

**ASPECT: INDIRECT ECONOMIC IMPACTS**

- CORE** **EC8** Development and impact of infrastructure investments and services provided primarily for public benefit through commercial, in-kind, or pro bono engagement.
- ADD** **EC9** Understanding and describing significant indirect economic impacts, including the extent of impacts.

## Environmental

The environmental dimension of sustainability concerns an organization's impacts on living and non-living natural systems, including ecosystems, land, air, and water. Environmental Indicators cover performance related to inputs (e.g., material, energy, water) and outputs (e.g., emissions, effluents, waste). In addition, they cover performance related to biodiversity, environmental compliance, and other relevant information such as environmental expenditure and the impacts of products and services.

### Disclosure on Management Approach

Provide a concise disclosure on the Management Approach items outlined below with reference to the following Environmental Aspects:

- Materials;
- Energy;
- Water;
- Biodiversity;
- Emissions, Effluents, and Waste;
- Products and Services;
- Compliance;
- Transport; and
- Overall

### GOALS AND PERFORMANCE

Organization-wide goals regarding performance relevant to the Environment Aspects.

Use organization-specific Indicators (as needed) in addition to the GRI Performance Indicators to demonstrate the results of performance against goals.

### POLICY

Brief, organization-wide policy (or policies) that defines the organization's overall commitment related to the Environmental Aspects listed above or state where this can be found in the public domain (e.g., web link).

### ORGANIZATIONAL RESPONSIBILITY

The most senior position with operational responsibility for Environmental Aspects or explain how operational responsibility is divided at the senior level for these Aspects. This differs from Disclosure 4.1, which focuses on structures at the governance level.

### TRAINING AND AWARENESS

Procedures related to training and raising awareness in relation to the Environmental Aspects.

### MONITORING AND FOLLOW-UP

Procedures related to monitoring and corrective and preventive actions, including those related to the supply chain.

List of certifications for environment-related performance or certification systems, or other approaches to auditing/verification for the reporting organization or its supply chain.

### ADDITIONAL CONTEXTUAL INFORMATION

Additional relevant information required to understand organizational performance, such as:

- Key successes and shortcomings;
- Major organizational environmental risks and opportunities related to issues;
- Major changes in the reporting period to systems or structures to improve performance; and
- Key strategies and procedures for implementing policies or achieving goals.

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**Environmental Performance Indicators****ASPECT: MATERIALS**

- EN1** Materials used by weight or volume.
- EN2** Percentage of materials used that are recycled input materials.

**ASPECT: ENERGY**

- EN3** Direct energy consumption by primary energy source.
- EN4** Indirect energy consumption by primary source.
- EN5** Energy saved due to conservation and efficiency improvements.
- EN6** Initiatives to provide energy-efficient or renewable energy based products and services, and reductions in energy requirements as a result of these initiatives.
- EN7** Initiatives to reduce indirect energy consumption and reductions achieved.

**ASPECT: WATER**

- EN8** Total water withdrawal by source.
- EN9** Water sources significantly affected by withdrawal of water.
- EN10** Percentage and total volume of water recycled and reused.

**ASPECT: BIODIVERSITY**

- EN11** Location and size of land owned, leased, managed in, or adjacent to, protected areas and areas of high biodiversity value outside protected areas.
- EN12** Description of significant impacts of activities, products, and services on biodiversity in protected areas and areas of high biodiversity value outside protected areas.
- EN13** Habitats protected or restored.

- EN14** Strategies, current actions, and future plans for managing impacts on biodiversity.
- EN15** Number of IUCN Red List species and national conservation list species with habitats in areas affected by operations, by level of extinction risk.

**ASPECT: EMISSIONS, EFFLUENTS, AND WASTE**

- EN16** Total direct and indirect greenhouse gas emissions by weight.
- EN17** Other relevant indirect greenhouse gas emissions by weight.
- EN18** Initiatives to reduce greenhouse gas emissions and reductions achieved.
- EN19** Emissions of ozone-depleting substances by weight.
- EN20** NO, SO, and other significant air emissions by type and weight.
- EN21** Total water discharge by quality and destination.
- EN22** Total weight of waste by type and disposal method.
- EN23** Total number and volume of significant spills.
- EN24** Weight of transported, imported, exported, or treated waste deemed hazardous under the terms of the Basel Convention Annex I, II, III, and VIII, and percentage of transported waste shipped internationally.
- EN25** Identity, size, protected status, and biodiversity value of water bodies and related habitats significantly affected by the reporting organization's discharges of water and runoff.



**ASPECT: PRODUCTS AND SERVICES**

**CORE** **EN26** Initiatives to mitigate environmental impacts of products and services, and extent of impact mitigation.

**CORE** **EN27** Percentage of products sold and their packaging materials that are reclaimed by category.

**ASPECT: COMPLIANCE**

**CORE** **EN28** Monetary value of significant fines and total number of non-monetary sanctions for non-compliance with environmental laws and regulations.

**ASPECT: TRANSPORT**

**ADD** **EN29** Significant environmental impacts of transporting products and other goods and materials used for the organization's operations, and transporting members of the workforce.

**ASPECT: OVERALL**

**ADD** **EN30** Total environmental protection expenditures and investments by type.

**Social Performance Indicators**

The social dimension of sustainability concerns the impacts an organization has on the social systems within which it operates.

The GRI Social Performance Indicators identify key Performance Aspects surrounding labor practices, human rights, society, and product responsibility.

## Labor Practices and Decent Work

The specific Aspects under the category of Labor Practices are based on internationally recognized universal standards, including:

- United Nations Universal Declaration of Human Rights and its Protocols;
- United Nations Convention: International Covenant on Civil and Political Rights;
- United Nations Convention: International Covenant on Economic, Social, and Cultural Rights;
- ILO Declaration on Fundamental Principles and Rights at Work of 1998 (in particular the eight core conventions of the ILO); and
- The Vienna Declaration and Programme of Action.

The Labor Practices Indicators also draw upon the two instruments directly addressing the social responsibilities of business enterprises: the ILO Tripartite Declaration Concerning Multinational Enterprises and Social Policy, and the Organisation for Economic Co-operation and Development (OECD) Guidelines for Multinational Enterprises.

### Disclosure on Management Approach

Provide a concise disclosure on the following Management Approach items with reference to the Labor Aspects listed below. The ILO Tripartite Declaration Concerning Multinational Enterprises and Social Policy (in particular the eight core conventions of the ILO) and the Organisation for Economic Co-operation and Development Guidelines for Multinational Enterprises, should be the primary reference points.

