



A Sampling of ACC Value Challenge Resources

New

1. A Value-Based Client-Firm Relationship - Kayak and Valorem blog:
<http://www.inhouseaccess.com/articles/value-challenge-1/>
2. ACC Value Based Fee Primer:
<http://www.acc.com/value-based-fee-primer>
3. ACC Value Based Staffing Primer:
<http://www.acc.com/value-based-staffing-primer>
4. Prudential Financial Inc.: Project Management as a Disciplined Approach to Successfully Implementing Major Projects:
<http://www.acc.com/legalresources/resource.cfm?show=1220892>
5. Nationwide Mutual Insurance Company: In-House Relationship Managers Play Key Role in Structuring and Maintaining Successful Relationships with Approved Counsel:
<http://www.acc.com/legalresources/resource.cfm?show=1049987>
6. Viacom: Using Dashboards and Matter Management to Apply Business Rules to Outside Counsel Spend - Plus, Budget Training for Lawyers:
<http://www.acc.com/legalresources/resource.cfm?show=1000941>
7. FMC Technologies' Value Challenge RFP Process for Litigation
<http://www.acc.com/legalresources/resource.cfm?show=992581>
8. Mozilla Corporation: Maximizing Efficiency and Capturing Meaningful Process Metrics Using Matter Management:
<http://www.acc.com/legalresources/resource.cfm?show=988404>
9. Hartford Financial Services: Legal Intranet Enhances Communication, Consistency and Efficiency:
<http://www.acc.com/legalresources/resource.cfm?show=980136>

Popular Resources

1. ACC Value Index:
<http://www.acc.com/valuechallenge/valueindex>
2. Practical Ideas to Connect to Value:
<http://www.acc.com/advocacy/valuechallenge/toolkit/upload/40-practical-ideas.pdf>

3. Meet, Talk, Act:
<http://www.acc.com/advocacy/valuechallenge/toolkit/upload/vc-meet-talk-act.pdf>
4. How to Migrate from Traditional Billing to Alternative Fees:
<http://www.acc.com/legalresources/resource.cfm?show=745109>
5. Effective Use of Knowledge Management to Increase Value . . . Reed Smith's Approach:
<http://www.acc.com/legalresources/resource.cfm?show=744278>
6. Value Practice: Value Matrix for Intellectual Property Matters - Alternative Fee Structures Based on Level of Difficulty, Staffing Mix and Billing Guidelines and Informal Training:
<http://www.acc.com/legalresources/resource.cfm?show=458576>
7. How to Utilize Metrics:
<http://www.acc.com/legalresources/resource.cfm?show=745892>
8. Strategic Management of Technology and Resources to Increase Attorney Productivity . . . Cisco's Approach:
<http://www.acc.com/legalresources/resource.cfm?show=744953>
9. Value Practice: Early Case Assessments, Decision Tree Risk Analysis, Alternative Fees, Technology and Litigation Practices: Focus on Value at Abbott, Simses and Kuchler:
<http://www.acc.com/legalresources/resource.cfm?show=80148>
10. Value Practice: Use of Tailored Six Sigma Methodologies at Seyfarth Shaw:
<http://www.acc.com/legalresources/resource.cfm?show=80026>

Popular Forms

1. Sample Document - Wal-Mart Outside Counsel Guidelines:
<http://www.acc.com/legalresources/resource.cfm?show=40433>
2. Sample: Case Budget Template:
<http://www.acc.com/legalresources/resource.cfm?show=743131>
3. Sample IP RFP - Office Depot:
<http://www.acc.com/legalresources/resource.cfm?show=978802>
4. Sample Employment Litigation RFP - Office Depot:
<http://www.acc.com/legalresources/resource.cfm?show=979058>
5. Economic Model:
<http://www.acc.com/valuechallenge/resources/economicmodel.cfm>

More Resources available at www.acc.com/valuechallenge.