- Employment;
- Labor/Management Relations;
- Occupational Health and Safety;
- Training and Education; and
- Diversity and Equal Opportunity.

## GOALS AND PERFORMANCE

Organization-wide goals regarding performance relevant to the Labor Aspects, indicating their linkage to the internationally recognized universal standards.

Use organization-specific Indicators (as needed) in addition to the GRI Performance Indicators to demonstrate the results of performance against goals.

## POLICY

Brief, organization-wide policy (or policies) that defines the organization's overall commitment related to the Labor Aspects, or state where this can be found in the public domain (e.g., web link). Also reference their linkage to the international standards indicated above.

## ORGANIZATIONAL RESPONSIBILITY

The most senior position with operational responsibility for Labor Aspects or explain how operational responsibility is divided at the senior level for these Aspects. This differs from Disclosure 4.1, which focuses on structures at the governance level.

## TRAINING AND AWARENESS

Procedures related to training and raising awareness in relation to the Labor Aspects.

## MONITORING AND FOLLOW-UP

Procedures related to monitoring and corrective and preventive actions, including those related to the supply chain.

List of certifications for labor-related performance or certification systems, or other approaches to auditing/verifying the reporting organization or its supply chain.

## ADDITIONAL CONTEXTUAL INFORMATION

Additional relevant information required to understand organizational performance, such as:

- Key successes and shortcomings;
- Major organizational risks and opportunities;
- Major changes in the reporting period to systems or structures to improve performance; and
- Key strategies and procedures for implementing policies or achieving goals.

**Labor Practices and Decent Work  
Performance Indicators**

**ASPECT: EMPLOYMENT**

- CORE** LA1 Total workforce by employment type, employment contract, and region.
- CORE** LA2 Total number and rate of employee turnover by age group, gender, and region.
- ADD** LA3 Benefits provided to full-time employees that are not provided to temporary or part-time employees, by major operations.

**ASPECT: LABOR/MANAGEMENT RELATIONS**

- CORE** LA4 Percentage of employees covered by collective bargaining agreements.
- CORE** LA5 Minimum notice period(s) regarding operational changes, including whether it is specified in collective agreements.

**ASPECT: OCCUPATIONAL HEALTH AND SAFETY**

- ADD** LA6 Percentage of total workforce represented in formal joint management-worker health and safety committees that help monitor and advise on occupational health and safety programs.
- CORE** LA7 Rates of injury, occupational diseases, lost days, and absenteeism, and number of work-related fatalities by region.
- CORE** LA8 Education, training, counseling, prevention, and risk-control programs in place to assist workforce members, their families, or community members regarding serious diseases.
- ADD** LA9 Health and safety topics covered in formal agreements with trade unions.

**ASPECT: TRAINING AND EDUCATION**

- CORE** LA10 Average hours of training per year per employee by employee category.
- ADD** LA11 Programs for skills management and lifelong learning that support the continued employability of employees and assist them in managing career endings.
- ADD** LA12 Percentage of employees receiving regular performance and career development reviews.

**ASPECT: DIVERSITY AND EQUAL OPPORTUNITY**

- CORE** LA13 Composition of governance bodies and breakdown of employees per category according to gender, age group, minority group membership, and other indicators of diversity.
- CORE** LA14 Ratio of basic salary of men to women by employee category.

## Human Rights

Human Rights Performance Indicators require organizations to report on the extent to which human rights are considered in investment and supplier/contractor selection practices. Additionally, the Indicators cover employee and security forces training on human rights as well as non-discrimination, freedom of association, child labor, indigenous rights, and forced and compulsory labor.

Generally recognized human rights are defined by the following Conventions and Declarations:

- United Nations Universal Declaration of Human Rights and its Protocols;
- United Nations Convention: International Covenant on Civil and Political Rights;
- United Nations Convention: International Covenant on Economic, Social, and Cultural Rights;
- ILO Declaration on Fundamental Principles and Rights at Work of 1998 (in particular the eight core conventions of the ILO); and
- The Vienna Declaration and Programme of Action.

### Disclosure on Management Approach

Provide a concise disclosure on the following Management Approach items with reference to the Human Rights Aspects listed below. The ILO Tripartite Declaration Concerning Multinational Enterprises and Social Policy (in particular the eight core conventions of the ILO which consist of Conventions 100, 111, 87, 98, 138, 182, 20 and 105<sup>9</sup>), and the Organisation for Economic Cooperation and Development Guidelines for Multinational Enterprises should be the primary reference points.

- Investment and Procurement Practices;
- Non-discrimination;
- Freedom of Association and Collective Bargaining;
- Abolition of Child Labor;
- Prevention of Forced and Compulsory Labor;
- Complaints and Grievance Practices;
- Security Practices; and
- Indigenous Rights.

### GOALS AND PERFORMANCE

Organization-wide goals regarding performance relevant to the Human Rights Aspects, indicating their linkage to the international declarations and standards listed above.

Use organization-specific Indicators (as needed) in addition to the GRI Performance Indicators to demonstrate the results of performance against goals.

### POLICY

Brief, organization-wide policy (or policies) that defines the organization's overall commitment to the Human Rights Aspects (including policies which may be reasonably considered likely to affect the decision of employees to join a trade union or bargain collectively), or state where this can be found in the public domain (e.g., web link). Also reference their linkage to the international declarations and standards indicated above.

### ORGANIZATIONAL RESPONSIBILITY

The most senior position with operational responsibility for Human Rights Aspects or explain how operational responsibility is divided at the senior level for these Aspects. This differs from Disclosure 4.1, which focuses on structures at the governance level.

### TRAINING AND AWARENESS

Procedures related to training and raising awareness in relation to the Human Rights Aspects.

### MONITORING AND FOLLOW-UP

Procedures related to monitoring and corrective and preventive actions, including those related to the supply chain.

List of certifications for human rights-related performance, or certification systems, or other approaches to auditing/verifying the reporting organization or its supply chain.

### ADDITIONAL CONTEXTUAL INFORMATION

Additional relevant information required to understand organizational performance, such as:

- Key successes and shortcomings;
- Major organizational risks and opportunities;
- Major changes in the reporting period to systems or structures to improve performance; and
- Key strategies and procedures for implementing policies or achieving goals.

<sup>9</sup>Conventions 100 and 111 pertain to non-discrimination; Conventions 87 and 98 pertain to freedom of association and collective

## Human Rights Performance Indicators

### ASPECT: INVESTMENT AND PROCUREMENT PRACTICES

- CORE** **HR1** Percentage and total number of significant investment agreements that include human rights clauses or that have undergone human rights screening.
- CORE** **HR2** Percentage of significant suppliers and contractors that have undergone screening on human rights and actions taken.
- ADD** **HR3** Total hours of employee training on policies and procedures concerning aspects of human rights that are relevant to operations, including the percentage of employees trained.

### ASPECT: NON-DISCRIMINATION

- CORE** **HR4** Total number of incidents of discrimination and actions taken.

### ASPECT: FREEDOM OF ASSOCIATION AND COLLECTIVE BARGAINING

- CORE** **HR5** Operations identified in which the right to exercise freedom of association and collective bargaining may be at significant risk, and actions taken to support these rights.

### ASPECT: CHILD LABOR

- CORE** **HR6** Operations identified as having significant risk for incidents of child labor, and measures taken to contribute to the elimination of child labor.

### ASPECT: FORCED AND COMPULSORY LABOR

- CORE** **HR7** Operations identified as having significant risk for incidents of forced or compulsory labor, and measures to contribute to the elimination of forced or compulsory labor.

### ASPECT: SECURITY PRACTICES

- ADD** **HR8** Percentage of security personnel trained in the organization's policies or procedures concerning aspects of human rights that are relevant to operations.

### ASPECT: INDIGENOUS RIGHTS

- ADD** **HR9** Total number of incidents of violations involving rights of indigenous people and actions taken.

## Society

Society Performance Indicators focus attention on the impacts organizations have on the communities in which they operate, and disclosing how the risks that may arise from interactions with other social institutions are managed and mediated. In particular, information is sought on the risks associated with bribery and corruption, undue influence in public policy-making, and monopoly practices.

### Disclosure on Management Approach

Provide a concise disclosure on the following Management Approach items with reference to the Society Aspects:

- Community;
- Corruption;
- Public Policy;
- Anti-Competitive Behavior; and
- Compliance.

### GOALS AND PERFORMANCE

Organization-wide goals regarding performance relevant to the Aspects indicated above.

Use organization-specific Indicators as needed in addition to the GRI Performance Indicators to demonstrate the results of performance against goals.

### POLICY

Brief, organization-wide policy (or policies) that define the organization's overall commitment relating to the Society Aspects or state where this can be found in the public domain (e.g., web link).

### ORGANIZATIONAL RESPONSIBILITY

The most senior position with operational responsibility for Society Aspects or explain how operational responsibility is divided at the senior level for these Aspects. This differs from Disclosure 4.1, which focuses on structures at the governance level.

### TRAINING AND AWARENESS

Procedures related to training and raising awareness in relation to the Society Aspects.

**MONITORING AND FOLLOW-UP**

Procedures related to monitoring and corrective and preventive actions, including those related to the supply chain.

List of certifications for performance or certification systems, or other approaches to auditing/verifying the reporting organization or its supply chain.

**ADDITIONAL CONTEXTUAL INFORMATION**

Additional relevant information required to understand organizational performance, such as:

- Key successes and shortcomings;
- Major organizational risks and opportunities;
- Major changes in the reporting period to systems or structures to improve performance; and
- Key strategies and procedures for implementing policies or achieving goals.

**Society Performance Indicators****ASPECT: COMMUNITY**

- CORE** 501 Nature, scope, and effectiveness of any programs and practices that assess and manage the impacts of operations on communities, including entering, operating, and exiting.

**ASPECT: CORRUPTION**

- CORE** 502 Percentage and total number of business units analyzed for risks related to corruption.
- CORE** 503 Percentage of employees trained in organization's anti-corruption policies and procedures.
- CORE** 504 Actions taken in response to incidents of corruption.

**ASPECT: PUBLIC POLICY**

- CORE** 505 Public policy positions and participation in public policy development and lobbying.
- ADD** 506 Total value of financial and in-kind contributions to political parties, politicians, and related institutions by country.

**ASPECT: ANTI-COMPETITIVE BEHAVIOR**

- ADD** 507 Total number of legal actions for anti-competitive behavior, anti-trust, and monopoly practices and their outcomes.

**ASPECT: COMPLIANCE**

- CORE** 508 Monetary value of significant fines and total number of non-monetary sanctions for non-compliance with laws and regulations.

## Product Responsibility

Product Responsibility Performance Indicators address the aspects of a reporting organization's products and services that directly affect customers, namely, health and safety, information and labeling, marketing, and privacy.

These aspects are chiefly covered through disclosure on internal procedures and the extent to which these procedures are not complied with.

### Disclosure on Management Approach

Provide a concise disclosure on the following Management Approach items with reference to the Product Responsibility Aspects:

- Customer Health and Safety;
- Product and Service Labeling;
- Marketing Communications;
- Customer Privacy; and
- Compliance.

### GOALS AND PERFORMANCE

Organization-wide goals regarding performance relevant to the Product Responsibility Aspects.

Use organization-specific Indicators (as needed) in addition to the GRI Performance Indicators to demonstrate the results of performance against goals.

### POLICY

Brief, organization-wide policy (or policies) that defines the organization's overall commitment to the Product Responsibility Aspects, or state where this can be found in the public domain (e.g., web link).

### ORGANIZATIONAL RESPONSIBILITY

The most senior position with operational responsibility for Product Responsibility Aspects, or explain how operational responsibility is divided at the senior level for Product Responsibility Aspects. This differs from Disclosure 4.1, which focuses on structures at the governance level.

### TRAINING AND AWARENESS

Procedures related to training and raising awareness in relation to the Product Responsibility Aspects.

### MONITORING AND FOLLOW-UP

Procedures related to monitoring and corrective and preventive actions, including those related to the supply chain.

List of certifications for product responsibility-related performance or certification systems, or other approaches to auditing/verifying the reporting organization or its supply chain.

### ADDITIONAL CONTEXTUAL INFORMATION

Additional relevant information required to understand organizational performance, such as:

- Key successes and shortcomings;
- Major organizational risks and opportunities;
- Major changes in the reporting period to systems or structures to improve performance; and
- Key strategies and procedures for implementing policies or achieving goals.

## RG

## Sustainability Reporting Guidelines

**Product Responsibility Performance Indicators****ASPECT: CUSTOMER HEALTH AND SAFETY**

- PR1** Life cycle stages in which health and safety impacts of products and services are assessed for improvement, and percentage of significant products and services categories subject to such procedures.
- PR2** Total number of incidents of non-compliance with regulations and voluntary codes concerning health and safety impacts of products and services during their life cycle, by type of outcomes.

**ASPECT: PRODUCT AND SERVICE LABELING**

- PR3** Type of product and service information required by procedures, and percentage of significant products and services subject to such information requirements.
- PR4** Total number of incidents of non-compliance with regulations and voluntary codes concerning product and service information and labeling, by type of outcomes.
- PR5** Practices related to customer satisfaction, including results of surveys measuring customer satisfaction.

**ASPECT: MARKETING COMMUNICATIONS**

- PR6** Programs for adherence to laws, standards, and voluntary codes related to marketing communications, including advertising, promotion, and sponsorship.
- PR7** Total number of incidents of non-compliance with regulations and voluntary codes concerning marketing communications, including advertising, promotion, and sponsorship by type of outcomes.

**ASPECT: CUSTOMER PRIVACY**

- PR8** Total number of substantiated complaints regarding breaches of customer privacy and losses of customer data.

**ASPECT: COMPLIANCE**

- PR9** Monetary value of significant fines for non-compliance with laws and regulations concerning the provision and use of products and services.



## General Reporting Notes

### Data Gathering

#### FEASIBILITY ASSESSMENT

The process of defining report content will result in a set of topics and Indicators on which the organization should report. However, practical challenges such as the availability of data, the cost of gathering it, the confidentiality of information, privacy or other legal concerns, the reliability of available information, and other factors, may result in a legitimate decision not to disclose certain information. Where material information is omitted, the report should clearly indicate this and the reasons why.

#### DATA AGGREGATION AND DISAGGREGATION

Reporting organizations will need to determine the level of aggregation at which to present information. This requires balancing the effort required against the added meaningfulness of information reported on a disaggregated basis (e.g., country or site). Aggregation of information can result in the loss of a significant amount of meaning, and can also fail to highlight particularly strong or poor performance in specific areas. On the other hand, unnecessary disaggregation of data can affect the ease of understanding the information. Reporting organizations should disaggregate information to an appropriate level using the principles and the guidance in the reporting Indicators. Disaggregation may vary by Indicator, but will generally provide more insight than a single, aggregated figure.

### Report Form and Frequency

#### DEFINITION OF A SUSTAINABILITY REPORT

A sustainability report refers to a single, consolidated disclosure that provides a reasonable and balanced presentation of performance over a fixed time period. Stakeholders should be able to directly access all of the report information from a single location, such as a GRI content index. Other publications should not be referenced as the information source for a GRI Standard Disclosure Item (ex., a Performance Indicator) unless the means for a stakeholder to directly access the information is provided (e.g., a link to a specific web page or the page number of the corresponding publication). There is no minimum length for a report using the GRI Framework as long as the organization has properly applied the Guidelines and Framework documents it has chosen to use.

#### MEDIUM OF REPORTING

Electronic (e.g., CD-ROM) or web-based reporting and paper reports are appropriate media for reporting. Organizations may choose to use a combination of web and paper-based reports or use only one medium. For example, an organization may choose to provide a detailed report on their website and provide an executive summary including their strategy and analysis and performance information in paper form. The choice will likely depend on the organization's decisions on its reporting period, its plans for updating content, the likely users of the report, and other practical factors such as its distribution strategy. At least one medium (web or paper) should provide users with access to the complete set of information for the reporting period.

#### FREQUENCY OF REPORTING

Organizations should define a consistent and periodic cycle for issuing a report. For many organizations, this will be an annual cycle, although some organizations choose to report biannually. An organization may choose to update information on a regular basis between the issuing of consolidated accounts of performance. This has advantages in terms of providing stakeholders with more immediate access to information, but has disadvantages in terms of comparability of information. However, organizations should still maintain a predictable cycle in which all of the information that is reported covers a specific time period.

Reporting on economic, environmental, and social performance could coincide or be integrated with other organizational reporting, such as annual financial statements. Coordinated timing will reinforce the linkages between financial performance and economic, environmental, and social performance.

**UPDATING REPORT CONTENT**

When preparing a new report, an organization may identify areas of information that have not changed since the prior report (e.g., a policy that has not been amended). The organization may choose to only update the topics and Indicators that have changed and to re-publish the Disclosures that have not changed. For example, an organization may choose to reproduce the information on policies that have not changed and only update its Performance Indicators. The flexibility to take such an approach will depend in large part on the organization's choice of reporting medium. Topics such as strategy and analysis and Performance Indicators are likely to show changes each reporting period, while other topics such as organizational profile or governance may change at a slower pace. Regardless of the strategy used, the full set of applicable information for the reporting period should be accessible in a single location (either a paper or web-based document).

**Assurance****CHOICES ON ASSURANCE**

Organizations use a variety of approaches to enhance the credibility of their reports. Organizations may have systems of internal controls in place, including internal audit functions, as part of their processes for managing and reporting information. These internal systems are important to the overall integrity and credibility of a report. However, GRI recommends the use of external assurance for sustainability reports in addition to any internal resources.

A variety of approaches are currently used by report preparers to implement external assurance, including the use of professional assurance providers, stakeholder panels, and other external groups or individuals. However, regardless of the specific approach, it should be conducted by competent groups or individuals external to the organization. These engagements may employ groups or individuals that follow professional standards for assurance, or they may involve approaches that follow systematic, documented, and evidence-based processes but are not governed by a specific standard.

GRI uses the term 'external assurance' to refer to activities designed to result in published conclusions on the quality of the report and the information contained within it. This includes, but is not limited to, consideration of underlying processes for preparing this information. This is different from activities designed to assess or validate the quality or level of performance of an organization, such as issuing performance certifications or compliance assessments.

Overall, the key qualities for external assurance of reports using the GRI Reporting Framework are that it:

- Is conducted by groups or individuals external to the organization who are demonstrably competent in both the subject matter and assurance practices;
- Is implemented in a manner that is systematic, documented, evidence-based, and characterized by defined procedures;
- Assesses whether the report provides a reasonable and balanced presentation of performance, taking into consideration the veracity of data in a report as well as the overall selection of content;
- Utilizes groups or individuals to conduct the assurance who are not unduly limited by their relationship with the organization or its stakeholders to reach and publish an independent and impartial conclusion on the report;
- Assesses the extent to which the report preparer has applied the GRI Reporting Framework (including the Reporting Principles) in the course of reaching its conclusions; and
- Results in an opinion or set of conclusions that is publicly available in written form, and a statement from the assurance provider on their relationship to the report preparer.

As indicated in Profile Disclosure 3.13, organizations should disclose information on their approach to external assurance.

## Glossary of Terms

### Additional Indicators

Additional Indicators are those Indicators identified in the GRI Guidelines that represent emerging practice or address topics that may be material to some organizations but not generally for a majority.

### Boundary

The boundary for a sustainability report refers to the range of entities whose performance is covered in the organization's sustainability report.

### Content Index

A GRI content index is a table or matrix that lists all of the Standard Disclosures, and where responses to the Disclosures can be found (page number or URL). Reporting organizations can also add reference to organization-specific (non-GRI Guidelines) Indicators. The Content Index provides users with a quick overview of what has been reported and increases ease of report use. A Content Index is especially important if some of the Disclosures appear in other reports, such as a financial report or previous sustainability reports.

### Core Indicator

Core Indicators are those Indicators identified in the GRI Guidelines to be of interest to most stakeholders and assumed to be material unless deemed otherwise on the basis of the GRI Reporting Principles.

### Downstream

The term 'downstream entities' is based on the concept of a production chain that extends from the extraction of raw materials to the use of a good or service by an end-user. 'Downstream' refers to those organizations that play a role in the distribution or use of goods and services provided by the reporting organization, or, more generally, play a role in a later step in the production chain than the organization itself.

### Global Reporting Initiative

GRI's vision is that reporting on economic, environmental, and social performance by all organizations is as routine and comparable as financial reporting. GRI accomplishes this vision by developing, continuously improving and building capacity around the use of the GRI's Sustainability Reporting Framework. All Reporting Framework components are developed using a global, multi-stakeholder consensus seeking approach.

### GRI Reporting Framework

The GRI Reporting Framework is intended to provide a generally accepted framework for reporting on an organization's economic, environmental, and social performance. The Framework consists of the Sustainability Reporting Guidelines, the Indicator Protocols, Technical Protocols, and the Sector Supplements.

### Independent Board Member

Definitions for 'independent' can vary between legal jurisdictions. Independent usually implies that the member has no financial interest in the organization or other potential benefits that could create a conflict of interest. Organizations using the Guidelines should state the definition used for 'independent'.

### Indicator Categories

Broad areas or groupings of sustainability topics. The categories included in the GRI Guidelines are: economic, environmental, and social. The social grouping is categorized in terms of Labor Practices, Human Rights, Society, and Product Responsibility. A given category may have several Indicator Aspects.

### Indicator Aspects

The general types of information that are related to a specific Indicator category (e.g., energy use, child labor, customers).

### Performance Indicator

Qualitative or quantitative information about results or outcomes associated with the organization that is comparable and demonstrates change over time.

### Profile Disclosures

The numbered information requirements in Part 2 of the Guidelines that set the overall context for reporting and understanding organizational performance (e.g., 2.1, 3.13).

### Reporting Principle

Concepts that describe the outcomes a report should achieve and that guide decisions made throughout the reporting process, such as which Indicators to respond to, and how to respond to them.

### Sector Supplement

Sector Supplements complement the Guidelines with interpretations and guidance on how to apply the Guidelines in a given sector, and include sector-specific Performance Indicators. Applicable Sector Supplements should be used in addition to the Guidelines rather than in place of the Guidelines.

**Stakeholder**

Stakeholders are defined broadly as those groups or individuals: (a) that can reasonably be expected to be significantly affected by the organization's activities, products, and/or services; or (b) whose actions can reasonably be expected to affect the ability of the organization to successfully implement its strategies and achieve its objectives.

**Standard Disclosures**

The Guidelines present topics and information for reporting that are material to most organizations and of interest to most stakeholders. These are captured in three types of Standard Disclosures:

- Strategy and Profile Disclosures set the overall context for reporting and for understanding organizational performance, such as its strategy, profile, governance, and management approach;
- Disclosures on Management Approach cover how an organization addresses a given set of topics in order to provide context for understanding performance in a specific area.
- Performance Indicators that elicit comparable information on the economic, environmental, and social performance of the organization

**Sustainability Report**

Sustainability reporting is the practice of measuring, disclosing, and being accountable for organizational performance while working towards the goal of sustainable development. A sustainability report provides a balanced and reasonable representation of the sustainability performance of the reporting organization, including both positive and negative contributions.

**Indicator Protocol**

An Indicator Protocol provides definitions, compilation guidance, and other information to assist report preparers, and to ensure consistency in the interpretation of the Performance Indicators. An Indicator Protocol exists for each of the Performance Indicators contained in the Guidelines.

**Unitary Board**

Refers to a board structure that has only one governing body responsible for the organization.

**Upstream**

The term 'upstream entities' is based on the concept of a production chain that extends from the extraction of raw materials to the use of a good or service by an end-user. 'Upstream' refers to those organizations that play a role in the supply chain of the reporting organization or, more generally, play a role in an earlier step in the production chain than the organization itself.

For definitions of words or concepts contained directly in the wording of the Indicators, see the Indicator Protocols.

## G3 Guidelines Acknowledgements: A Global Effort

The following organizations provided funds or in-kind contributions for the G3 development process

### G3 Consortium:



### G3 ad hoc support:

The United Kingdom Department for Environment, Food and Rural Affairs (DEFRA) and the Netherlands Ministry of Foreign Affairs also contributed to the G3 Guidelines Development.

### G3 Online supported by:



### G3 printed by:



### Paper by:



## G3 Guidelines and Protocols Content Development

Volunteers from business, non-governmental organizations, labor, accountancy, investment, academia, and others came together and create all aspects of the G3 Guidelines and Protocols. The following multi-stakeholder technical working groups were convened between January and November 2005, and each delivered a different part of the content of the G3 Guidelines.

## Indicators Working Group (IWG) Members

The Indicators Working Group was responsible for reviewing the indicators set as a whole; ensuring quality and consistency of the indicators' design; and designing overall fit with the TAC guidance.

- Mr. Neil Anderson, Union Network International, UNI
- Mr. David Bent, Forum for the Future
- Mr. William R. Blackburn, William Blackburn Consulting
- Ms. Julie-Anne Braithwaite, Rio Tinto/ICMM
- Ms. Sarah Forrest, Goldman Sachs International
- Ms. Somporn Kamolsiripichaiporn, Chulalongkorn University
- Mr. Robert Langford, The Federation des Experts Comptables Europeens (FEE)
- Ms. Stephanie Maier, Ethical Investment Research Service (EIRIS)
- Ms. Asako Nagai, Sony Corporation
- Mr. Ron Nielsen, Alcan Inc.
- Mr. Michael Rae, World Wide Fund Australia
- Ms. Ulla Rehell, Kesko Corporation
- Mr. George Nagle, Bristol-Myers Squibb
- Ms. Filippa Bergin, Amnesty International
- Ms. Giuliana Ortega Bruno, Ethos Institute

The IWG worked with six issue-specific Advisory Groups that were responsible for reviewing indicators and creating technical protocols for indicators in their area of expertise.

## Society Advisory Group Members

- Ms. Anne Gambling, Holcim
- Mr. Sachin Joshi, Center For Social Markets (CSM)
- Mr. Craig Metrick, Investor Responsibility Research Center (IRRC)
- Mr. Keith Miller, 3M
- Ms. Ruth Rosenbaum, Center for Reflection, Education and Action (CREA)

- Ms. Glauca Terreo, Instituto Ethos
- Mr. Peter Wilkinson, Transparency International

#### Human Rights Advisory Group Members

- Ms. Marina d'Engelbronner, Humanist Committee on Human Rights (HOM)
- Ms. Bethany Heath, Chiquita Brands
- Mr. Jorge Daniel Taillant, The Center for Human Rights and Environment (CEDHA)
- Rev. Mr. David M. Schilling, Interfaith Center on Corporate Responsibility
- Ms. Susan Todd, Solstice Sustainability Works Inc.
- Mr. Hirose Chuichiro, Canon
- Mr. Steve Ouma, Kenyan Human Rights Commission
- Mr. Björn Edlund, ABB Ltd.
- Ms. Marleen van Ruijven, Amnesty International

#### Environment (Biodiversity and Water) Advisory Group

- Mr. Ian Blythe, Boots Group PLC
- Mr. Ian Dutton, The Nature Conservancy
- Ms. Annelisa Grigg, Fauna & Flora International
- Ms. Nancy Kamp-Roelands, Ernst & Young Netherlands/ Royal NIVRA
- Ms. Erin Musk, City West Water
- Mr. Mike Rose, SASOL
- Mr. Fernando Toledo, Codelco

#### Environment (Pollution) Advisory Group Members

- Ms. Tanja D. Carroll, Coalition for Environmentally Responsible Economies (CERES)
- Mr. Yutaka Okayama, Toyota Motor Corporation
- Ms. Maria Fatima Reyes, Philippine Institute of Certified Public Accountants (PICPA)
- Mr. Yogendra Kumar Saxena, Gujarat Ambuja Cements
- Mr. David Stangis, Intel Corporation
- Ms. Sonia Valdivia, The Catholic University of Peru
- Mr. Eric Shostal, Institutional Shareholder Services

- Ms. Lucian Turk, Dell, Inc.

#### Labor Advisory Group Members

- Ms. Michiko Arikawa, Matsushita Electric Industrial (Panasonic)
- Mr. Stephen Frost, Southeast Asia Research Centre
- Ms. Kyoko Sakuma, Sustainability Analysis & Consulting
- Mr. Sean Ansett, Gap Inc.
- Ms. Deborah Evans, Lloyd's Register of Quality Assurance (LRQA)
- Mr. Pierre Mazeau, Electricité de France (EDF)
- Mr. Dan Viederman, Verité

#### Economic Advisory Group Members

- Ms. Christine Jasch, Institute for Environmental Management and Economics (IOEW)
- Mr. Martin Tanner, Novartis International AG
- Ms. Helen Campbell, former AccountAbility
- Mr. Eric Israel, KPMG LLP
- Ms. Martina Japy, BMJ CoreRatings
- Ms. Michelle Smith, Rohm and Haas
- Ms. Lisa Acree, Business for Social Responsibility
- Mr. Johan Verburg, NOVIB/Oxfam Netherlands

#### Reporting as a Process Working Group (RPWG) Members

The Reporting as a Process Working Group was tasked with updating and further developing the reporting principles, and other guidance on the process of applying the G3 Guidelines.

- Ms. Amy Anderson, Starbucks Coffee
- Mr. Pankaj Bhatia, World Resources Institute (WRI)
- Mr. Bill Boyle, BP
- Dr. Uwe Brekau, Bayer AG
- Ms. Debra Hall, Coalition for Environmentally Responsible Economies (CERES)
- Mr. Dunstan Hope, Business for Social Responsibility

- Dr. Aqueel Khan, Association for Stimulating Know How (ASK)
- Ms. Judy Kuszewski, SustainAbility Ltd.
- Mr Brian Kohler, Communications, Energy & Paperworkers Union of Canada
- Mr Ken Larson, Hewlett Packard
- Mr. Steve Lippman, Trillium Invest
- Mr Luis Perera, PriceWaterHouseCoopers
- Mr. Dante Pesce, Vincular, Pontificia Universidad Católica de Valparaíso
- Ms Mizue Unno, So-Tech Consulting, Inc.
- Mr Cornis van der Lugt, UNEP Division of Technology, Industry, and Economics (DTIE)
- Mr. Robert Walker, The Ethical Funds Company
- Mr. Ian Whitehouse, Manaaki Whenua Landcare Research
- Mr Alan Willis, Alan Willis & Associates
- Although not a member of the group, Jennifer Iansen-Rogers, KPMG, The Netherlands, provided ongoing advice on process matters.

### Public comments

270 submissions were received in response to its call for comments on the draft G3 Guidelines between January and March 2006. These comments significantly shaped the final G3 Guidelines.

### GRI Governance Bodies

For full information on governance bodies, including members and roles, see [www.globalreporting.org](http://www.globalreporting.org).

**Technical Advisory Committee:** This group of 12 experts assists in maintaining the overall quality and coherence of the GRI Reporting Framework by providing high level technical advice and expertise. Their key function in the G3 process was to recommend direction on the overall architecture, resolve key issues that emerged specifically around Guidelines content; ensure they were created under sound due process; submit a concur/non-concur recommendation to the Board on whether to approve the G3 version for release. The members passed a majority concur vote.

**Stakeholder Council:** This group of 48 form the formal stakeholder policy forum within the GRI governance

structure. The Council advises the Board on policy and strategy issues and helped set the overall path for the G3 development process. Some individual SC members participated in the G3 working groups directly. The Council passed a majority concur vote on the release of the G3 Guidelines.

**Board of Directors:** This group of 16 has the ultimate fiduciary, financial and legal responsibility for the GRI, including final decision making authority on GRI Guidelines revisions, organizational strategy, and work plans. After providing guidance and direction throughout the G3 process, receiving recommendations from the TAC and SC, the Board voted unanimously to approve the G3 Guidelines for release.

**GRI Secretariat:** Under the leadership of the Chief Executive, the Secretariat implements the Guidelines and technical work plan approved by the GRI Board of Directors. It also manages communications, outreach, stakeholder relations, and financial administration. The Secretariat supports the operations of the Board of Directors, Stakeholder Council and Technical Advisory Committee.

### Consultants

The GRI secretariat enlisted the (paid) help of the following consultants during the G3 process:

- csrnetwork (Lead consultant – Mark Line)
- Just Solutions (Lead consultant – Vic Thorpe)
- onValues (Lead consultant - Ivo Knoepfel)
- Ove Arup (Lead consultant - Jean Rogers)
- Responsibility Matters (Lead consultant – Mark Brownlie)
- Sandra Pederson, Editor
- Source-Asia (Lead consultant – Paul Wenman)
- Triple Innova (Lead consultant - Michael Kundt)
- University of Amsterdam (Lead consultant - Jeffrey Harrod)

### Legal Liability

This document, designed to promote sustainability reporting, has been developed through a unique multi-stakeholder consultative process involving representatives from reporting organizations and report information users from around the world. While the GRI Board of Directors encourage use of the GRI Sustainability Reporting Guidelines (GRI Guidelines) by all organizations, the preparation and publication of reports based fully or partially on the GRI Guidelines is the full responsibility of those producing them. Neither the GRI Board of Directors nor Stichting Global Reporting Initiative can assume responsibility for any consequences or damages resulting directly or indirectly, from the use of the GRI Guidelines in the preparation of reports or the use of reports based on the GRI Guidelines.

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- Register their report in GRI's online database of reports
- Request GRI check their self-declared Application Level.

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## Insight

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### Before the Storm

At the Conference Board's two premier 2008 conferences on corporate citizenship and sustainability, the message was clear that the time has come for "doing well by doing good." But that was before the financial meltdown. So what gives?

"Business as usual" clearly has no place today, given the world's harsh economic realities. Yet, I would argue that this business climate heightens the need for sustainability – environmental stewardship, strategy and governance – as a key driver of business efficiencies and innovation.

At the *Conference Board Corporate Citizenship Conference* in 2007, Jim Press – then President of Toyota USA—said "at Toyota we have short-term plans and long-term plans. Short term is my lifetime – long term is 100 years."

The Big Three automakers face extraordinary losses (some \$26 billion loss in the first nine months of 2008 for General Motors, whose market value is a mere 2% of that of Toyota) and seek help from Capitol Hill. At the same time, Toyota's "dire" profit warning after the two worst days of Dow Jones losses says it will "do little better than break even in 2008." Why is Toyota successful? As the *Harvard Business Review* reported (June 2008), Toyota:

- Sets impossible goals – to drive innovation
- Moves slowly, yet takes big leaps
- Grows steadily, yet is a paranoid company
- Is frugal, but splurges on key areas
- Keeps internal communications simple, yet builds complex social networks
- Has a strict hierarchy, but gives employees freedom to push back
- Rigorously maintains the values from the founders

The Toyota story is a wonderful success of the past decades and a beacon of the future.

#### 2008: Finally on the Brink

Two major transformations have engulfed society over the past 1,000 years (according to Peter Drucker and Peter Senge, among others). The first came to life following Gutenberg's invention of the printing press and the second,

the industrial revolution, followed the discovery of oil. Think as we might that our lifetime has seen radical change (and it has), we are still burning black rocks to keep the lights on and the Blackberry alive. So it was inevitable that the third transformation is now taking place.

Sir Terry Leahy, CEO of Tesco, the major UK retailer, may have characterized this new transformation best (*The New Yorker*, February 25, 2008):

*"There comes a moment when it is clear what you must do. I am determined that Tesco should be a leader in helping to create a low-carbon economy. It is to take an economy where human comfort, activity and growth are inextricably linked to emitting carbon and to transform it into one that can only thrive without depending on carbon. This is a monumental challenge."*

We are, quite literally, in a brave new world. CEOs own the full sustainability agenda.

#### The Right C-Suite Conversation

The Conference Board's 2008 *Corporate Citizenship and Sustainability* conferences had one simple and compelling conclusion: *The race is on to create the company that society will want to exist.* A few messages from those meetings follow:

**Larry Selzer, CEO of The Conservation Fund**, in his keynote address made reference to the fact that 7 of 10 Americans distrust CEOs of large corporations, and nearly 8 in 10 believe executives of large companies will take "improper actions" to help themselves at the expense of their companies. This – in stark contrast to corporate claims to responsibility, stewardship, and citizenship – defined as being vested with the rights, privileges and duties of a corporation.

**Matt Kisler, Senior Vice President of Sustainability for Wal-Mart**, gave insights into the bold commitments CEO Lee Scott is driving and the increased focus on suppliers.

**Kim Jefferies, CEO of Nestle, N.A.**, told how the Swiss-based company in a business that respects natural resource constraints and social and demographic realities is poised for the future.

**Peter Senge** suggested that the extraordinary constraints of natural systems and our entirely unsustainable modus operandi will unleash huge creativity and innovation in the years ahead.

**Pat Penman (SC Johnson)** quoted H.F. Johnson, Sr. (1927): "The goodwill of the people is the only enduring thing in any business. It is the sole substance ...the rest is shadow."

**Jane Nelson of Harvard** noted that, at the World Economic Forum in Davos, global environmental and CSR issues were among the top two matters for CEOs – and growing at the scale and speed of change unimaginable even four years ago.

**The War for Talent** was a common theme. The United States will launch 70,000 graduates, India 350,000, and China 700,000 graduates!

Leading executives from around the world reinforced the formula for change. **Akhtar Badshah (Microsoft), Bo Miller (Dow), Brian Boyd (Johnson & Johnson), David Knight (WebEx), Niels Christiansen (Nestle), Phil Lewis (Rohm & Haas), Neil Hawkins (Dow), Niel Golightly (Shell), and David Kiser (Eastman Kodak)** among others painted a picture of transformation, grounded in values that transcend decades.

Tomorrow's leaders will be those who see the changes in the world clearly. They are willing to boldly redefine their businesses to be 21st century winners. Surviving and thriving in the 21st century demands a profound global mindset, radical innovation, and rethinking everything. Happily and sadly, this is all about our kids.

With knowledge – and global reach – comes responsibility. And with responsibility comes a call to action.

### Actions to Take Now

Our current work with global leaders who, as Senge noted, "*are able to allow signals of a radically changing world to penetrate their corporate immune system*" suggests three actions to take now...

1. *Keep a Finger on the Pulse.* See the world your company will compete in tomorrow and conduct 24/7 competitor benchmarking to understand material impacts on your company. Use these insights to drive innovation in strategy and products, beating competitors to the punch.
2. *Get Environmental Governance Right.* Completely rethink, reshape, and redefine the structure, processes, and conversation from the boardroom to the shop floor.
3. *Get your Sustainability Strategy Right.* As Scott Noesen of Dow says, the past was all about *addition* (incremental improvement) and *subtraction* (waste reduction). The future is about *multiplication* (step-change investment in new green products) and *division* (shedding unsustainable businesses).

### Conclusion

2008 marks a turning point in history. It is the year the kaleidoscope of peak oil, climate change, and financial meltdown worldwide landed on the plate of Barack Obama – and all of us. Like the "magic eye" books that we read to our kids many years ago, where suddenly the maze of colors and figures came into sharp focus – the race is on to invent the next industrial revolution while also succeeding financially.

These times pose stark questions about sustainability for those who see robust growth opportunities in a greener future. Yet, leading companies are quietly taking a long-term view – seeing huge growth opportunities in cleaner and greener products and services. These companies have embarked down a leaner, fitter path that *soon* will seem so obvious to all.

### About the Author

Gib Hedstrom has 25 years of experience in helping boards of directors, CEOs, and senior executives manage environmental and social issues to reduce cost, limit risk, and strengthen reputation and shareholder value.

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Hedstrom Associates



**ACC Annual Meeting: Corporate Sustainability**  
**David C. Cannon Jr.**  
**October 19, 2009**

**SUSTAINABILITY RESOURCES**

- **CERES Principals:** <http://www.ceres.org/Page.aspx?pid=416>
- **CERES Sustainability Report:**  
<http://www.ceres.org//Document.Doc?id=359>
- **Global Reporting Initiative (GRI) Guidelines:**  
<http://www.globalreporting.org/ReportingFramework/G3Guidelines>
- **Conference Board Citizenship/Sustainability Page:**  
<http://www.conference-board.org/knowledge/citizenship.cfm>
- **USEPA Sustainability Home Page:**  
<http://www.epa.gov/Sustainability>
- **Dow Jones Sustainability Index:** <http://www.sustainability-index.com>
- **World Business Council for Sustainable Development:**  
<http://www.wbcsd.org/templates/TemplateWBCSD5/layout.asp?type=p&MenuId=MTE00Q>
- **The Sustainability Handbook:**  
[http://www.elistore.org/books\\_detail.asp?ID=11193](http://www.elistore.org/books_detail.asp?ID=11193)

## **SAMPLING OF SUSTAINABILITY REPORTS**

### **ACC Board Member Companies:**

- **Intel (Dow Jones Sustainability Sector Leader):**  
[http://download.intel.com/intel/cr/gcr/pdf/Intel\\_CSR\\_Report\\_2008.pdf](http://download.intel.com/intel/cr/gcr/pdf/Intel_CSR_Report_2008.pdf)
- **J&J:** <http://www.inj.com/connect/pdf/publications-pdf/2008-sustainability-report.pdf>
- **GE:** <http://www.ge.com/citizenship/reporting/index.jsp>
- **Sara Lee:**  
[http://www.saralee.com/sustainability\\_report/2008/Assets/PDF/SaraLee\\_SR2008\\_Entire\\_2008\\_Sustainability\\_Report.pdf](http://www.saralee.com/sustainability_report/2008/Assets/PDF/SaraLee_SR2008_Entire_2008_Sustainability_Report.pdf)
- **Timberland (CERES award winner):**  
[http://www.timberland.com/include/csr\\_reports/2006\\_TBL\\_CSR\\_Report\\_Full.pdf](http://www.timberland.com/include/csr_reports/2006_TBL_CSR_Report_Full.pdf)
- **McDonalds:**  
[http://www.crmcdonalds.com/publish/etc/medialib/mcdonalds\\_media\\_library/report/docs/minireport.Par.0001.File.MCD037\\_Minireport.pdf](http://www.crmcdonalds.com/publish/etc/medialib/mcdonalds_media_library/report/docs/minireport.Par.0001.File.MCD037_Minireport.pdf)
- **MillerCoors:**  
<http://www.millercoors.com/Portals/0/documents/Sustainability%20Development%20Rpt%202009.pdf>

### **Dow Jones Sustainability Index Leaders:**

- **BMW:**  
[http://www.bmwgroup.com/bmwgroup\\_prod/e/0\\_0\\_www\\_bmwgroup\\_com/verantwortung/publikationen/sustainable\\_value\\_report\\_2007/pdf/SVR2007BMW\\_e.pdf](http://www.bmwgroup.com/bmwgroup_prod/e/0_0_www_bmwgroup_com/verantwortung/publikationen/sustainable_value_report_2007/pdf/SVR2007BMW_e.pdf)
- **BASF:**  
[http://www.report.basf.com/2008/en/servicepages/downloads/files/BASF\\_Report\\_2008.pdf](http://www.report.basf.com/2008/en/servicepages/downloads/files/BASF_Report_2008.pdf)
- **Unilever:**  
[http://www.unilever.com/images/Unilever\\_Sustainable\\_Development\\_Overview2008\\_v3\\_tcm13-163522.pdf](http://www.unilever.com/images/Unilever_Sustainable_Development_Overview2008_v3_tcm13-163522.pdf)
- **Swiss Re:**  
[http://www.swissre.com/resources/6bae3a004ed51d51a028ea79f92757eb-Swiss\\_Re\\_2008\\_CR\\_Report.pdf](http://www.swissre.com/resources/6bae3a004ed51d51a028ea79f92757eb-Swiss_Re_2008_CR_Report.pdf)
- **adidas:** <http://www.adidas-group.com/en/SER2008/img/Adidas-Online-Review-2008.pdf>

## ACC Extras

Supplemental resources available on [www.acc.com](http://www.acc.com)

Insider's Guide to Office Environmentalism: Selective List of Green Resources.

Quick Reference. December 2008

<http://www.acc.com/legalresources/resource.cfm?show=395503>

Going Green? A Primer on the Purchase and Sale of Renewable Energy Attributes.

Program Material. October 2008

<http://www.acc.com/legalresources/resource.cfm?show=163999>

ACC Green-House Counsel.

<http://www.acc.com/legalresources/publications/ghc.cfm>

Please note, these additional resources are provided by the Association of Corporate Counsel and not by the faculty of this session.